

BOMA Iowa presents

Understanding the Green in “Going Green”



LEED and Existing Buildings

5.22.08

Kevin Nordmeyer, AIA, LEED AP



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United States Green Building Council –

Iowa Organizing Chapter – Founding Chair

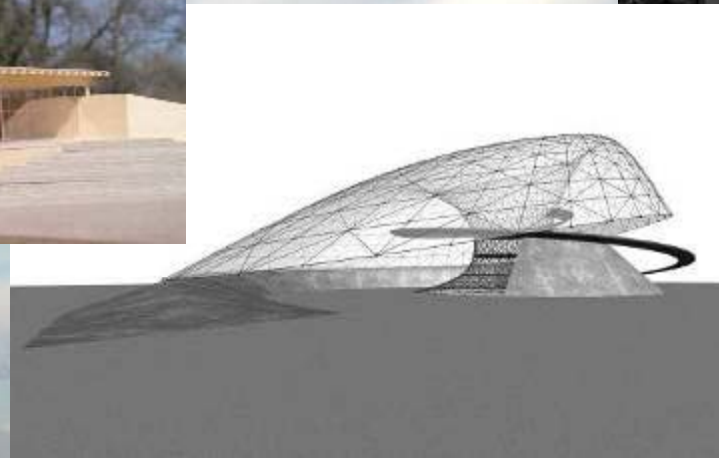
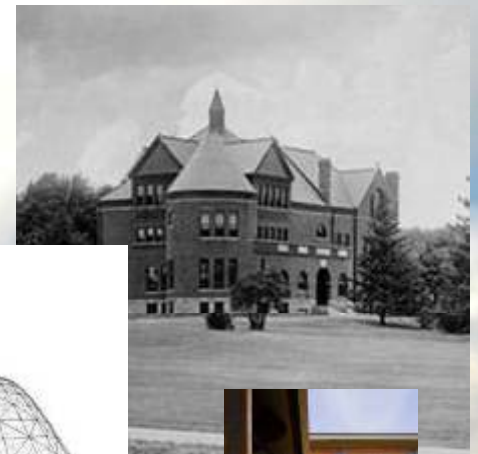
Iowa Environmental Council – Board Member

Center on Sustainable Communities – Advisory Member

Center for Excellence in the Arts and Humanities - ISU

Teaching at ISU – Sustainable Design – 2003 – 2008

Practicing Architect in Des Moines – RDG Planning & Design





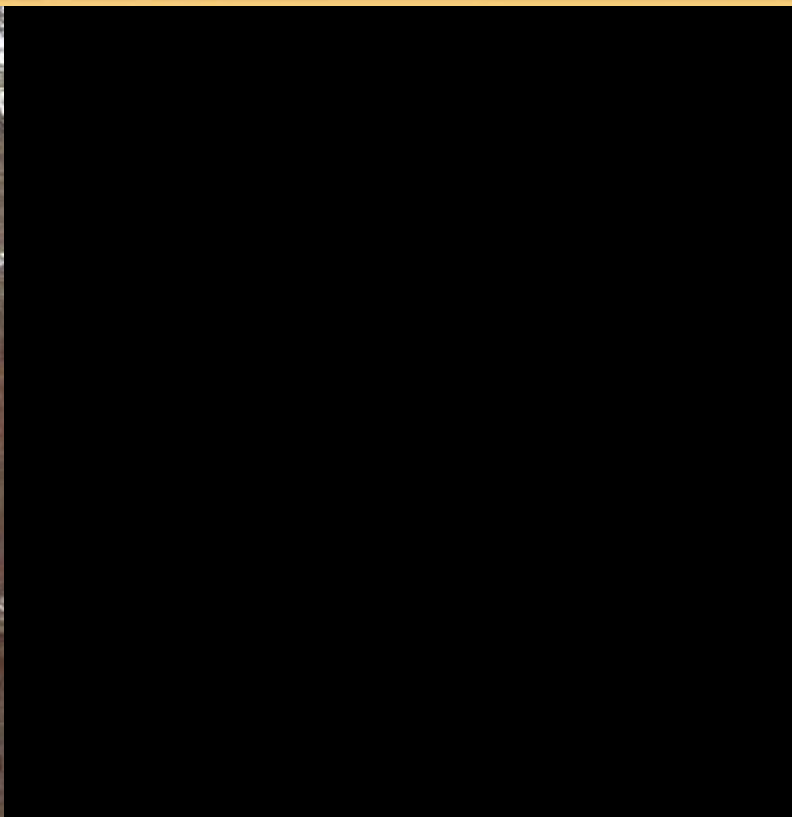
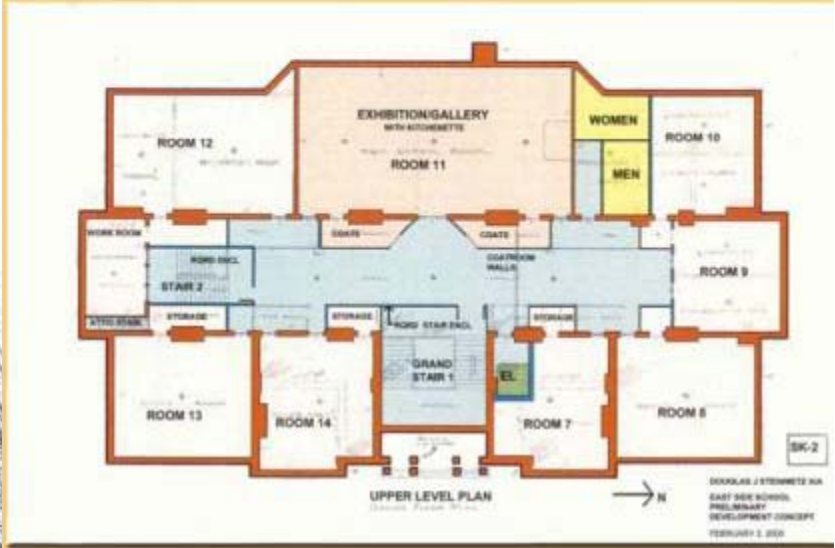


CHAPEL IN MORRILL HALL

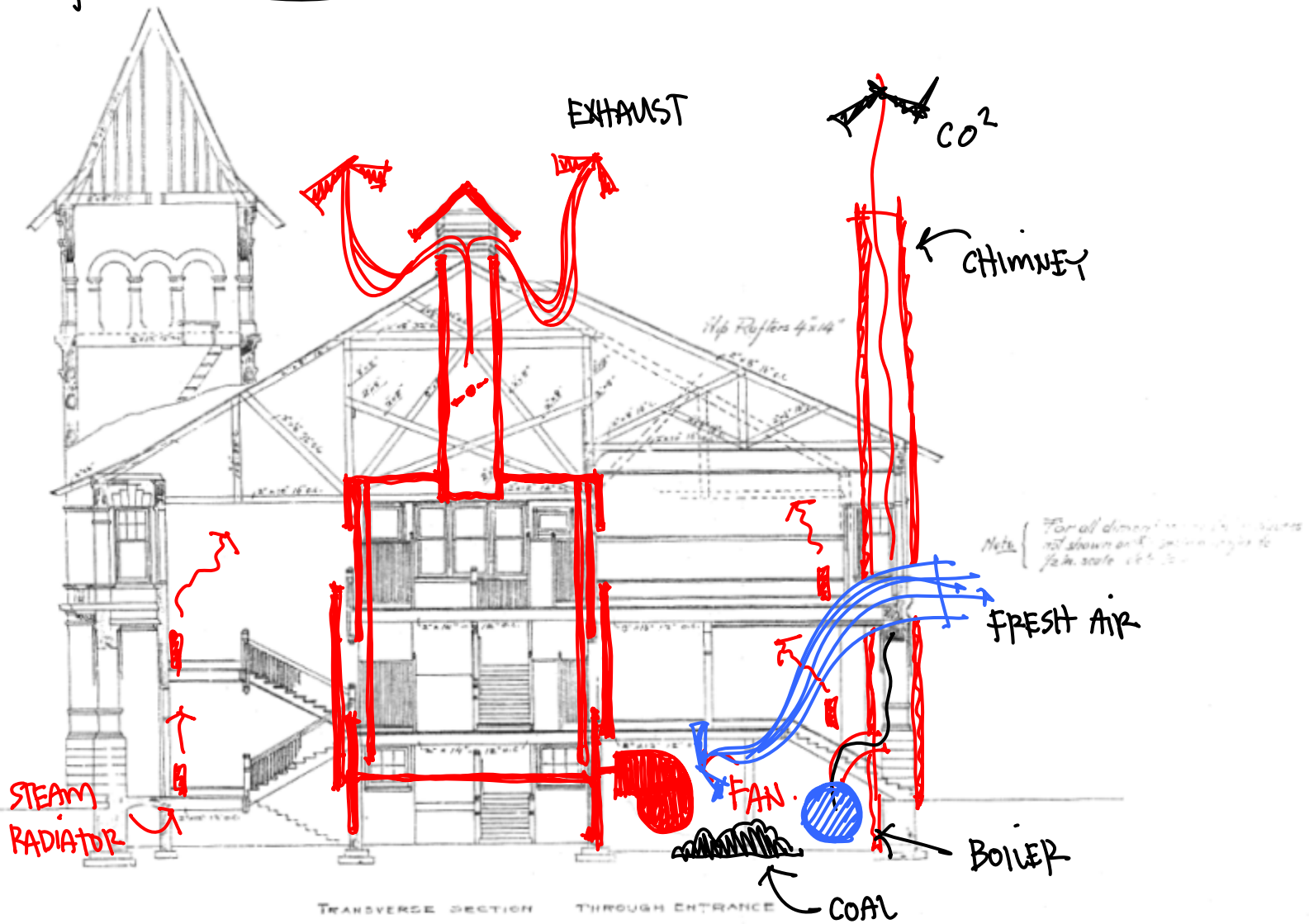








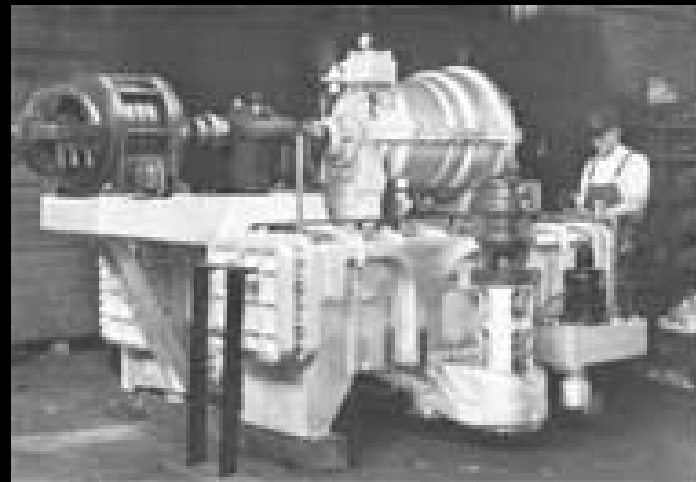
ORIGINAL VENTILATION / HEATING CONCEPT







1906



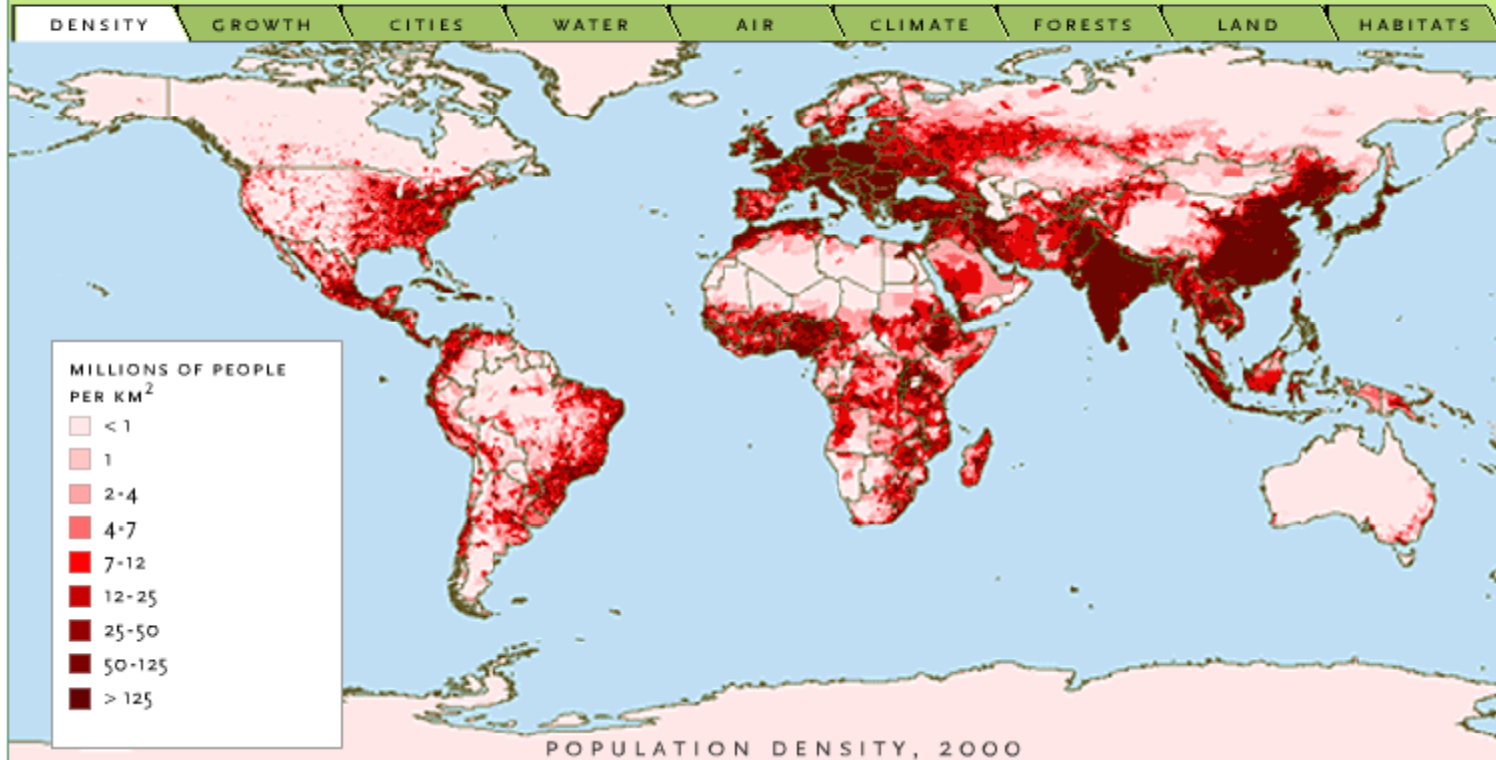
From Commercial to Personal Use

As he worked with an ever-growing list of commercial clients, Carrier fine-tuned the technology behind his apparatus. He founded the Carrier Engineering Corporation in 1915. Slowly air conditioning made its way from factories into hotels, theaters, stores, and other public places. Soon after the Second World War, the nation experienced a [construction](#) and [consumer boom](#) that put home air conditioners on the must-have lists of many Americans.

Artificial Climates

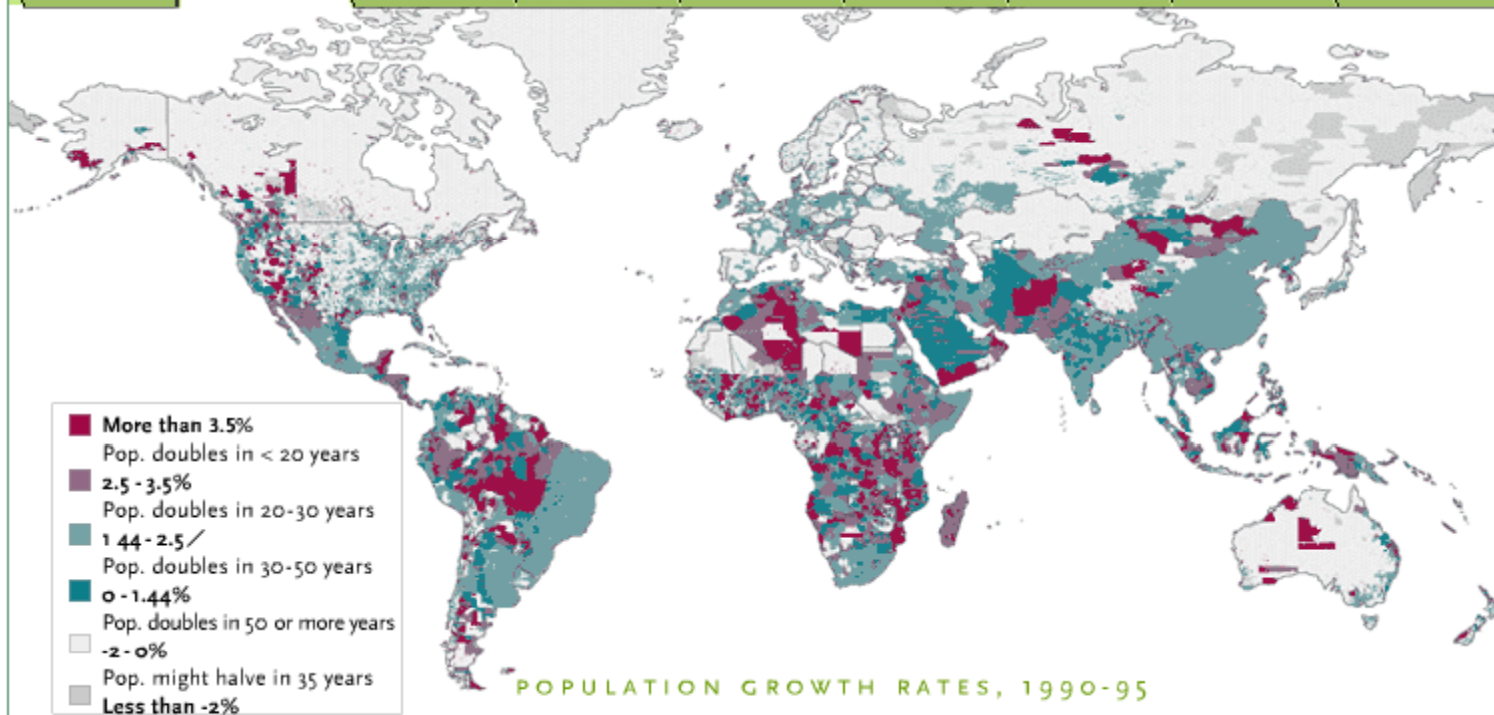
The spread of artificial climate control in the second half of the 20th century triggered major, long-term demographic and architectural trends. Sun Belt cities like Atlanta, Georgia, and Houston, Texas, boomed, attracting businesses and workers by the thousands. House design shifted from features that facilitated natural cooling -- porches, high ceilings, cross ventilation -- to spectacular additions like glass doors and large windows. And iconic, modern glass-walled skyscrapers rose





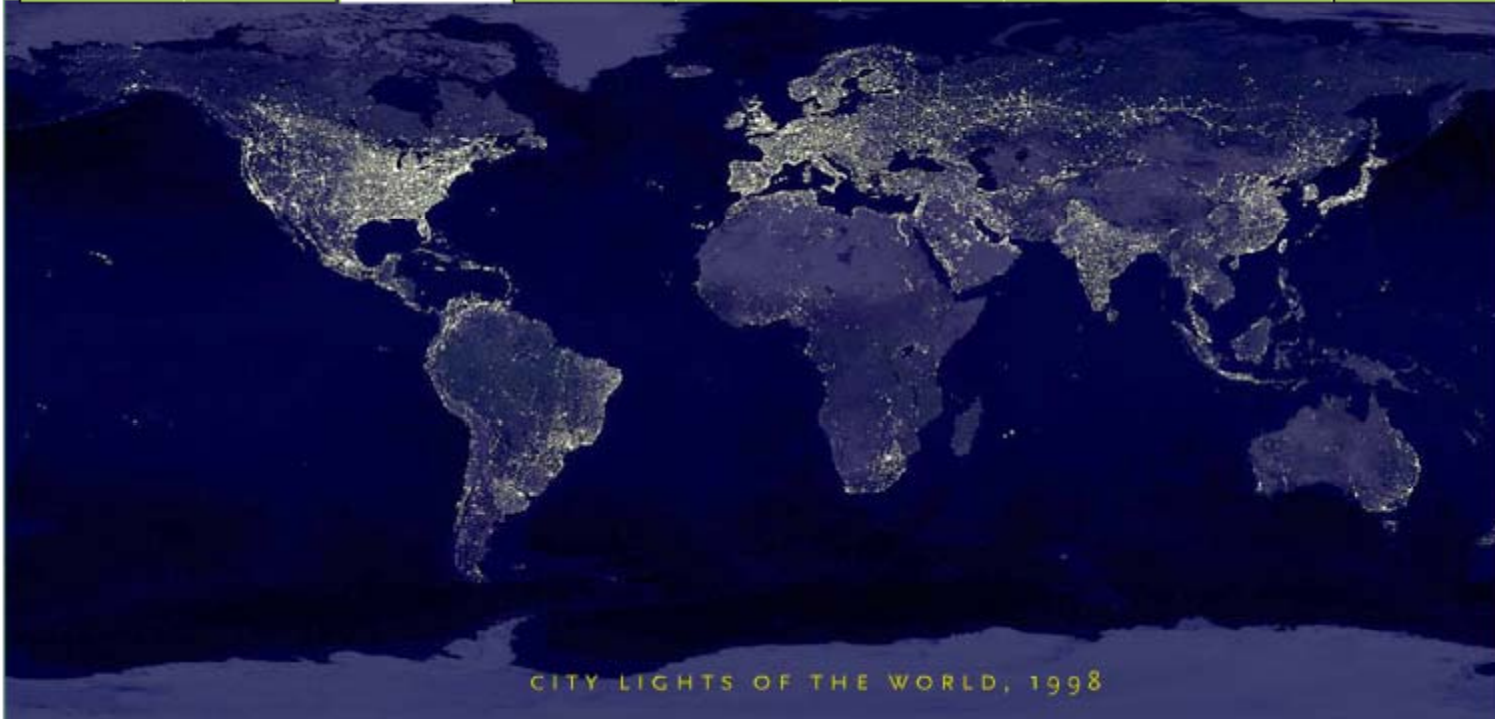
It's not difficult to see where on Earth the human footprint is having the greatest impact. The world's population today is estimated at 6.3 billion—up from two billion in 1930—with the highest population

densities in India, population 1.1 billion, China, population 1.3 billion, Indonesia, population 220 million, and central Europe, population 630 million. Click on the labeled tabs above to view another map.



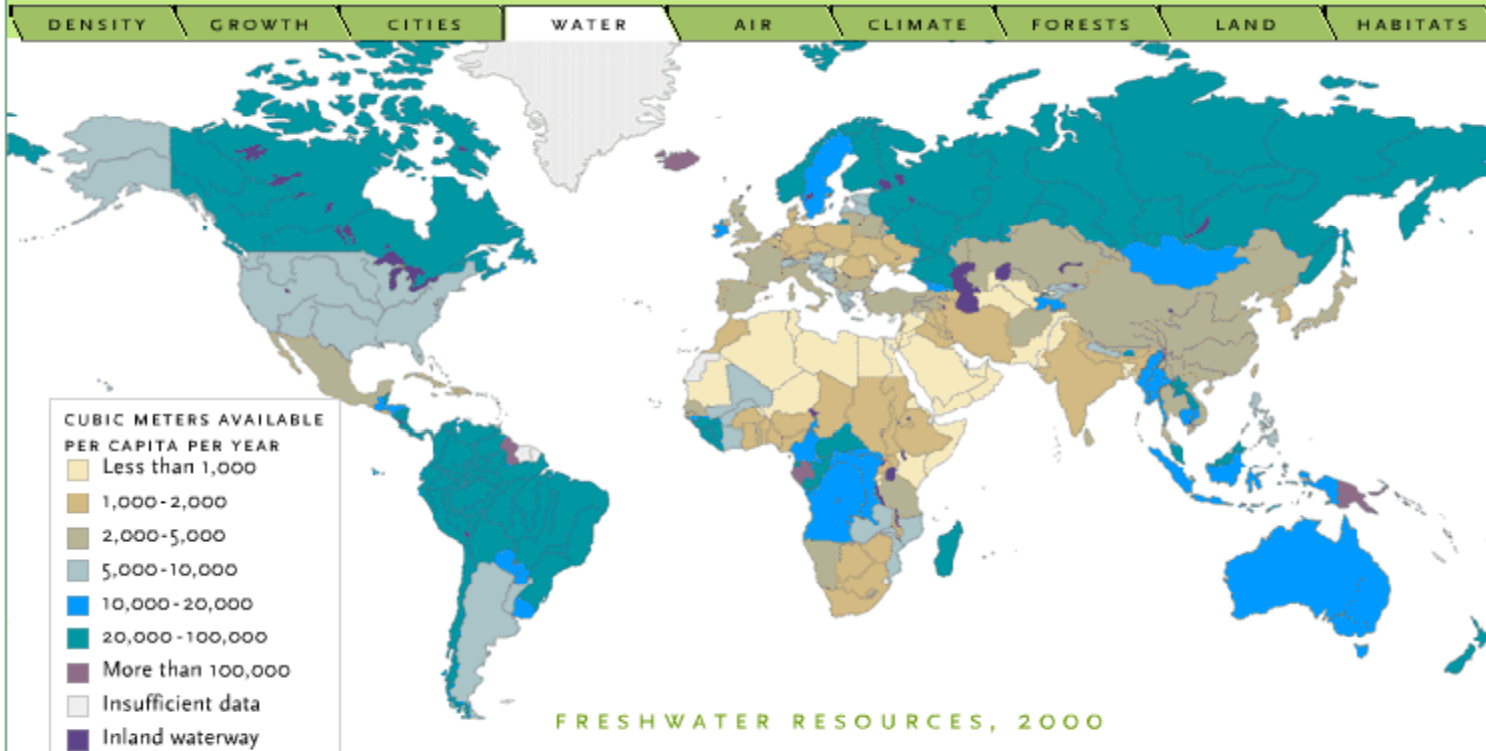
The total number of people on the planet is growing at a lightning pace and is expected to reach nine billion by 2050. Over the next half century, 98 percent of this growth will take place in the developing world, where

resources are being consumed faster than they can be renewed. This map shows recent annual rates of population growth worldwide and the alarmingly short intervals at which some populations will double in size.



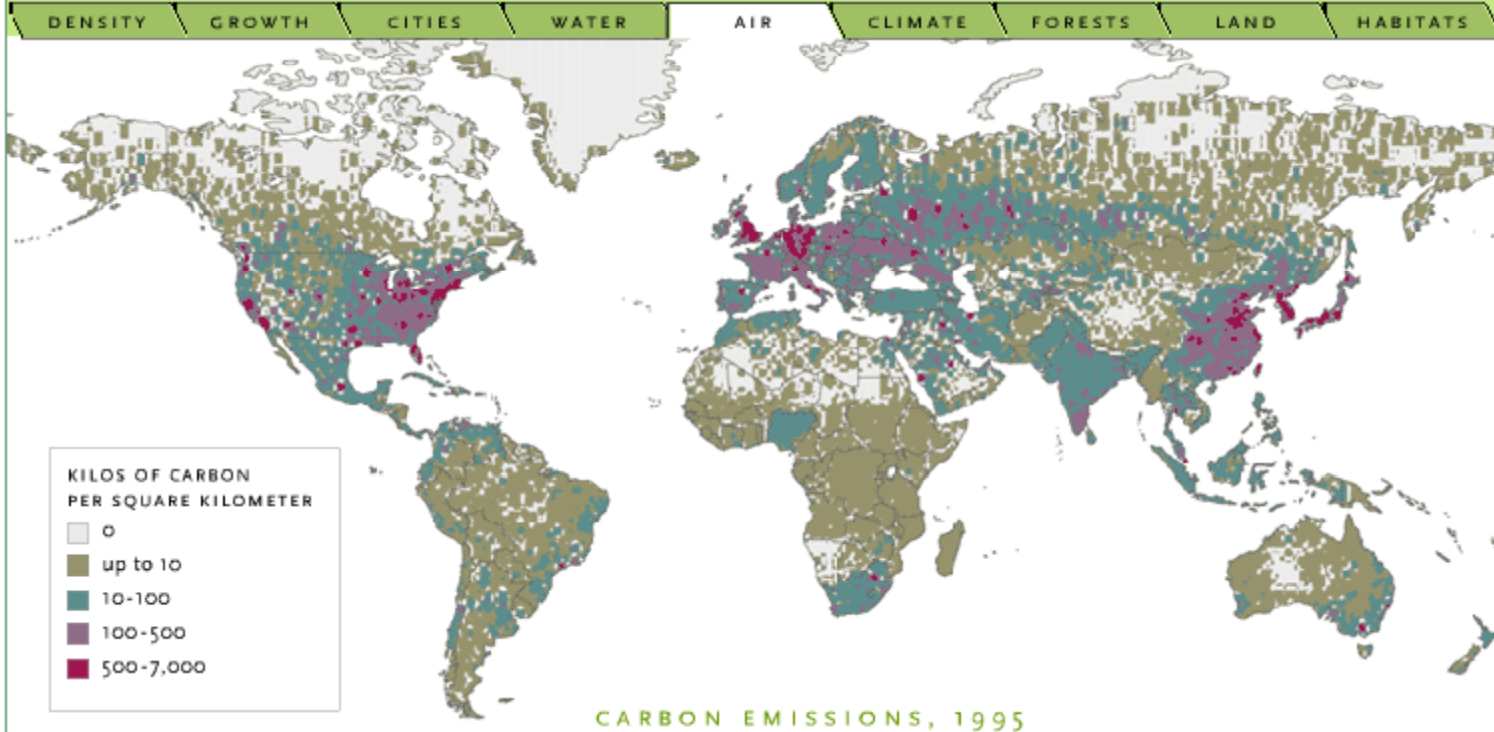
Populations are becoming increasingly urbanized. Thirty years ago, only 37 percent of all people lived in cities. Experts predict that by 2030, over 60 percent of the population—five billion people—will do so. The largest share of this escalation will occur in countries where the demand for clean water, sewage systems,

and electricity already outstrips supplies. Greater urbanization may have a few environmental benefits, such as reduced pressure on forests, but the costs of the trend are great. City populations consume vast amounts of energy and create air and water pollution affecting human health, local natural habitats, and the global environment.



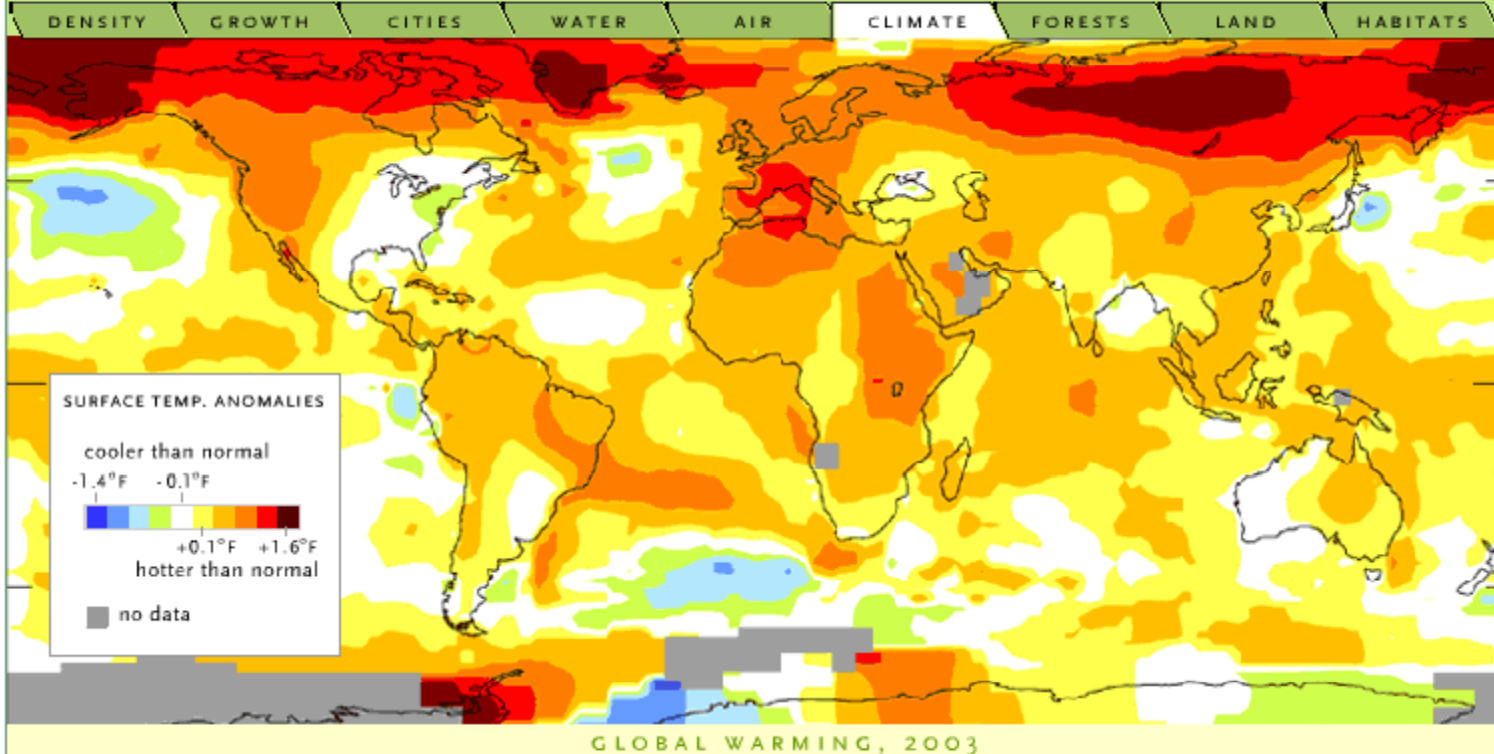
Water covers roughly 70 percent of Earth's surface, but only 2.5 percent of it is freshwater, which humans need for irrigation, drinking water, and other everyday uses. According to the United Nations, the scarcity of freshwater due to overuse and contamination will be the second most pressing global concern in the 21st century, after population growth. On the map above,

countries with less than 5,000 cubic meters of freshwater per capita are considered short of water. Experts believe that people may be able to replenish water tables with new water-saving irrigation methods, bioengineered crops that require less water, rainwater harvesting, and public information campaigns, but it will be centuries, if ever, before freshwater is plentiful again worldwide.



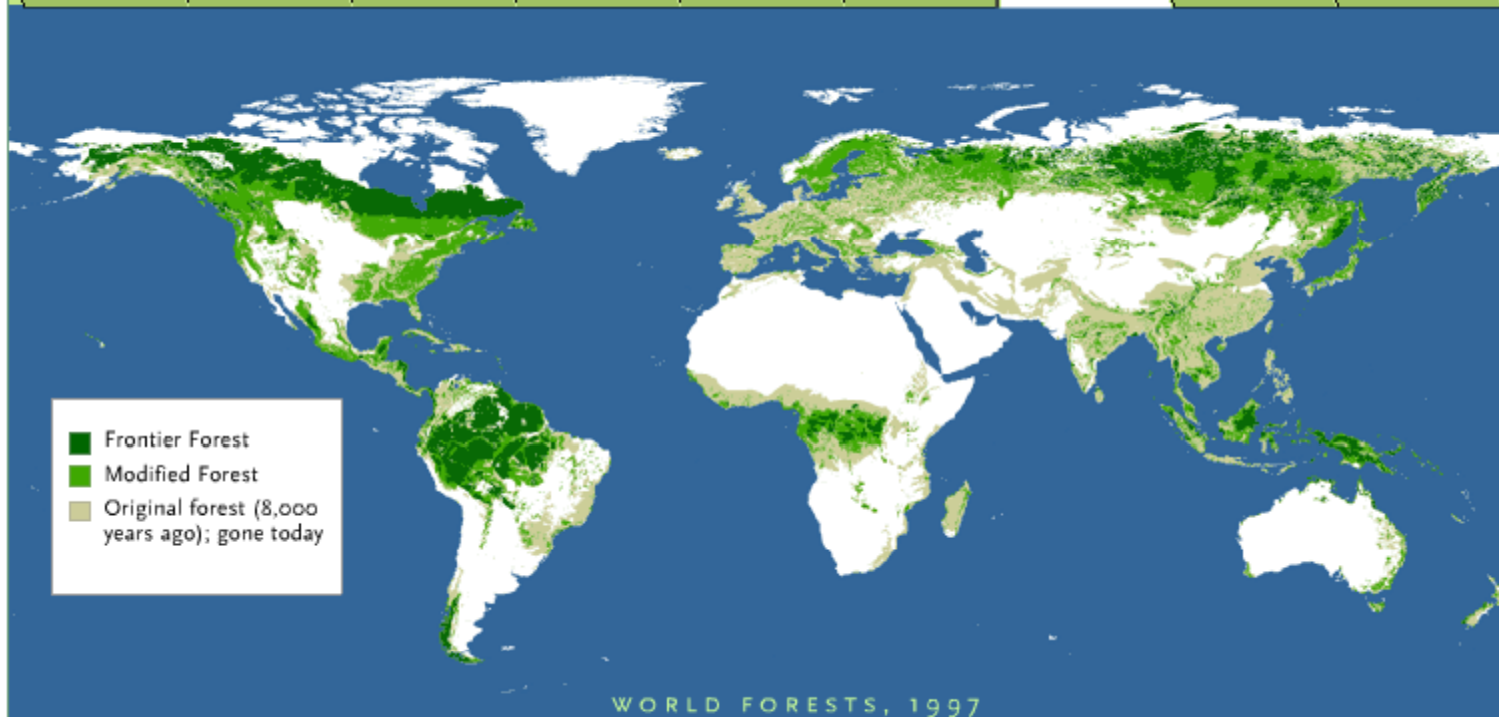
The amount of carbon dioxide polluting our atmosphere has risen 30 percent in the last 200 years as a result of increasing industrial and automobile emissions. Plants convert carbon dioxide back to oxygen, but human activities are now releasing more carbon dioxide than the world's plants can process.

This map shows in magenta today's greatest polluters—the United States, Europe, China, and Japan. In the next 50 years, as industrialization increases, many of the purple areas on this map will turn to magenta and the green areas to purple unless stricter emissions standards for factories and cars are put in place.



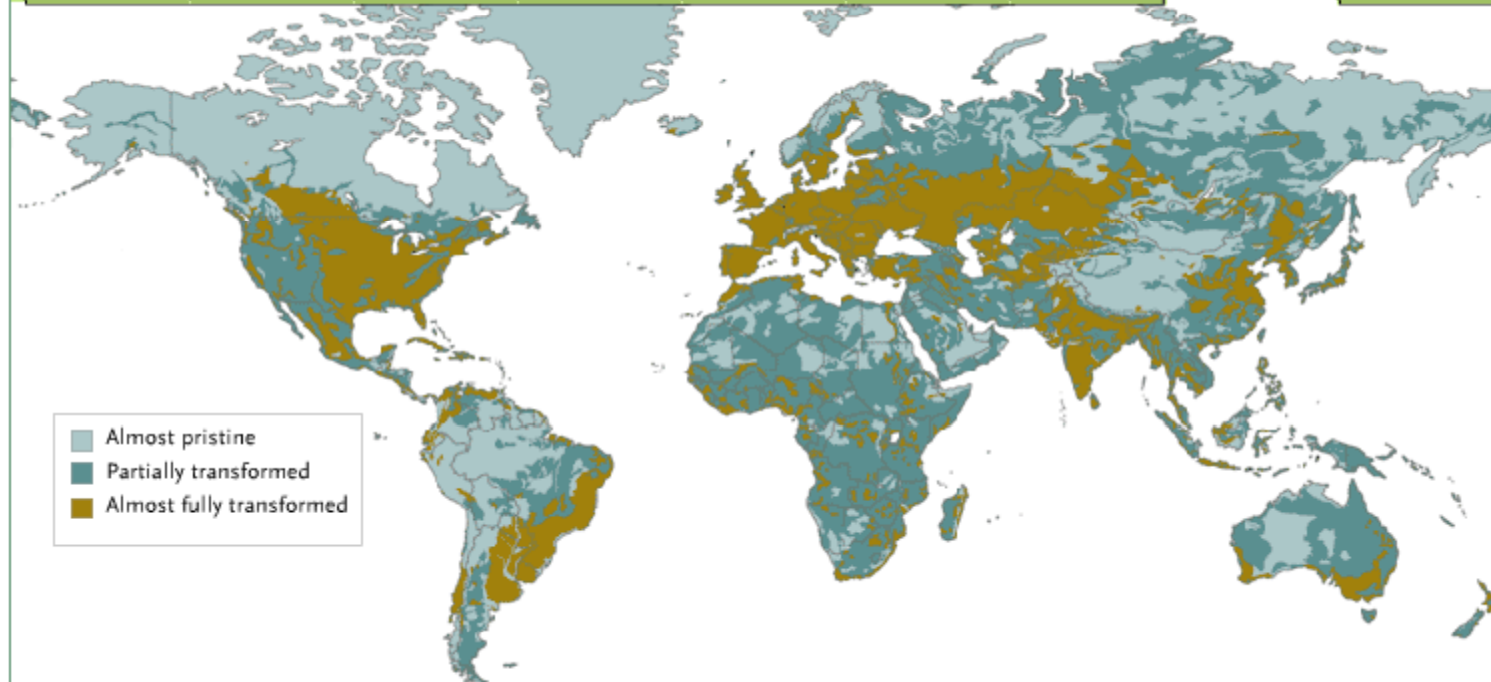
Climatologists blame air pollution from carbon dioxide and other fossil fuel emissions for global warming, as the buildup of these gases in the air acts like a blanket, trapping heat close to Earth. They predict that over the next 100 years, surface temperatures will increase up to 11 degrees Fahrenheit worldwide. In arid regions,

this could result in a sharp reduction in the amount of rivers and lake water. In cooler regions, intense thaws could cause severe flooding. Agricultural zones would shift radically, and hundreds of plant and animal species would face extinction. In 2003, as shown above, most places in the world were warmer than normal.



Experts estimate that almost half of the forests that once covered Earth have disappeared, along with many indigenous plant and animal species. A large portion of this forest loss has occurred over the past 30 years through aggressive logging and agricultural clearing. On this map, frontier forests are defined as the last of

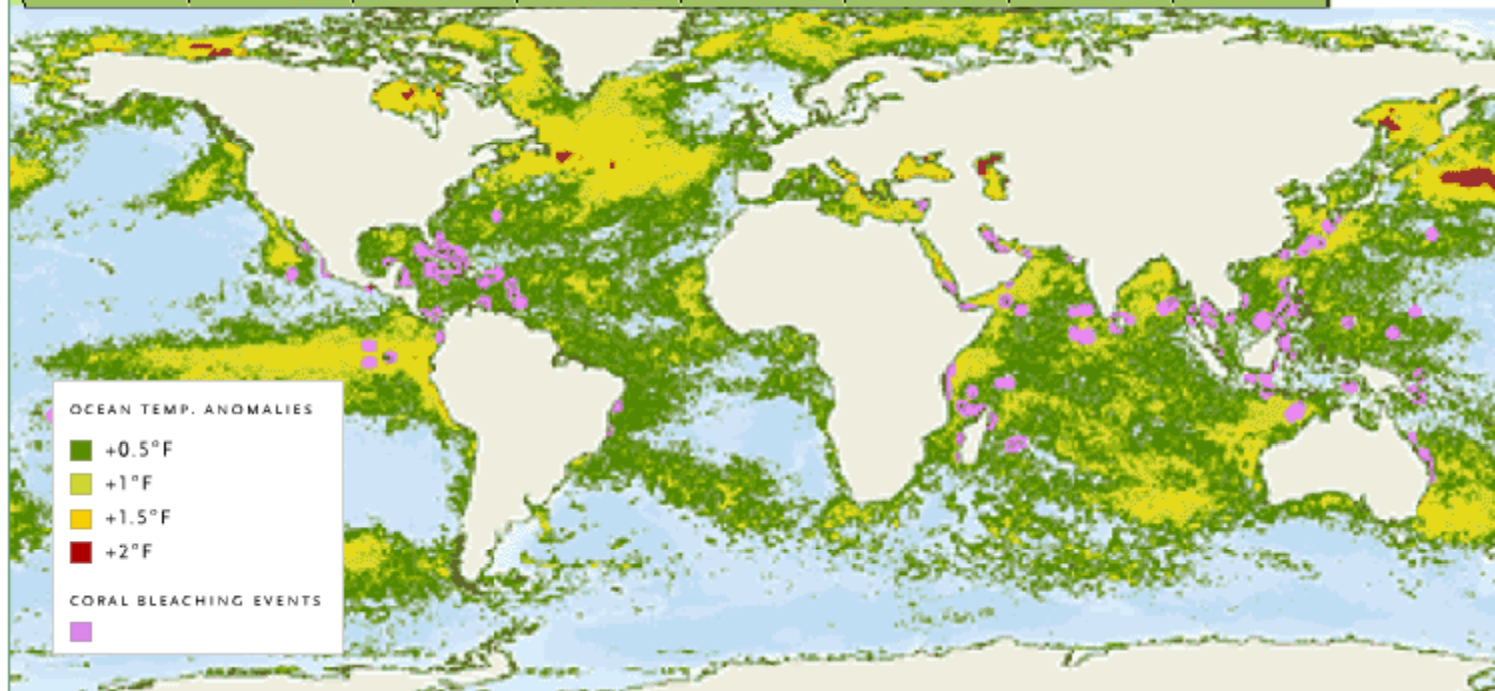
the remaining original forest ecosystems that existed before human intervention began about 8,000 years ago. Modified forests, on the other hand, include areas of significant human intervention. The researchers who produced this map estimate that nearly 40 percent of the world's remaining forests are endangered.



HUMAN TRANSFORMATION OF LAND, LATE 1990s

According to the U.N. Food and Agriculture Organization, humans have altered approximately half of all the land on Earth for our own uses—around 22 percent for farming and forestry combined, 26 percent for pasture areas, and 2 to 3 percent for housing, industry, and roads. Population growth will necessitate

further conversion of land, which in some regions can interfere with natural defenses against flooding, landslides, and erosion. Furthermore, experts believe that the abundance of agricultural topsoil on which our food supply depends is sharply diminishing due to overuse, urbanization, and other human-induced factors.

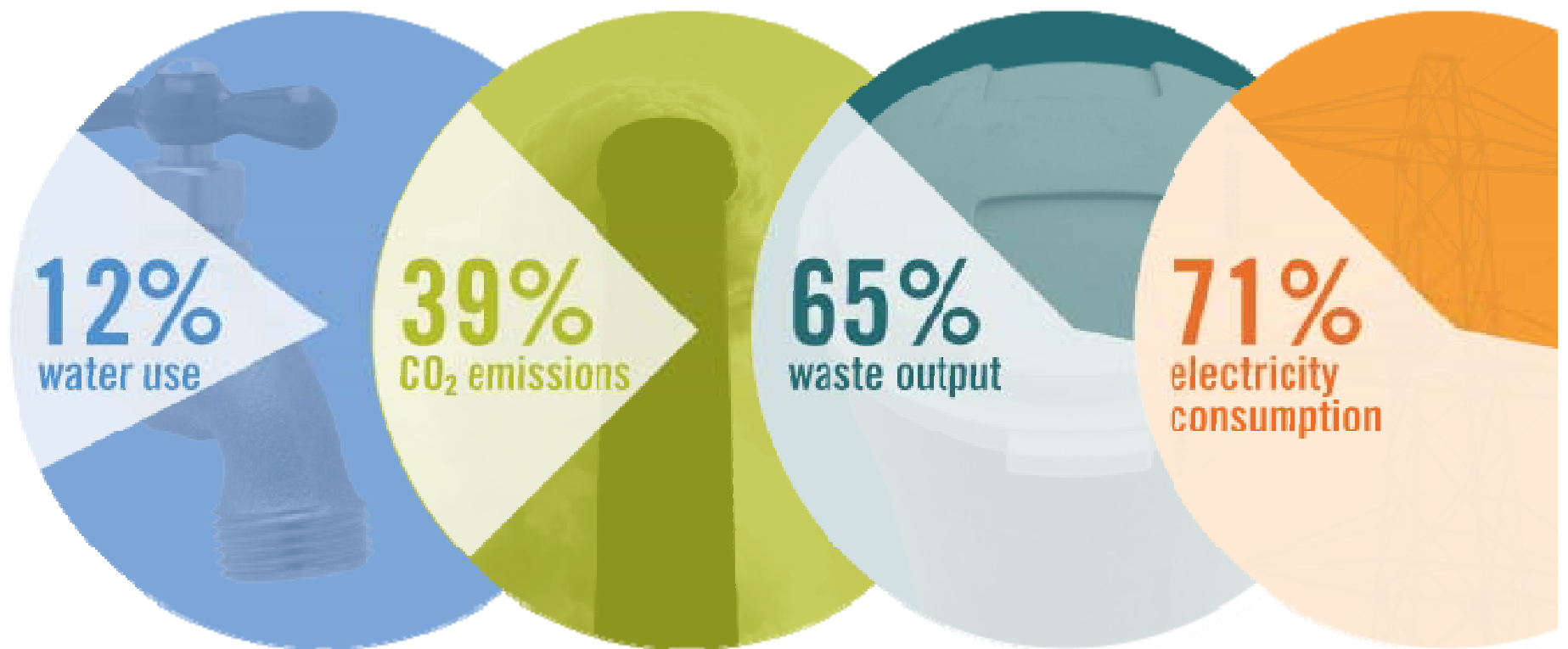


CORAL REEF BLEACHING AND OCEAN HOT SPOTS, 1997-98

The by-products of human population growth threaten animal species in nearly every habitat on Earth. In the oceans, for example, overfishing has already decimated numerous species, and rising temperatures from global warming, as indicated on the map above, threaten many more animals native to coral reefs, which are

home to over 25 percent of all sea creatures. Scientists are alarmed by the recent increase in coral reef "bleaching," a sign of grave ill health, and some have predicted that more than half of the world's reefs may be gone by the year 2030. If that happens, thousands of animal species, and many islands whose shorelines are protected by reefs, will eventually disappear.

U.S. Building Impacts:



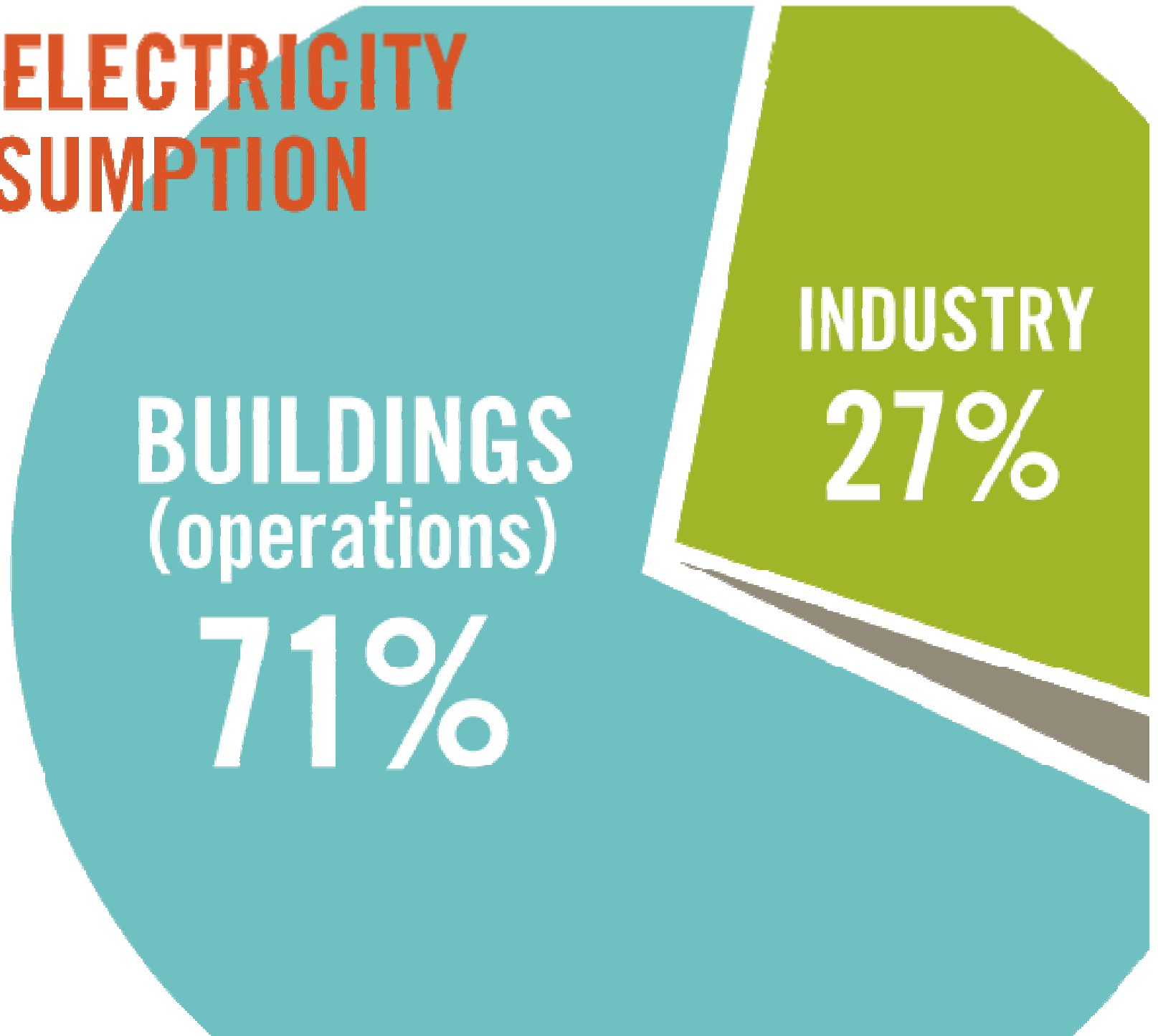
U.S. ELECTRICITY CONSUMPTION

BUILDINGS
(operations)

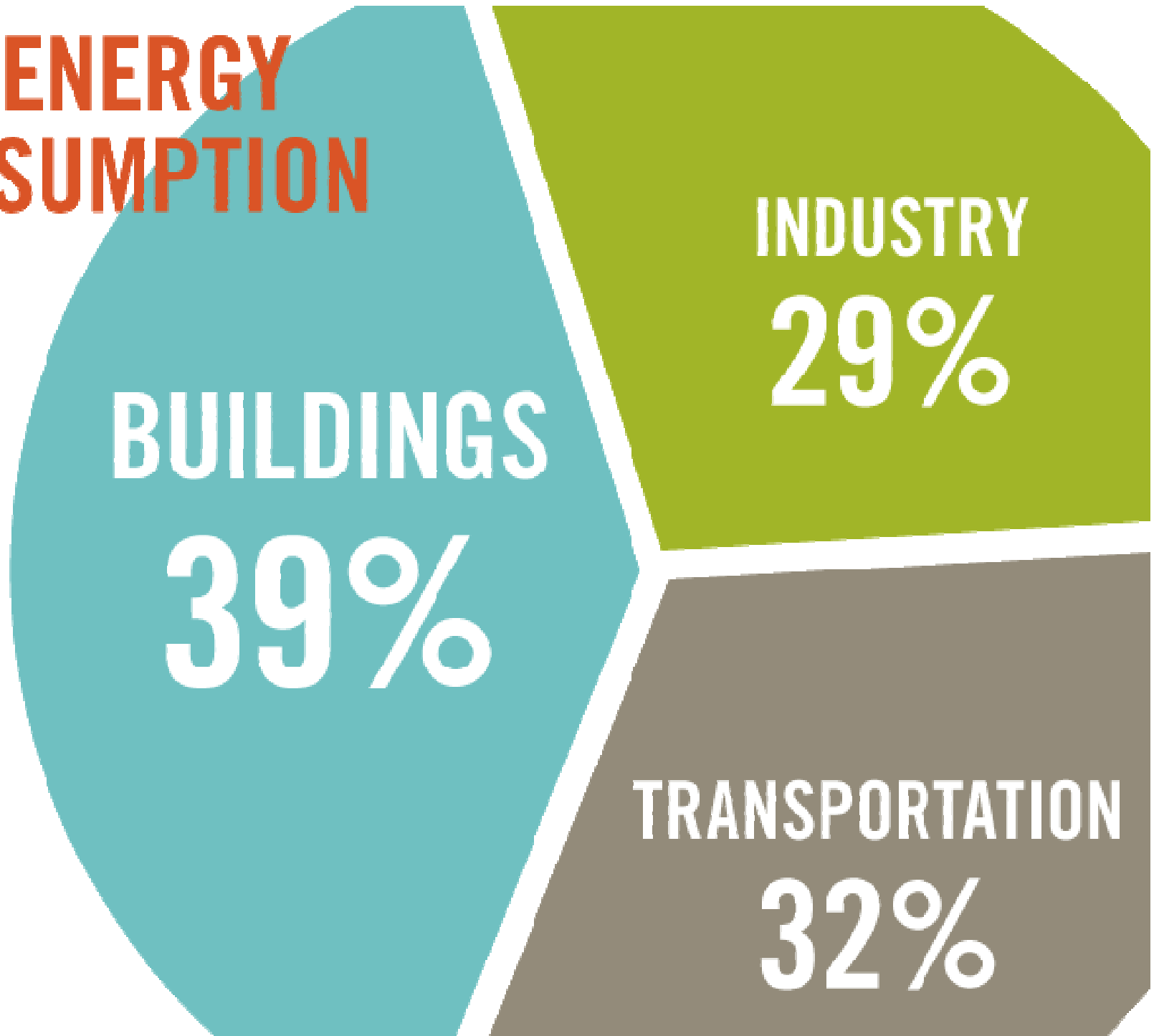
71%

INDUSTRY

27%



U.S. ENERGY CONSUMPTION



BUILDINGS
39%

INDUSTRY
29%

TRANSPORTATION
32%

U.S. BUILDINGS IMPACTS ON RESOURCES

39% of total energy consumption

71% of electricity consumption

39% CO₂ emissions

30% of raw materials use

30% of waste output

12% of potable water consumption

WORLDWIDE, BUILDINGS ACCOUNT FOR...

17% fresh water withdrawals

25% wood harvest

33% CO₂ emissions

40% material and energy use
45% in china

“.....as we came across the continent, cutting the forests and plowing the prairies we never knew what we were undoing because we never knew what we were doing.”

Wendell Berry






What is the Problem?

**“We have created brittleness - not resilience.”
Wes Jackson**

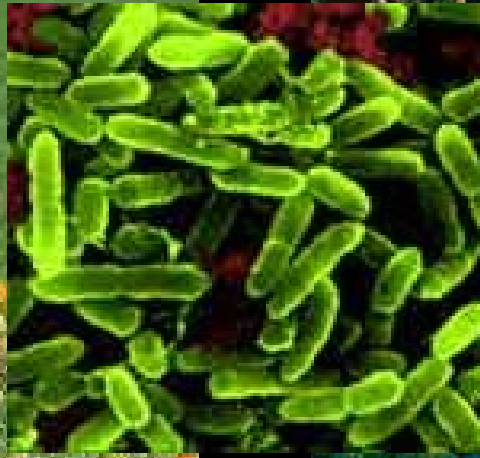


A landscape photograph showing a vast, golden field in the foreground, likely a field of mature grain. The field stretches towards a distant horizon line. Above the horizon, there are rolling hills and a few scattered trees. The sky is a deep blue, filled with large, fluffy white cumulus clouds. The overall scene is bright and clear, suggesting a sunny day.

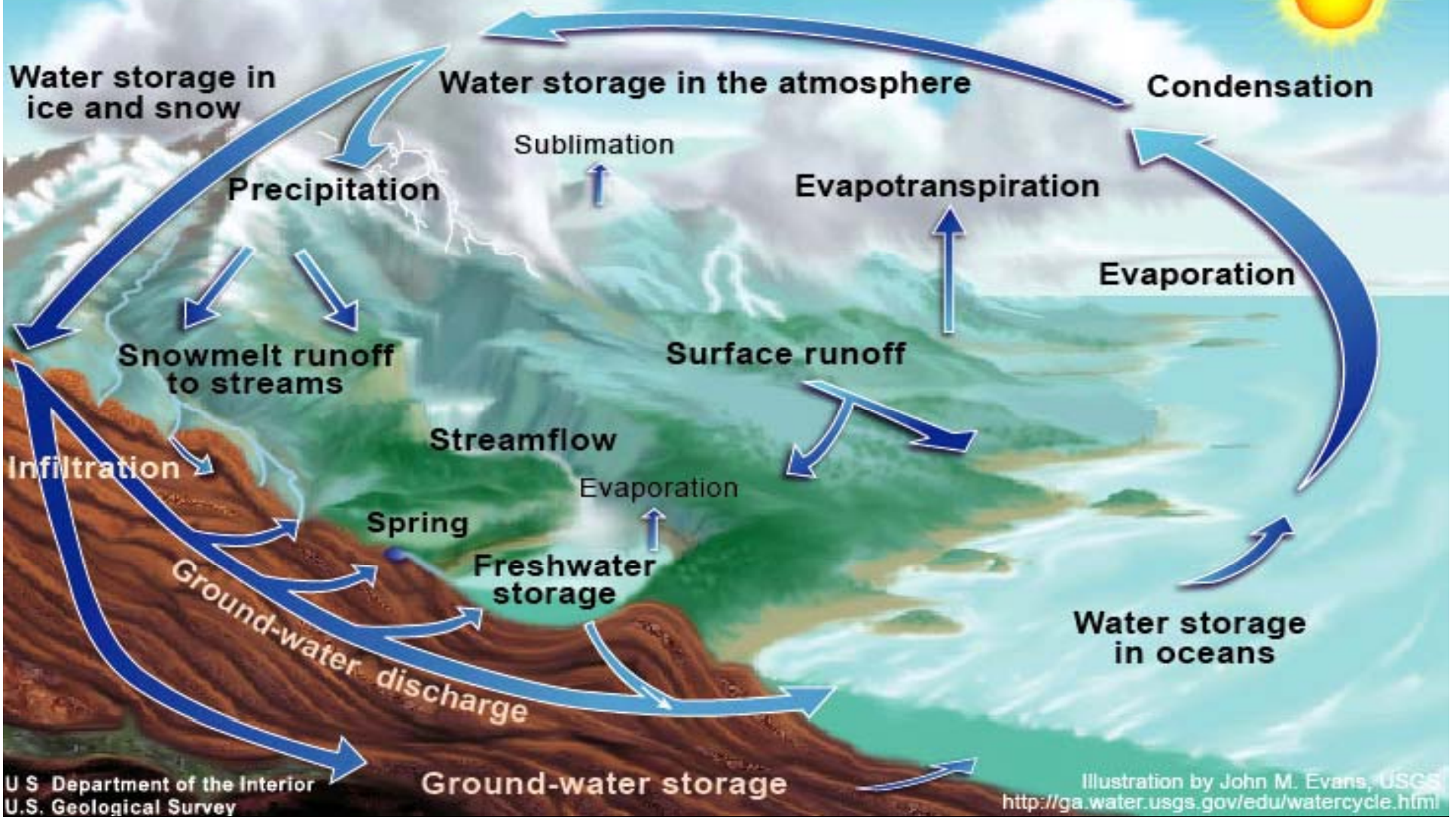
Perhaps it is the spirit in which we ask our questions that ultimately will determine our fate. Rather than ask what nature requires of us here, we mostly ask what can we get away with.

Wes Jackson

In nature... waste = food



The Water Cycle



What is Sustainable Design?

Our current architectural definition:

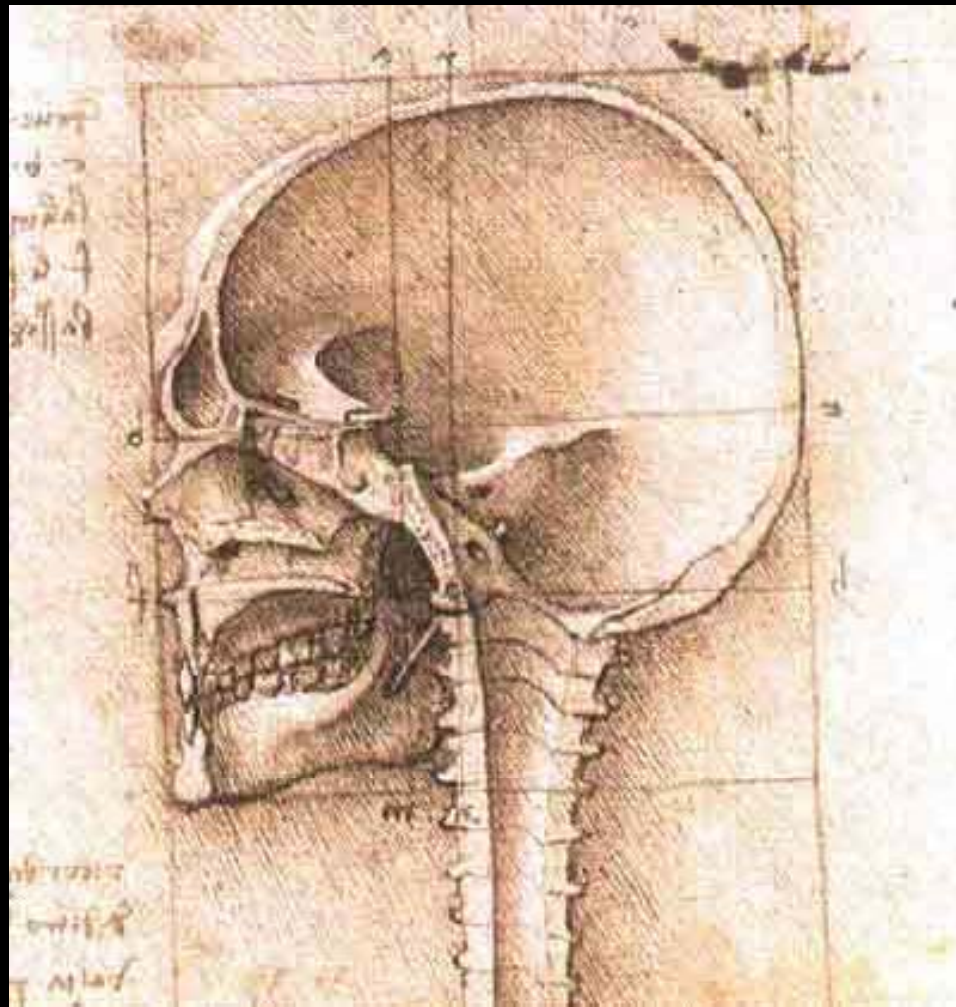
Minimize our impact on the environment.

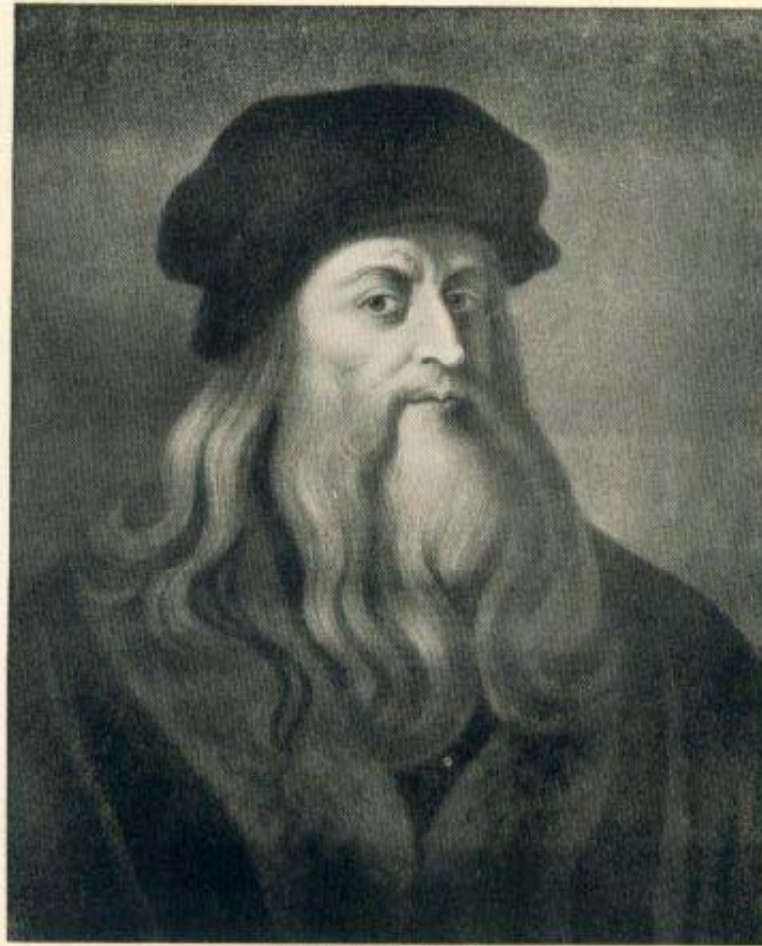
Inherent to this is the concept that we are **BAD** and we can only be less **BAD**.





Renaissance Man

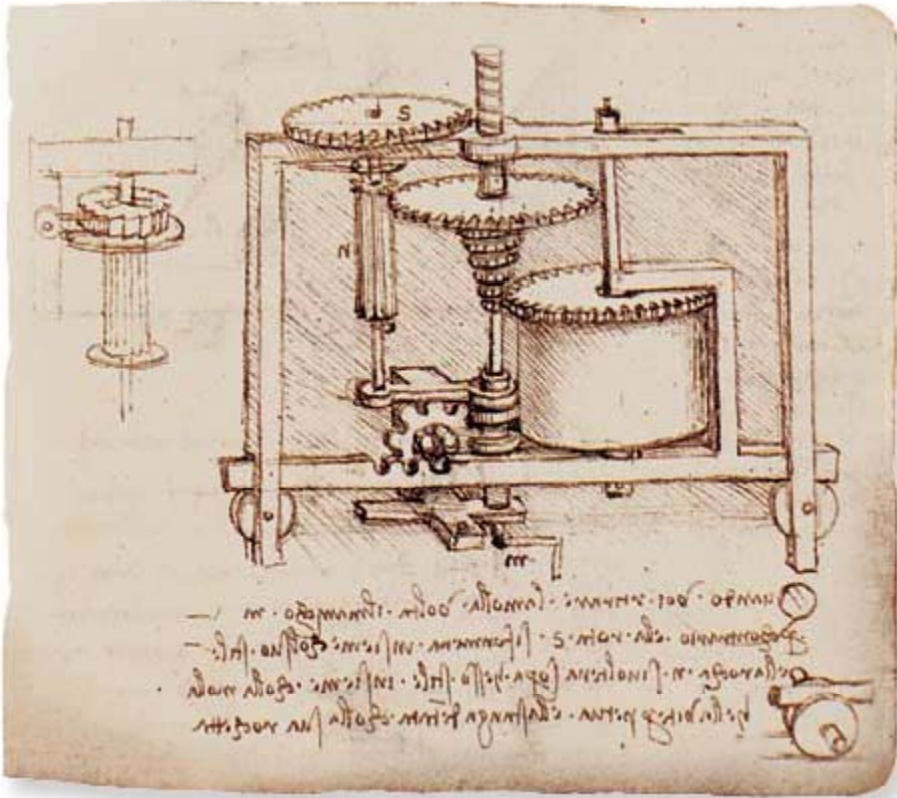




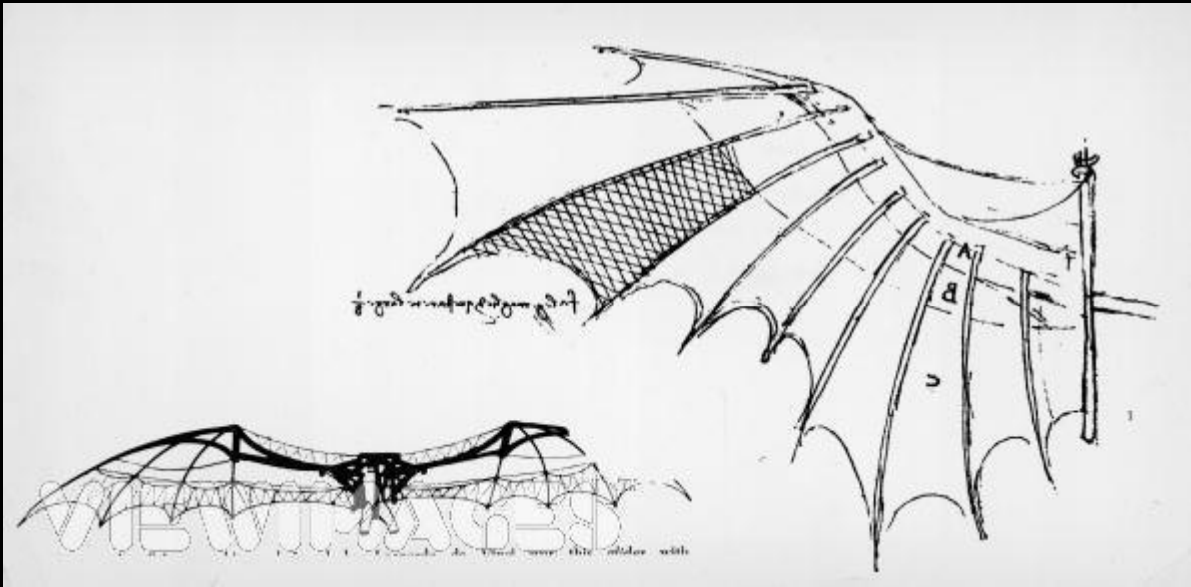
LEONARDO DA VINCI

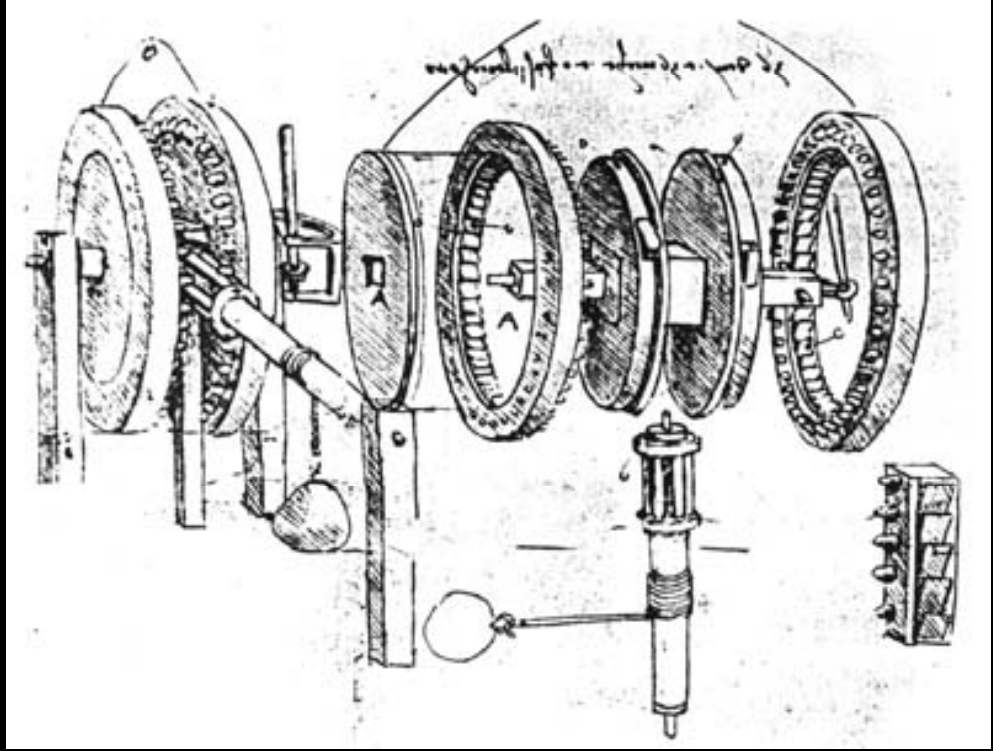
Painted by himself

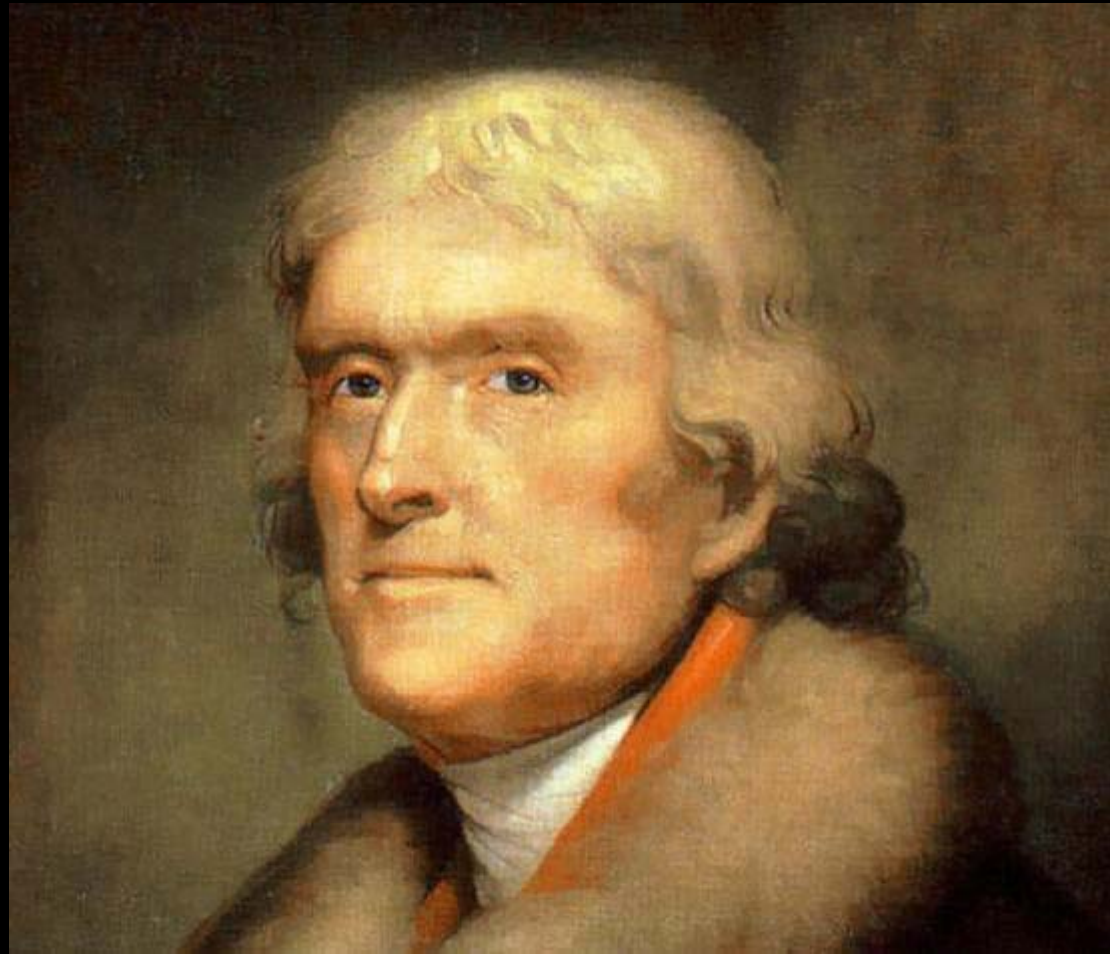
Drawn and engraved by Charles Tonley



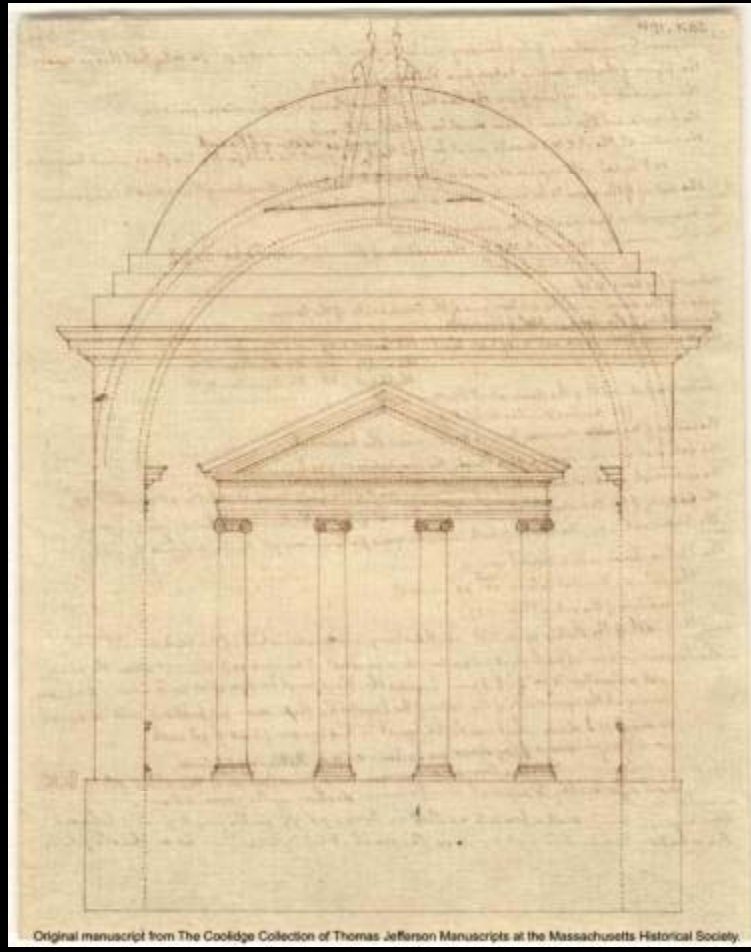
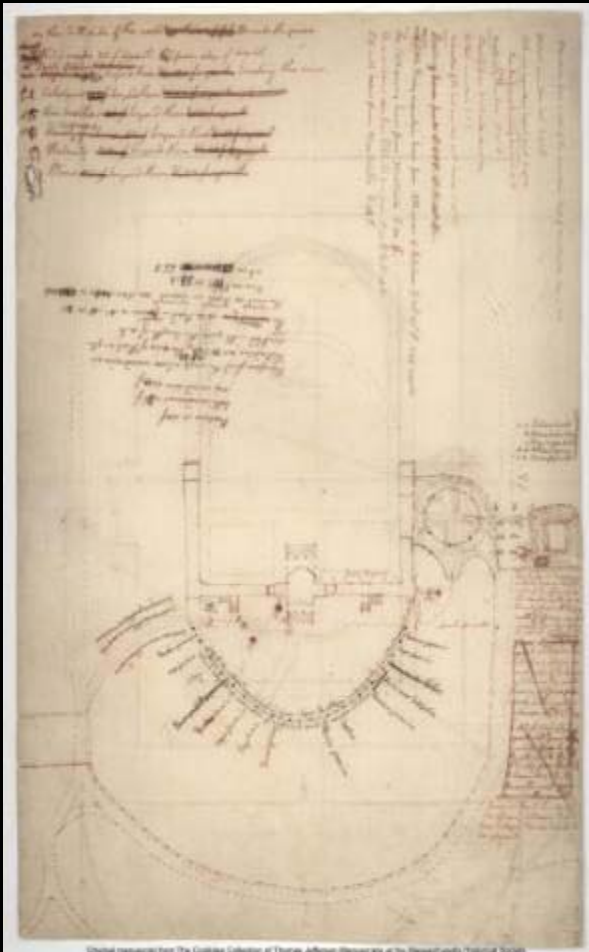




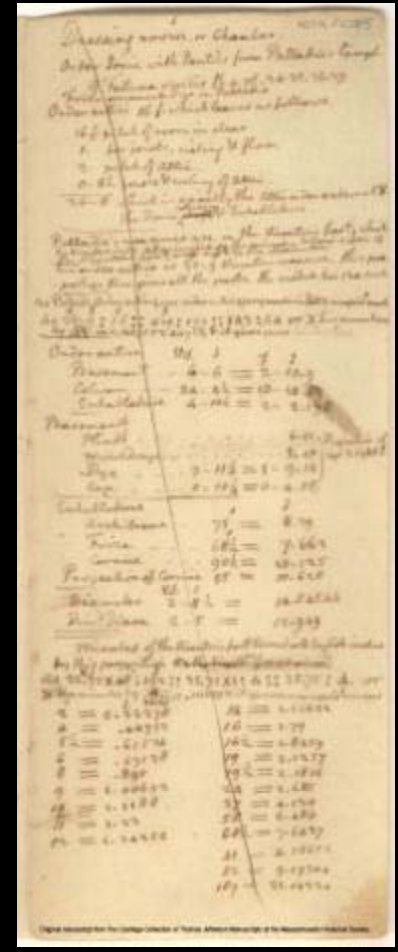








Original manuscript from The Coolidge Collection of Thomas Jefferson Manuscripts at the Massachusetts Historical Society.



Digital scan from The Coolidge Collection of Thomas Jefferson Manuscripts at the Massachusetts Historical Society.

Integrative Design

Scientists

Engineer

Architect

Builder

Landscape

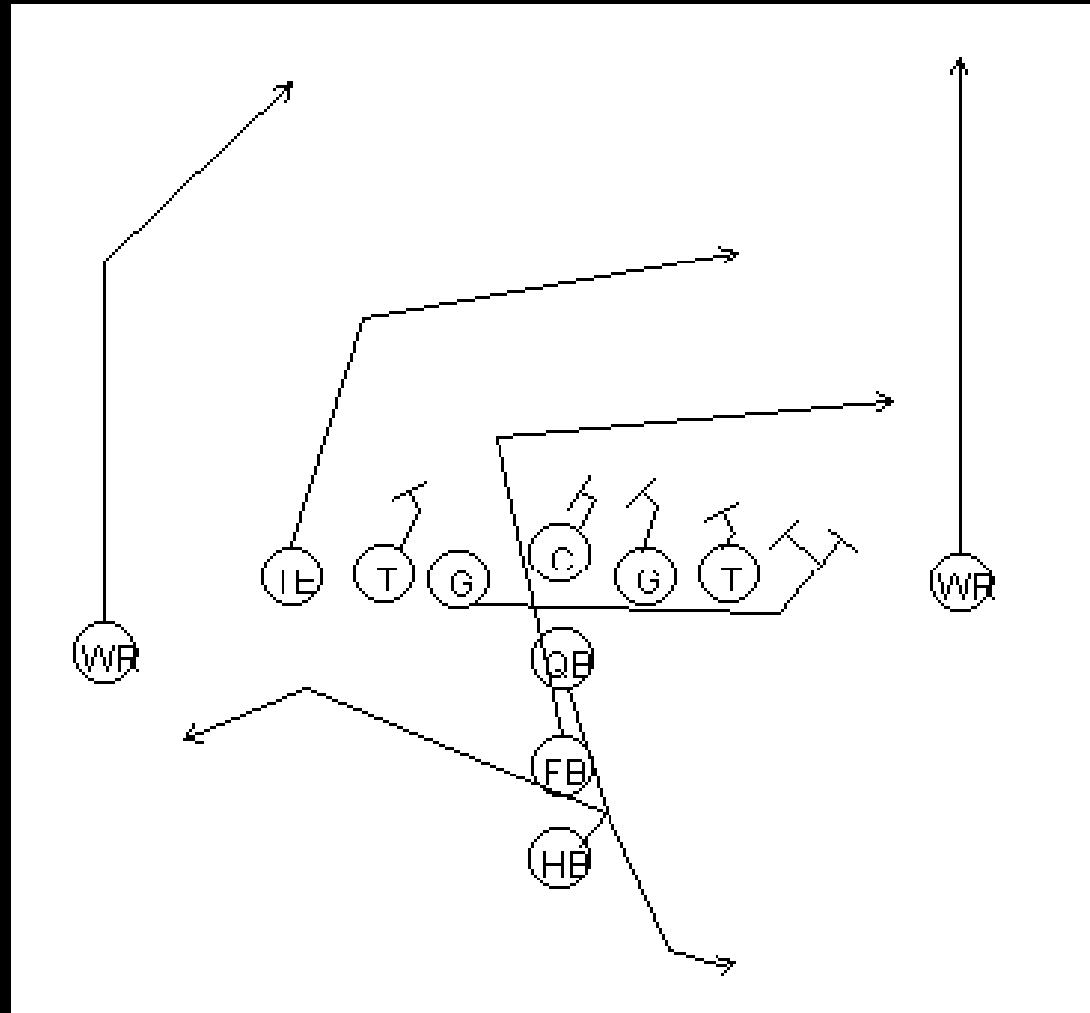
Interiors



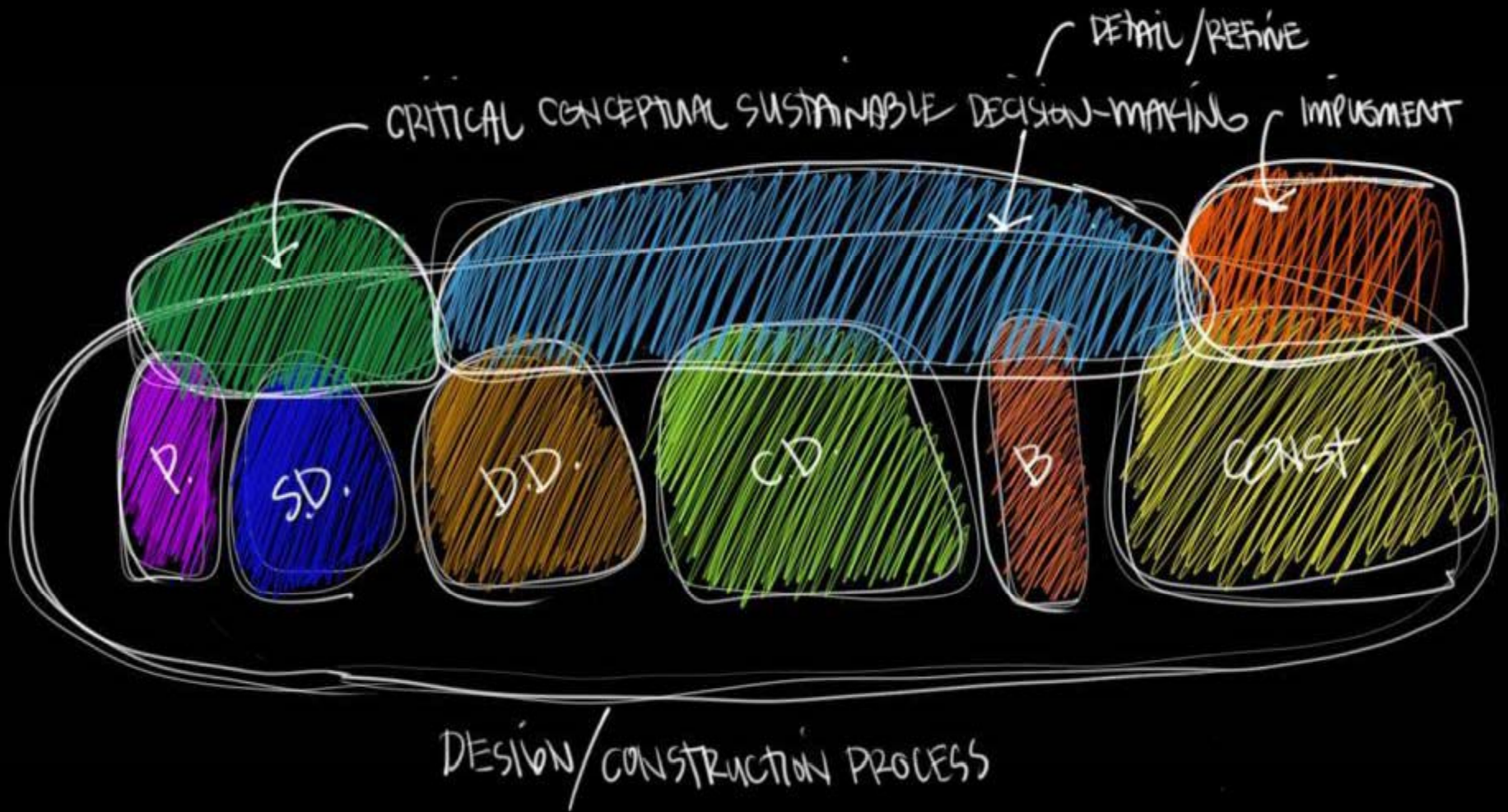
Design Process



Know your role









OUR MISSION

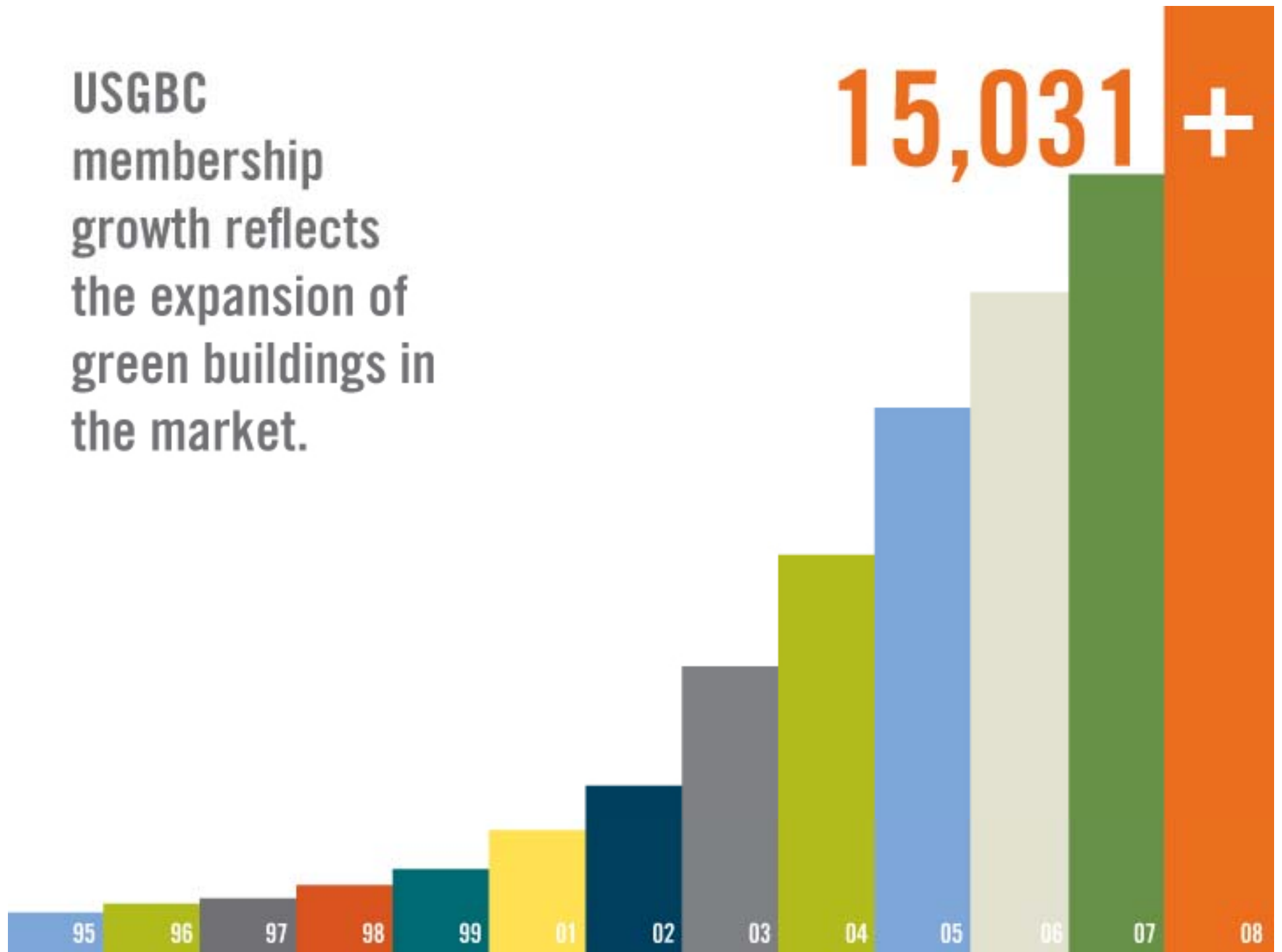
To transform the way buildings and communities are designed, built and operated, enabling an environmentally and socially responsible, healthy and prosperous environment that improves the quality of life.



USGBC MEMBERSHIP

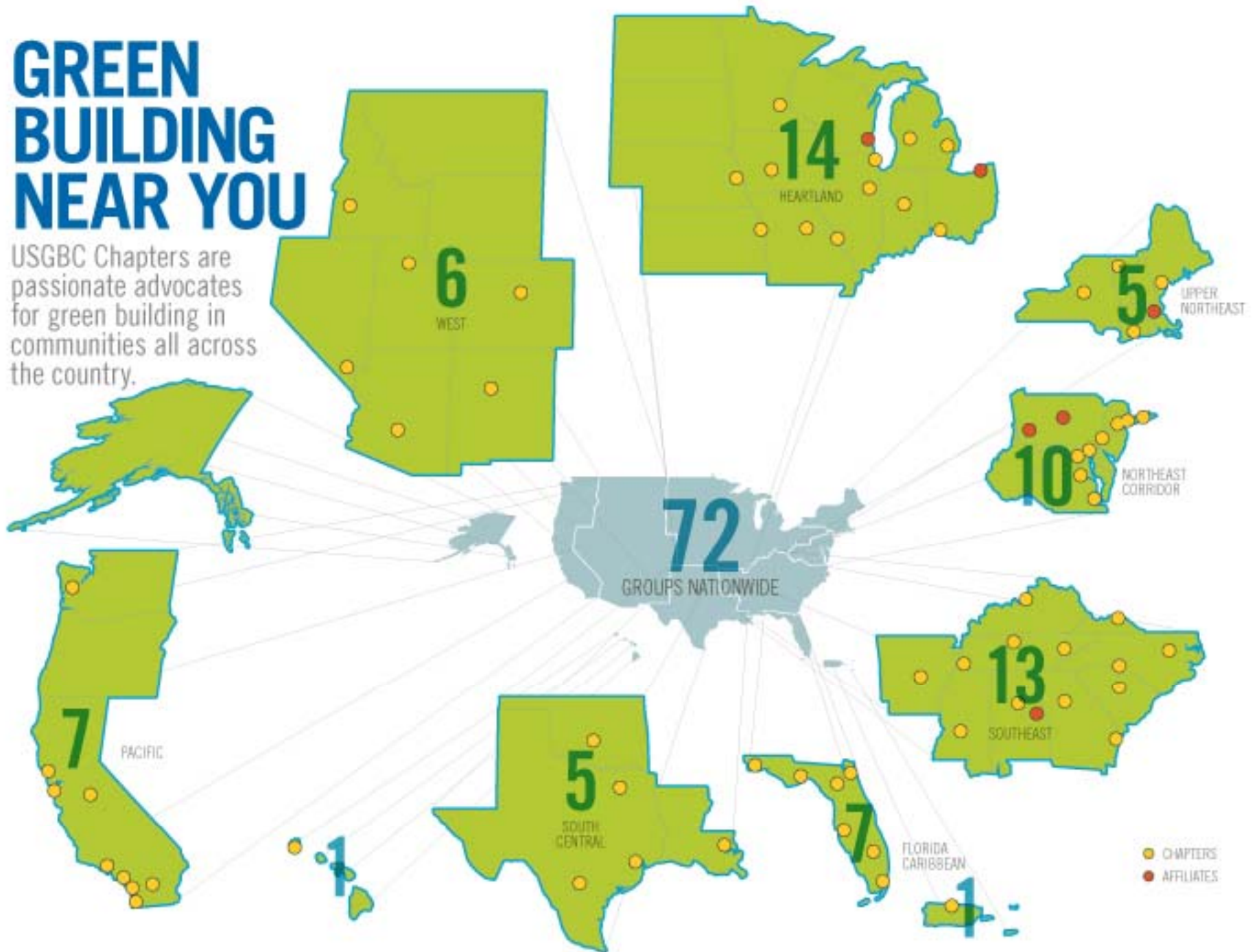
ENGINEERS NON PROFIT LEADERS INTERIOR DE
PRODUCT MANUFACTURERS ARCHITECTS CODE OFF
PROPERTY MANAGERS FEDERAL, LOCAL, AND STATE
GROUNDSKEEPERS CAPITAL PLANNING STAFF GR
LANDSCAPE ARCHITECTS UTILITY MANAGERS PLANNERS
BUILDING TENANTS FINANCIAL PLANNERS BUILDING
CODE OFFICIALS PRODUCT MANUFACTURERS ENGINEERS
BUILDING OWNERS INTERIOR DESIGNERS BUILDING
OFFICIALS FEDERAL, LOCAL, AND STATE GOVERNMENT
NON PROFIT LEADERS DIRECTV MANAGED NON

USGBC
membership
growth reflects
the expansion of
green buildings in
the market.



GREEN BUILDING NEAR YOU

USGBC Chapters are passionate advocates for green building in communities all across the country.





GREEN BUILDING CERTIFICATION INSTITUTE

HEREBY CERTIFIES THAT

49,762

HAS ACHIEVED THE DESIGNATION OF

LEED® ACCREDITED PROFESSIONAL

BY DEMONSTRATING THE KNOWLEDGE OF GREEN BUILDING PRACTICE
REQUIRED FOR SUCCESSFUL IMPLEMENTATION OF THE LEADERSHIP IN ENERGY
AND ENVIRONMENTAL DESIGN (LEED®) GREEN BUILDING RATING SYSTEM™.



RE

BUILDING

REEVALUATING

REGREENING RENOVATING

REDUCING REPOSITIONING RECLAIMING

REPLENISHING REPAIRING RECYCLING REPURPOSING

REVITALIZING RETHINKING RETROFITTING RETURNING RESTORING REFORMING

REIMAGINING REJUVENATING RECONSIDERING REDRESSING RECOVERING REINVENTING

RE  VOLUNTARY GREEN

GREEN  BUILD

INTERNATIONAL CONFERENCE & EXPO

COME TO BOSTON → NOVEMBER 19-21 2008



Leadership in Energy & Environmental Design



Nutrition Facts

Serving Size 8 crackers (28g)
Servings Per Container About 2

Amount Per Serving

Calories 120 Calories From Fat 30

% Daily Value*

Total Fat 3.5g 5%

Saturated Fat 1g 5%

Trans Fat 0g

Polyunsaturated Fat 1.5g

Monounsaturated Fat 0.5g

Cholesterol 0mg 0%

Sodium 140mg 6%

Total Carbohydrate 22g 7%

Dietary Fiber Less than 1g 3%

Sugars 7g

Protein 2g

Vitamin A 0% • Vitamin C 0%

Calcium 10% • Iron 4%

* Percent Daily Values are based on a 2,000 calorie diet.

CONTINUED ON OTHER SIDE



Leadership in Energy and Environmental Design

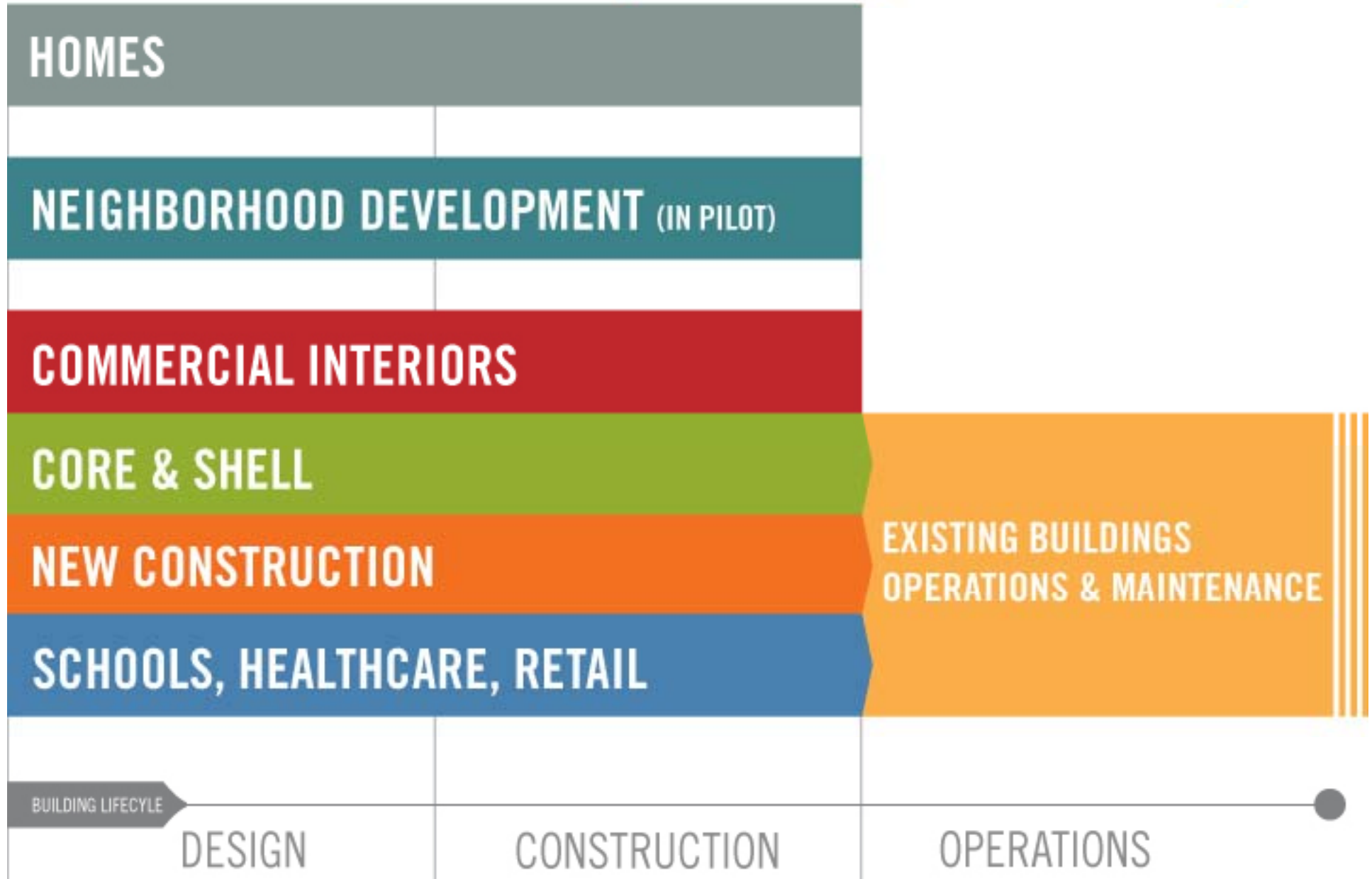
A leading-edge system
for certifying the
greenest performing
buildings in the world



What Is Green Building?



LEED address the complete lifecycle of buildings:



Cross-Functional Team

ENGINEERS OPERATIONS AND MAINTENANCE TEAMS
BUILDING OCCUPANTS BUILDING MANAGERS BU
FACULTY ENVIRONMENTAL HEALTH AND SAFETY STAFF
GROUNDSKEEPERS CAPITAL PLANNING STAFF GR
UTILITY MANAGERS INTERIOR DESIGNERS UTILITY MANA
CUSTODIAL TEAM PROPERTY MANAGERS CUSTODI
HUMAN RESOURCES BUILDING OWNERS HUMAN
PURCHASING STAFF ENVIRONMENTAL GROUPS
ENGINEERS OPERATIONS AND MAINTENANCE TEAMS
BUILDING OCCUPANTS BUILDING MANAGERS BU

LEED Is Consensus-Based



USGBC has four levels of LEED:



Higher Education

Case Study

Vermeer
Science
Center
Renovation &
Addition

Owner
Central College,
Pella, IA

Higher Education
73,570 sq ft



Iowa Chapter

**LEED
Silver**

20%
Energy Savings

50%
of energy needs from
Renewable Resources

32%
Water Savings



Case Study

Student
Housing –
Phase II

Owner
Central College,
Pella, IA

Higher Education
30,000 sf



Iowa Chapter

LEED Gold

40%
Energy Savings

30%
Water Savings

PV incorporated into
Bike Storage Racks



K-12

Case Study

James Van
Allen
Elementary
School

Owner
North Liberty
Schools

North Liberty,
Iowa

K-12

80,000 sf



Iowa Chapter

LEED Silver

50% Energy Savings

30% Water Savings



Case Study

CERA –
Environmental
Education
ARea

Owner
Grinnell College,
Grinnell, IA

Higher Education
7,400 sf



Iowa Chapter

Higher Education

LEED Gold

95%
Energy provided by on-
site wind turbine

30%
Water reduction

Restoration
of site to native Iowa
Prairie



Higher Education

Case Study

East Campus
Dorms

Owner
Grinnell College,
Grinnell, IA

Higher Education

**LEED
Certified**



Iowa Chapter



Project Name	Owner	City	State	Country	LEED Rating System
ACT Operations Center	ACT	Iowa City	IA	US	LEED NC 2.2
Alpha Chi Omega Sorority House		Iowa City	IA	US	LEED NC 2.2
Ames Transit, CyRide Office Addition	Ames Transit Agency, CyRide	Ames	IA	US	LEED NC 2.2
Bioscience Center		Fort Dodge	IA	US	LEED NC 2.2
Carnegie-Stout Public Library		Dubuque	IA	US	LEED EB 2.0
Cedar River Recreation & Fine Arts Centr		Osage	IA	US	LEED NC 2.2
Central College Ed-Psych Building	Central College	Pella	IA	US	LEED NC 2.2
Central College Housing Phase 2	Central College	Pella	IA	US	LEED NC 2.1
College of Design - Foundations Pavilion	Facilities Planning and Management, Iowa	Ames	IA	US	LEED NC 2.2
Creston Social Security Admin. Building		Creston	IA	US	LEED NC 2.2
DAVENPORT POLICE FACILITY	CITY OF DAVENPORT	Davenport	IA	US	LEED NC 2.1
Dennis & Donna Oldorf Hospice House of M	Mercy Hospital	Hiawatha	IA	US	LEED NC 2.2
Des Moines Federal Building	GSA/Public Buildings Service	Des Moines	IA	US	LEED CS 1.0 Pilots Only
Durrant Group Corporate Headquarters		Dubuque	IA	US	LEED NC 2.2
FCSA: MANCHESTER, IA	FCSA	Manchester	IA	US	LEED NC 2.1
FCSA: MARSHALLTOWN, IA	FARM CREDIT SERVICES OF AMERIC	Marshalltown	IA	US	LEED NC 2.1
Grinnell College Athletic & Fitness Cent	Grinnell College	Grinnell	IA	US	LEED NC 2.2
Grinnell College CERA Environmental Educ		Kellogg	IA	US	LEED NC 2.1
GRINNELL COLLEGE NOYCE SCIENCE	GRINNELL COLLEGE	Grinnell	IA	US	LEED NC 2.1
Grinnell Public Safety Building		Grinnell	IA	US	LEED NC 2.2
HNI/GUNLOCKE CORPORATE HEADQUA	HNI Corporation	Muscatine	IA	US	LEED NC 2.1
Holistic Women's Clinic		Des Moines	IA	US	LEED NC 2.2
Honey Creek Resort State Park	Iowa Department of Natural Resources	Rathbun	IA	US	LEED NC 2.2
Indian Creek Nature Center		Cedar Rapids	IA	US	LEED EB 2.0
Iowa Assoc of Community College Trustees	IACCT	Des Moines	IA	US	LEED NC 2.2



Project Name	Owner	City	State	Country	LEED Rating System
Iowa City East Side Recycling Center		Iowa City	IA	US	LEED NC 2.2
Iowa City Fire Department	The City of Iowa City	Iowa City	IA	US	LEED NC 2.2
Luther Science Building		Decorah	IA	US	LEED NC 2.2
M.U.M. Student Center	Maharishi University of Management	Fairfield	IA	US	LEED NC 2.2
Marion Arts and Environment Center, Tree	City of Marion	Marion	IA	US	LEED NC 2.1
Marshalltown Public Library	Marshalltown Public Library	Marshalltown	IA	US	LEED NC 2.2
McGraw-Hill: Dubuque - Regional HQ	The McGraw-Hill Companies	Dubuque	IA	US	LEED NC 2.2
Mercy West Lakes Medical Center		West Des Moines	IA	US	LEED NC 2.2
Meskwaki Settlement High School	Sac and Fox Tribe of the Mississippi in	Tama	IA	US	LEED NC 2.2
Meskwaki Tribal Health Center		Tama	IA	US	LEED NC 2.2
ML King Park Shelter & Congregate Meal	City Of Des Moines	Des Moines	IA	US	LEED NC 2.2
Mosaic Apartments - Council Bluffs, IA	Mosaic	Council Bluffs	IA	US	LEED NC 2.2
NEUMANN MONSON ARCHITECTS	NEUMANN MONSON ARCHITECTS	Iowa City	IA	US	LEED CI 2.0
North Corridor Elementary	Iowa City Community School District	North Liberty	IA	US	LEED NC 2.1
Parkside Activity Center		Wellman	IA	US	LEED NC 2.2
Polk County Oliver Plaza Renovation	Polk County	Des Moines	IA	US	LEED NC 2.2
Port of Dubuque Public Parking Facility	City of Dubuque	Dubuque	IA	US	LEED NC 2.2
Portside Plaza Phase II		Dubuque	IA	US	LEED CS 2.0
Prototype Residence Building - YHMA		Johnston	IA	US	LEED NC 2.2
ROCKWELL COLLINS ENGINEERING OFFICE BLDG	ROCKWELL COLLINS	Cedar Rapids	IA	US	LEED NC 2.2
ROCKWELL COLLINS ENGINEERING OFFICE BLDG	ROCKWELL COLLINS	Cedar Rapids	IA	US	LEED NC 2.2
Stewart Public Library		Grinnell	IA	US	LEED NC 2.2
Sustainable Living Center		Fairfield	IA	US	LEED NC 2.2
THE ACADEMIC HOME FOR THE COLL	THE UNIVERSITY OF IOWA	Iowa City	IA	US	LEED NC 2.1
UNIV OF IOWA HYGIENICS LABORAT	DESIGN AND CONSTRUCTION SERVIC	Coralville	IA	US	LEED NC 2.1
University of Iowa Rowing Team Boathouse		Iowa City	IA	US	LEED NC 2.2
USDA CONSOLIDATED LABORATORY F	USDA	Ames	IA	US	LEED NC 2.1
Vermeer Science Center Renovation & Addi		Pella	IA	US	LEED NC 2.0
West Zone Maintenance Facility	City of Des Moines	Des Moines	IA	US	LEED NC 2.2
Willowwind School	Willowwind School	Iowa City	IA	US	LEED NC 2.2



Higher Education

Case Study

Morrill Hall
Renovation

Owner
Iowa State
University
Ames, IA

Higher Education
35,000 sf

LEED

Silver

30%

Energy Savings

100%

Construction Waste
Diverted from Landfill



Iowa Chapter

Higher Education

Case Study

Great Ape
Trust of Iowa

Orangutan 2
Facility

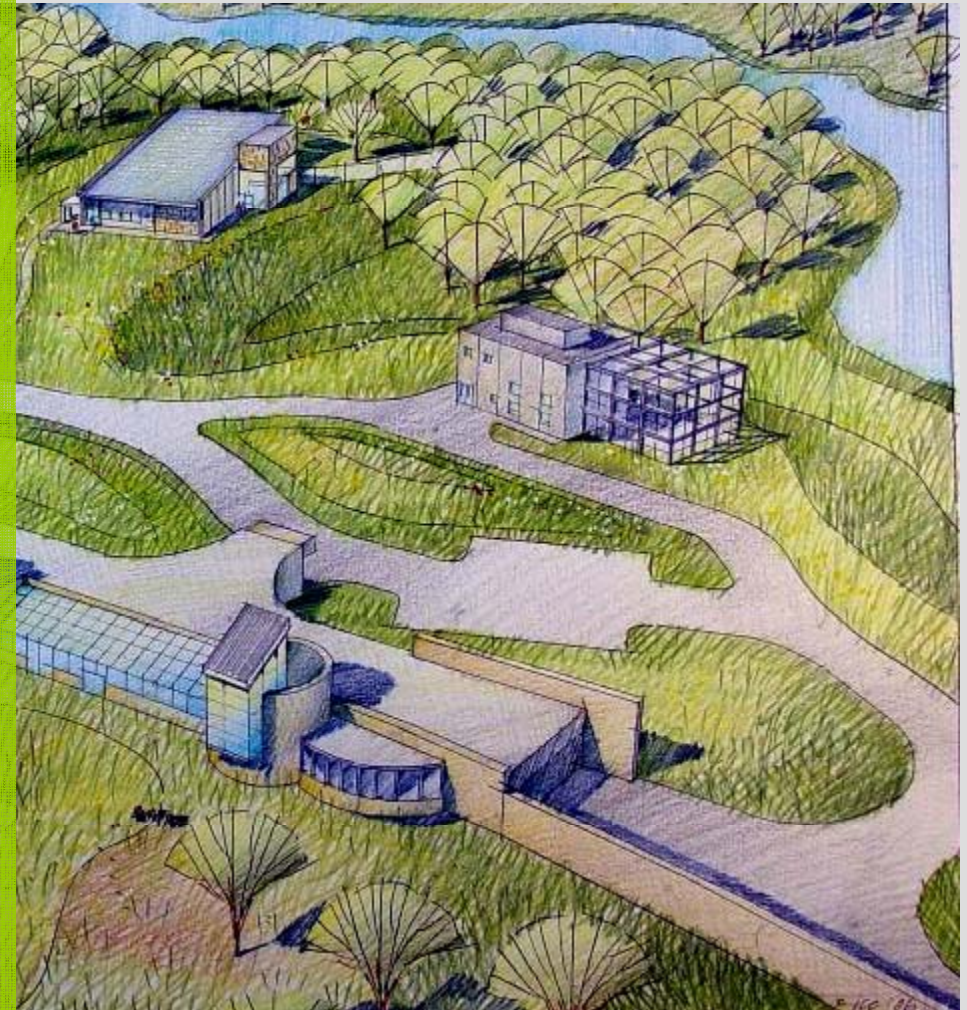
Owner
Great Ape Trust,
Des Moines, IA

Research
20,000 sf

**LEED
Registered**

**30%
Energy Savings**

**On-Site
Renewable
Energy**



Iowa Chapter

Case Study

Earthpark

Pella, Iowa

LEED

Registered Project

40% * Energy Reduction

Innovation



* design calculations



Municipal

Case Study

Marion Arts
and
Environment
Center

Owner
City of Marion,
Iowa

Municipal
12,000 sf

LEED Certified

45% Energy Savings

Restoration

Of site to native Iowa Prairie



Iowa Chapter

Steps to LEED Certification

REGISTER YOUR PROJECT



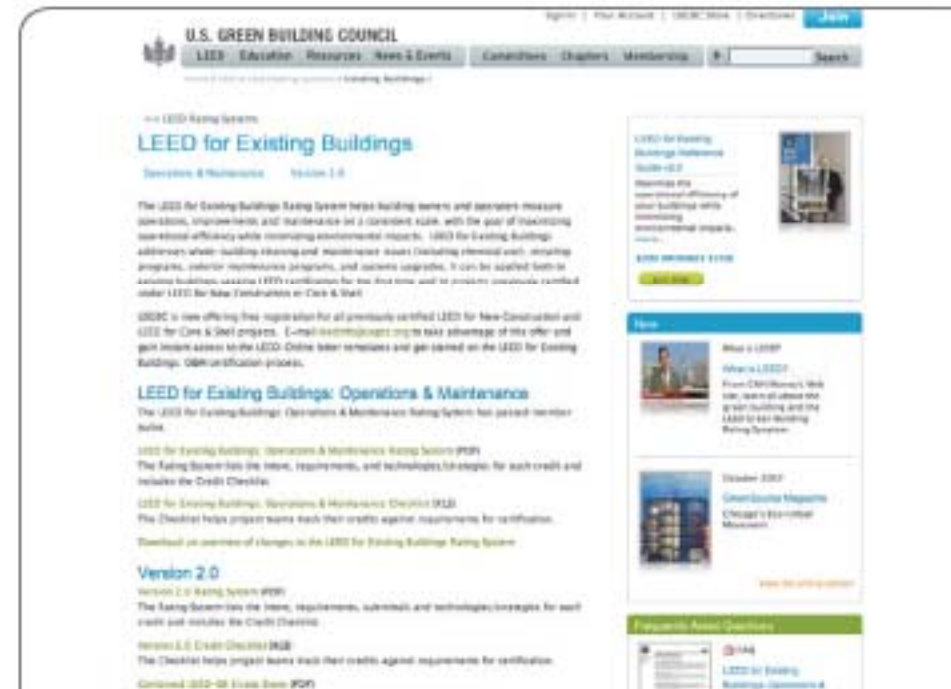
**TRACK PROGRESS &
DOCUMENT ACHIEVEMENT**



APPLY FOR CERTIFICATION

Tools

- Rating systems
- Reference guide
- Project checklist
- Credit Interpretation Requests (CIRs)
- LEED Online
- Educational workshops
- Project case studies
- www.usgbc.org



LEED for Existing Buildings: Operations & Maintenance

Ongoing certification of all projects

The Basics

9 prerequisites

34 credits

3 - month performance period

Minimum Program Requirements

- Full occupancy for at least 12 continuous months
- Applies to whole buildings
- Federal, state and local environmental law/regulation compliance

Credit Categories & Distribution



12

POINTS Sustainable Sites (SS)

10

POINTS Water Efficiency (WE)

30

POINTS Energy & Atmosphere (EA)

14

POINTS Materials & Resources (MR)

19

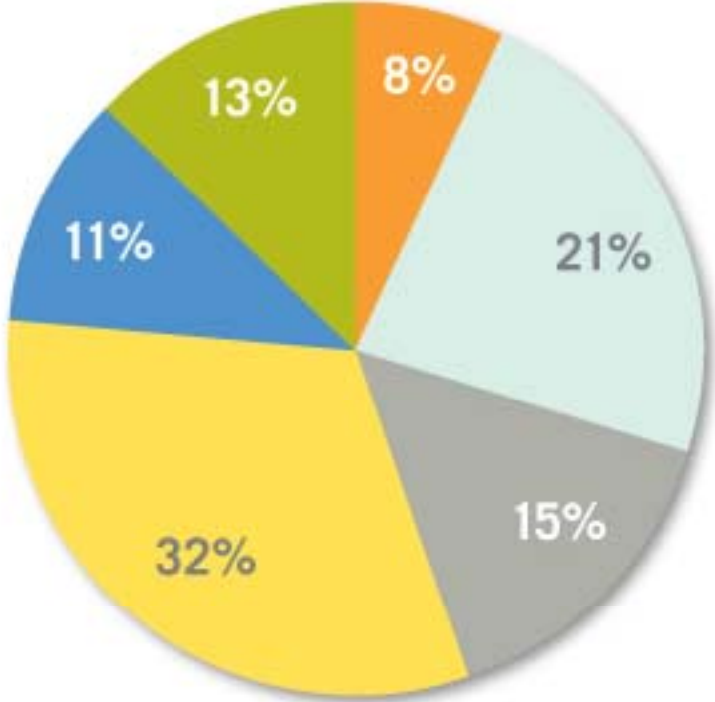
POINTS Indoor Environmental Quality (EQ)

7

POINTS Innovation in Operations (IO)

Point Distribution Comparison

Key: SS WE EA MR EQ IO



LEED for Existing Buildings:
Operations & Maintenance

Credits & Points

	<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td><td>IO</td></tr><tr><td colspan="7">Credit 7</td></tr></table>	SS	WE	EA	MR	EQ	GC	IO	Credit 7							<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td><td>IO</td></tr><tr><td colspan="7">Credit 2</td></tr></table>	SS	WE	EA	MR	EQ	GC	IO	Credit 2							<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td></tr><tr><td colspan="6">Credit 4</td></tr></table>	SS	WE	EA	MR	EQ	GC	Credit 4					
SS	WE	EA	MR	EQ	GC	IO																																					
Credit 7																																											
SS	WE	EA	MR	EQ	GC	IO																																					
Credit 2																																											
SS	WE	EA	MR	EQ	GC																																						
Credit 4																																											
IO	<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td><td>IO</td></tr><tr><td colspan="7">Credit 4</td></tr></table>	SS	WE	EA	MR	EQ	GC	IO	Credit 4							<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td><td>IO</td></tr><tr><td colspan="7">Credit 1</td></tr></table>	SS	WE	EA	MR	EQ	GC	IO	Credit 1							SS												
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Credit 4																																											
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Credit 2																																											
SS	WE	EA	MR	EQ	GC	IO																																					
Credit 3																																											
IO	<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td><td>IO</td></tr><tr><td colspan="7">Credit 1</td></tr></table>	SS	WE	EA	MR	EQ	GC	IO	Credit 1							<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td><td>IO</td></tr><tr><td colspan="7">Credit 8</td></tr></table>	SS	WE	EA	MR	EQ	GC	IO	Credit 8							SS												
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Credit 8																																											
	<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td><td>IO</td></tr></table>	SS	WE	EA	MR	EQ	GC	IO	<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td><td>IO</td></tr></table>	SS	WE	EA	MR	EQ	GC	IO	<table border="1"><tr><td>SS</td><td>WE</td><td>EA</td><td>MR</td><td>EQ</td><td>GC</td></tr></table>	SS	WE	EA	MR	EQ	GC																				
SS	WE	EA	MR	EQ	GC	IO																																					
SS	WE	EA	MR	EQ	GC	IO																																					
SS	WE	EA	MR	EQ	GC																																						

Sustainable Sites (SS)

Yes ? No

0 0 0

Sustainable Sites

12 Points

<input type="checkbox"/>	Credit 1	LEED Certified Design and Construction	1
<input type="checkbox"/>	Credit 2	Building Exterior and Hardscape Management Plan	1
<input type="checkbox"/>	Credit 3	Integrated Pest Management, Erosion Control, and Landscape Management Plan	1
<input type="checkbox"/>	Credit 4	Alternative Commuting Transportation	4
<input type="checkbox"/>		10%	1
<input type="checkbox"/>		25%	1
<input type="checkbox"/>		50%	1
<input type="checkbox"/>		75% or greater	1
<input type="checkbox"/>	Credit 5	Reduced Site Disturbance - Protect or Restore Open Space	1
<input type="checkbox"/>	Credit 6	Stormwater Management	1
<input type="checkbox"/>	Credit 7	Heat Island Reduction	2
<input type="checkbox"/>		Non-Roof	1
<input type="checkbox"/>		Roof	1
<input type="checkbox"/>	Credit 8	Light Pollution Reduction	1

Yes ? No

0 0 0

Water Efficiency

10 Points

<input checked="" type="checkbox"/>	Prereq 1	Minimum Indoor Plumbing Fixture and Fitting Efficiency	Required
<input type="checkbox"/>	Credit 1	Water Performance Measurement	2
<input type="checkbox"/>		Whole building metering	1
<input type="checkbox"/>		Submetering	1
<input type="checkbox"/>	Credit 2	Additional Indoor Plumbing Fixture and Fitting Efficiency	3

Water Efficiency (WE)

Yes ? No		Water Efficiency		10 Points
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input checked="" type="checkbox"/>		Prereq 1	Minimum Indoor Plumbing Fixture and Fitting Efficiency	Required
		Credit 1	Water Performance Measurement	2
			Whole building metering	1
			Submetering	1
		Credit 2	Additional Indoor Plumbing Fixture and Fitting Efficiency	3
			10%	1
			20%	1
			30%	1
		Credit 3	Water Efficient Landscaping	3
			Reduce Potable Water Use by 50%	1
			Reduce Potable Water Use by 75%	1
			Reduce Potable Water Use by 100%	1
		Credit 4	Cooling Tower Water Management	2
			Chemical Management	1
			Non-Potable Water Source Use	1
Yes ? No		Energy & Atmosphere		30 Points
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input checked="" type="checkbox"/>		Prereq 1	Energy Efficiency Best Management Practices - Planning, Documentation, and Opportunity Assessment	Required
<input checked="" type="checkbox"/>		Prereq 2	Minimum Energy Efficiency Performance	Required
<input checked="" type="checkbox"/>		Prereq 3	Refrigerant Management - Ozone Protection	Required
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Optimize Energy Efficiency Performance	15

Energy & Atmosphere (EA)

Yes ? No		Energy & Atmosphere		30 Points
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
Y		Prereq 1	Energy Efficiency Best Management Practices - Planning, Documentation, and Opportunity Assessment	Required
Y		Prereq 2	Minimum Energy Efficiency Performance	Required
Y		Prereq 3	Refrigerant Management - Ozone Protection	Required
<input type="checkbox"/>	<input type="checkbox"/>	Credit 1	Optimize Energy Efficiency Performance	15
<input type="checkbox"/>	<input type="checkbox"/>	Credit 2	Existing Building Commissioning	6
<input type="checkbox"/>	<input type="checkbox"/>		Investigation and Analysis	2
<input type="checkbox"/>	<input type="checkbox"/>		Implementation	2
<input type="checkbox"/>	<input type="checkbox"/>		Ongoing Commissioning	2
<input type="checkbox"/>	<input type="checkbox"/>	Credit 3	Performance Measurement	3
<input type="checkbox"/>	<input type="checkbox"/>		Building Automation System	1
<input type="checkbox"/>	<input type="checkbox"/>		System-Level Metering, 40%	1
<input type="checkbox"/>	<input type="checkbox"/>		System-Level Metering, 80%	1
<input type="checkbox"/>	<input type="checkbox"/>	Credit 4	Renewable Energy	4
<input type="checkbox"/>	<input type="checkbox"/>		On-site 3% / Off-site 25%	1
<input type="checkbox"/>	<input type="checkbox"/>		On-site 6% / Off-site 50%	1
<input type="checkbox"/>	<input type="checkbox"/>		On-site 9% / Off-site 75%	1
<input type="checkbox"/>	<input type="checkbox"/>		On-site 12% / Off-site 100%	1
<input type="checkbox"/>	<input type="checkbox"/>	Credit 5	Refrigerant Management	1
<input type="checkbox"/>	<input type="checkbox"/>	Credit 6	Emissions Reduction Reporting	1
Yes ? No		Materials & Resources		14 Points
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		

Indoor Environmental Quality (EQ)

Yes ? No

0 0 0

Indoor Environmental Quality

19 Points

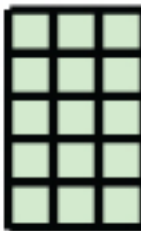
Y
Y
Y

Prereq 1 **Outdoor Air Introduction and Exhaust Systems** Required

Prereq 2 **Environmental Tobacco Smoke (ETS) Control** Required

Prereq 3 **Green Cleaning Policy** Required

Credit 1 **IAQ Best Management Practices** **5**



IAQ Management Program 1

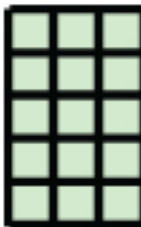
Outdoor Air Delivery Monitoring 1

Increased Ventilation 1

Reduce Particulates in Air Distribution 1

IAQ Management for Facility Alterations and Additions 1

Credit 2 **Occupant Comfort** **5**



Occupant Survey 1

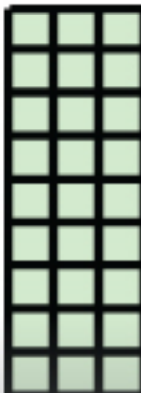
Occupant Controlled Lighting 1

Thermal Comfort Monitoring 1

Daylight and Views, 50% Daylight / 45% Views 1

Daylight and Views, 75% Daylight / 90% Views 1

Credit 3 **Green Cleaning** **9**



High Performance Cleaning Program 1

Custodial Effectiveness Assessment, < 4 1

Custodial Effectiveness Assessment, < 3 1

Sustainable Cleaning Products and Materials, 30% 1

Sustainable Cleaning Products and Materials, 60% 1

Sustainable Cleaning Products and Materials, 90% 1

Sustainable Cleaning Equipment 1

Entryway Systems 1

Indoor Integrated Pest Management 1

Innovation in Operations (IO)

Yes	?	No	Innovation in Operations		7 Points
0	0	0			
			Credit 1	Innovation in Operations	4
				Innovation in Operations	1
				Innovation in Operations	1
				Innovation in Operations	1
				Innovation in Operations	1
			Credit 2	LEED Accredited Professional	1
			Credit 3	Documenting Sustainable Building Cost Impacts	2



Adobe Systems Incorporated, West Tower (Almaden)

37% energy savings

41% water savings

94% waste diverted

Source: Cushman & Wakefield of California
Inc. as an agent for Adobe Systems Inc.





JohnsonDiversey Inc. Global Headquarters

\$90,000

annual energy cost savings

32% water savings

49% waste diverted

Source: JohnsonDiversey Inc.

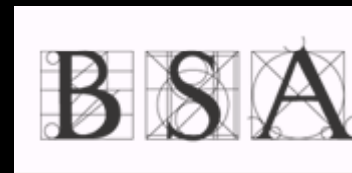


Thank you!

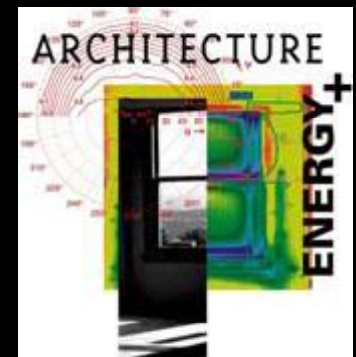




COTE Top 10 Green Projects for 2002



Boston Society of Architects 2003



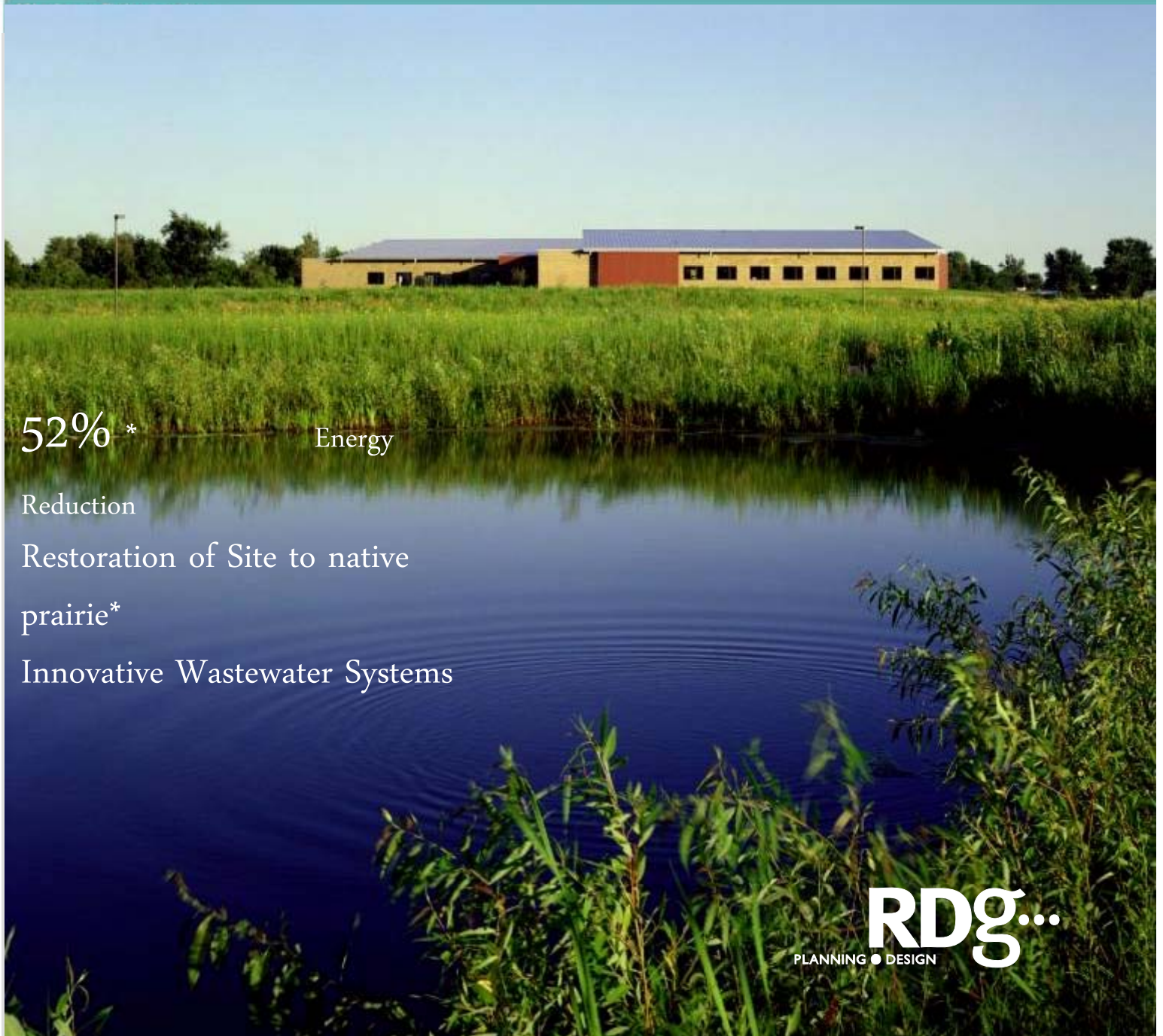
AIA Portland Design Award 2001

Case Study

Iowa
Association
of Municipal
Utilities -
Office /
Training
Facility

Ankeny, Iowa

Project
completed in
2000 – prior
to LEED



52% * Energy

Reduction

Restoration of Site to native

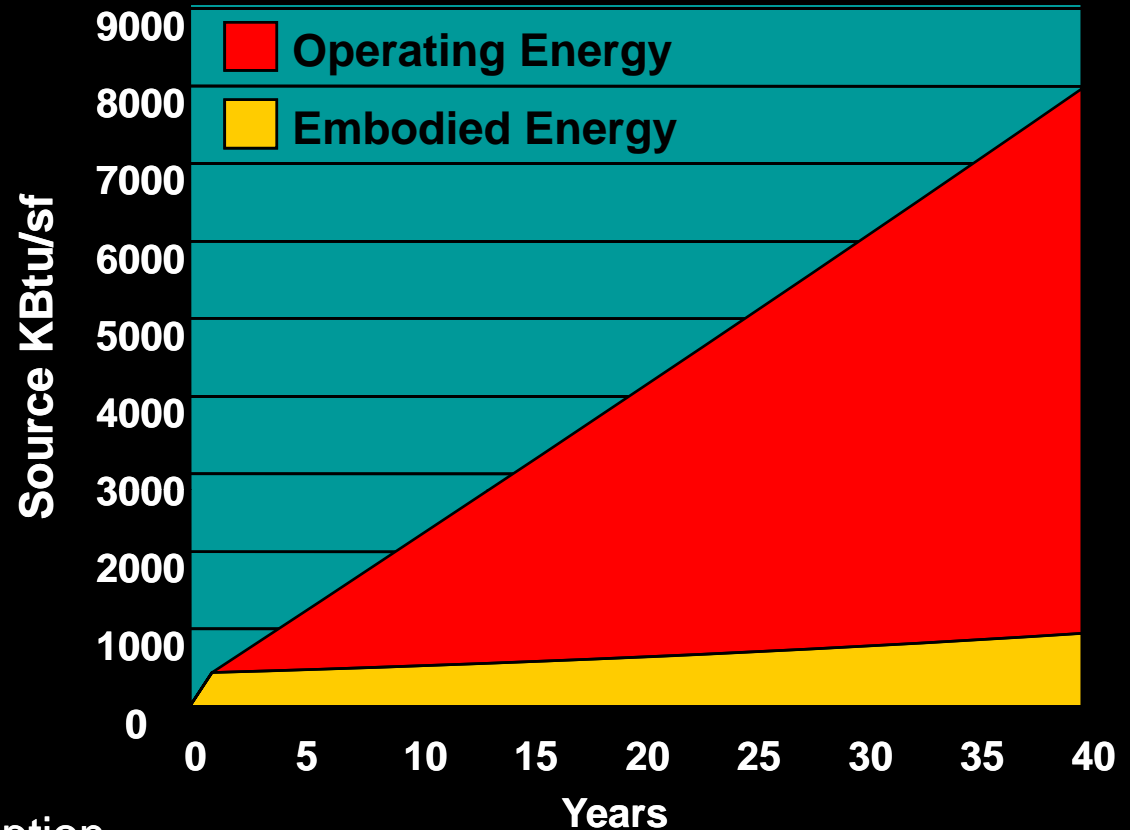
prairie*

Innovative Wastewater Systems

“Over time, environmental impacts from high energy use may far outweigh all other (environmental) factors.”

- *Environmental Resource Guide*

- Reduce building energy consumption
- Daylighting can save 10% to 30% of Commercial building's operating costs.

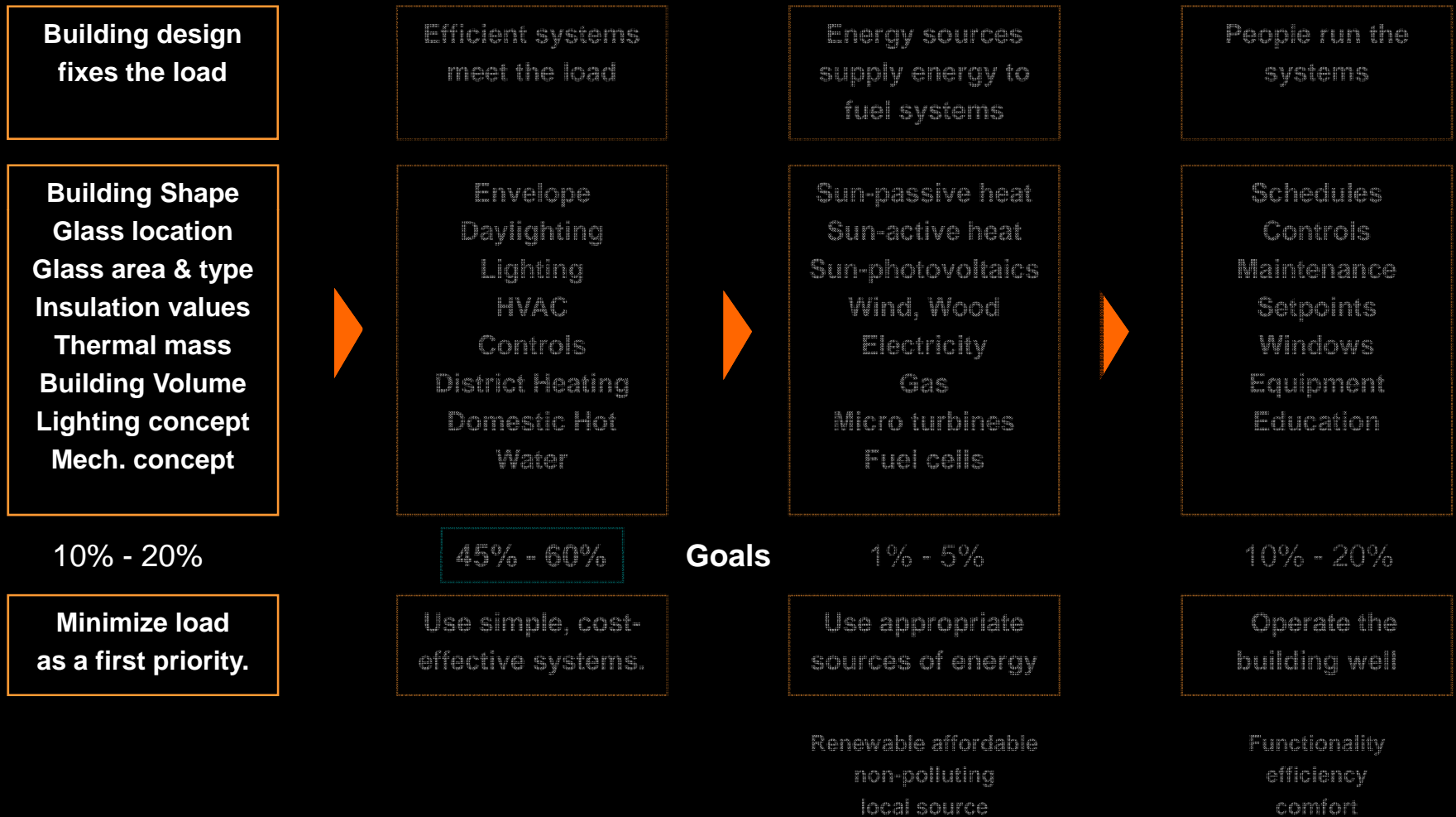


The Weidt Group

RDg...
PLANNING • DESIGN

High Performance Design Perspective

The Weidt Group



Energy Design Assistance Bundle Screening Tool

The Weidt Group

Summary Results

Preliminary estimates of savings and payback

	Savings vs. Code Base		
Estimated Energy Savings	\$4,794	\$10,579	\$10,040
% savings	21%	46%	44%
Incremental First Cost	\$33,593	\$53,544	\$45,812
Payback	7.0	5.1	4.6
Peak KW savings	31.6	56.0	53.7

Iowa Association of Municipal Utilities

Zoom to Fit

Unhide Borders

Add

Remove

Select a cell and then press add or remove.

No.	Strategy Description	Savings vs. Code Base			pay-back years	Bundle 1	Bundle 2	Bundle 3
		Peak KW	annual energy	first cost				
1 Window Glazing Alternatives								
WG101	Glazing 1 Std clear - alum. Frame (Code)	0	\$0	\$0	0.0			
WG201	Glazing 2 High Reflectivity - alum. frame	6	\$146	\$11,108	76.1			
WG301	Glazing 3 Medium Tinted - alum. frame	4	\$54	\$4,166	76.8			
WG401	Glazing 4 Low -E Special Clear - alum. frame	5	\$470	\$8,331	17.7			
WG501	Glazing 5 Low-E Special Clear - wood clad frame	5	\$694	\$8,331	12.0			
WG601	Glazing 6 Low-E Special Tint - wood frame	6	\$711	\$8,331	11.7			
WG701	Tuned Glazing LowE Tint/East and LowE Clear/South/Nc	5	\$698	\$8,331	11.9			
2 Daylighting Continuous Dimming Controls								
26% Window to Wall Area								
DG103	Dayltg: dimming; 26% glzg; Std clear alum	23	\$2,169	\$59,801	27.6			
DG203	Dayltg: dimming; 26% glzg; Std reflct alum	16	\$1,208	\$75,681	62.6			
DG303	Dayltg: dimming; 26% glzg; Std tint wood	25	\$1,978	\$65,756	33.2			
DG403	Dayltg: dimming; 26% glzg; LoE sp clr alum	27	\$2,798	\$71,711	25.6			
DG503	Dayltg: dimming; 26% glzg; LoE sp clr wood	28	\$3,134	\$71,711	22.9			
DG603	Dayltg: dimming; 26% glzg; LoE sp tint wood	29	\$3,086	\$71,711	23.2			
DG703	Dayltg: dimming; 26% glzg; tuned	28	\$3,118	\$71,711	23.0			
18% Window to Wall Area								
DG101	Dayltg: dimming; 18% glzg; Std clear alum	26	\$2,710	\$14,467	5.3			
DG201	Dayltg: dimming; 18% glzg; Std reflct alum	17	\$1,238	\$25,575	20.7			
DG301	Dayltg: dimming; 18% glzg; Std tint wood	26	\$2,245	\$18,633	8.3			
DG401	Dayltg: dimming; 18% glzg; LoE sp clr alum	30	\$3,044	\$22,798	7.5			
DG501	Dayltg: dimming; 18% glzg; LoE sp clr wood	30	\$3,283	\$22,798	6.9			
DG601	Dayltg: dimming; 18% glzg; LoE sp tint wood	30	\$3,195	\$22,798	7.1			
DG701	Dayltg: dimming; 18% glzg; tuned	30	\$3,274	\$22,798	7.0			
14% Window to Wall Area								
DG105	Dayltg: dimming; 14% glzg; Std clear alum	23	\$2,534	(\$11,601)	n/a			
DG205	Dayltg: dimming; 14% glzg; Std reflct alum	14	\$1,257	(\$3,237)	n/a			
DG305	Dayltg: dimming; 14% glzg; Std tint wood	20	\$2,006	(\$8,465)	n/a			
DG405	Dayltg: dimming; 14% glzg; LoE sp clr alum	25	\$2,743	(\$5,328)	n/a			
DG505	Dayltg: dimming; 14% glzg; LoE sp clr wood	25	\$2,916	(\$5,328)	n/a			
DG605	Dayltg: dimming; 14% glzg; LoE sp tint wood	25	\$2,800	(\$5,328)	n/a			
DG705	Dayltg: dimming; 14% glzg; tuned	26	\$2,907	(\$5,328)	n/a			
3 Daylighting - Stepped Controls								
26% Window to Wall Area								
DG104	Dayltg: stepped; 26% glzg; Std clear alum	15	\$1,271	\$52,709	41.5			
DG204	Dayltg: stepped; 26% glzg; Std reflct alum	5	(\$42)	\$68,589	n/a			
DG304	Dayltg: stepped; 26% glzg; Std tint wood	16	\$892	\$58,664	65.8			



Building Design - 1997

Building Program:

Office and Training facility 12,500 square foot

Located in central Iowa
operated all year

Building Cost:

\$116 / square foot

Annual Metered Energy Consumption:

28,000 Btu / ft² - yr



Iowa Association of Municipal Utilities



Building Design Team

IAMU Owner Representatives and member utilities

Design Team –

Architects, RDG Bussard Dikis

Engineers, Alvine Associates

Energy and Environmental Consultants, The Weidt Group

MidAmerican Energy

Iowa Energy Center

Polk County Conservation Board

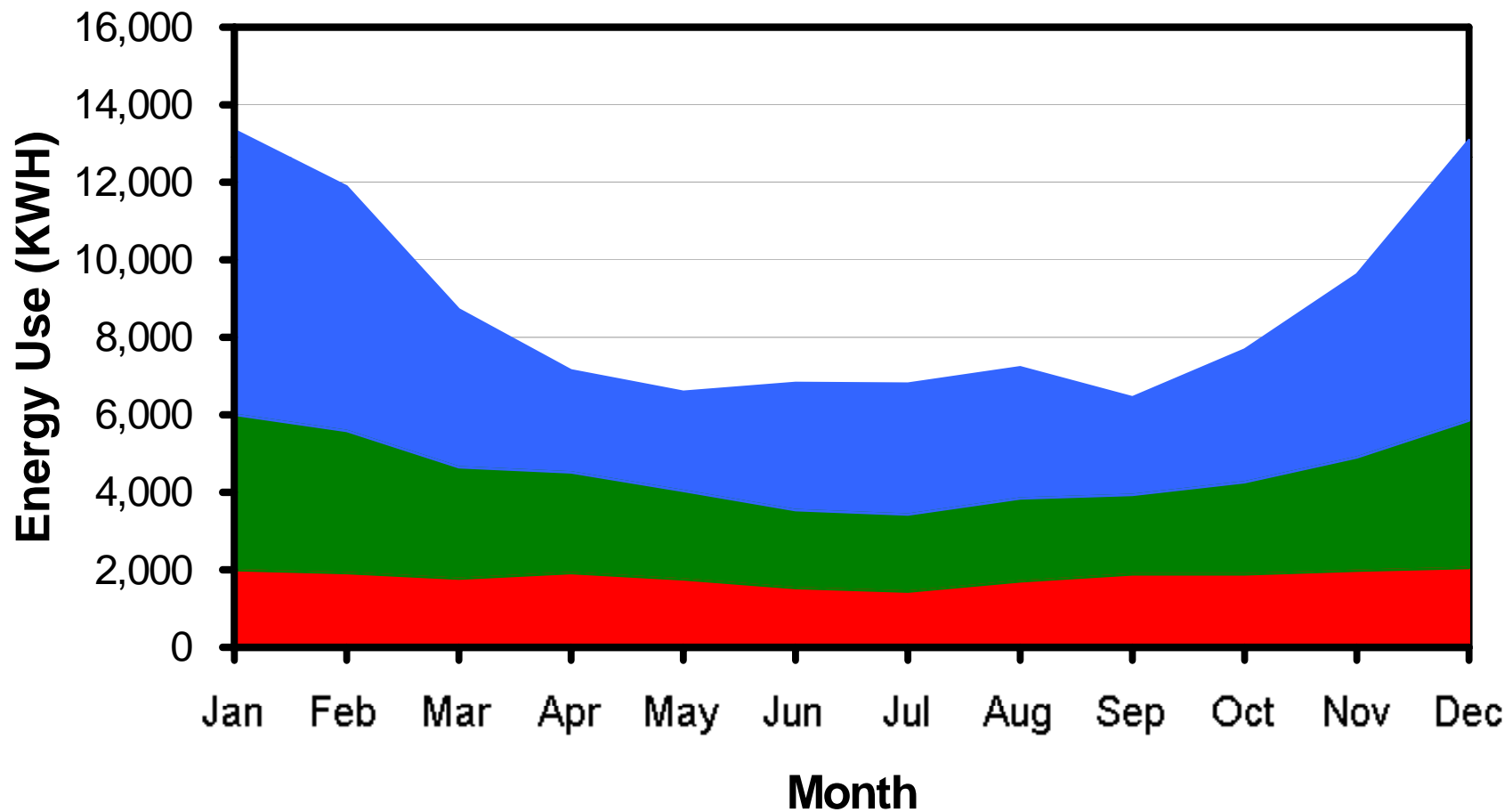
Polk County Soil and Water Conservation District

Prairie Roots – prairie restoration team

Outdoor Lighting Associates – Dark Sky Association Members

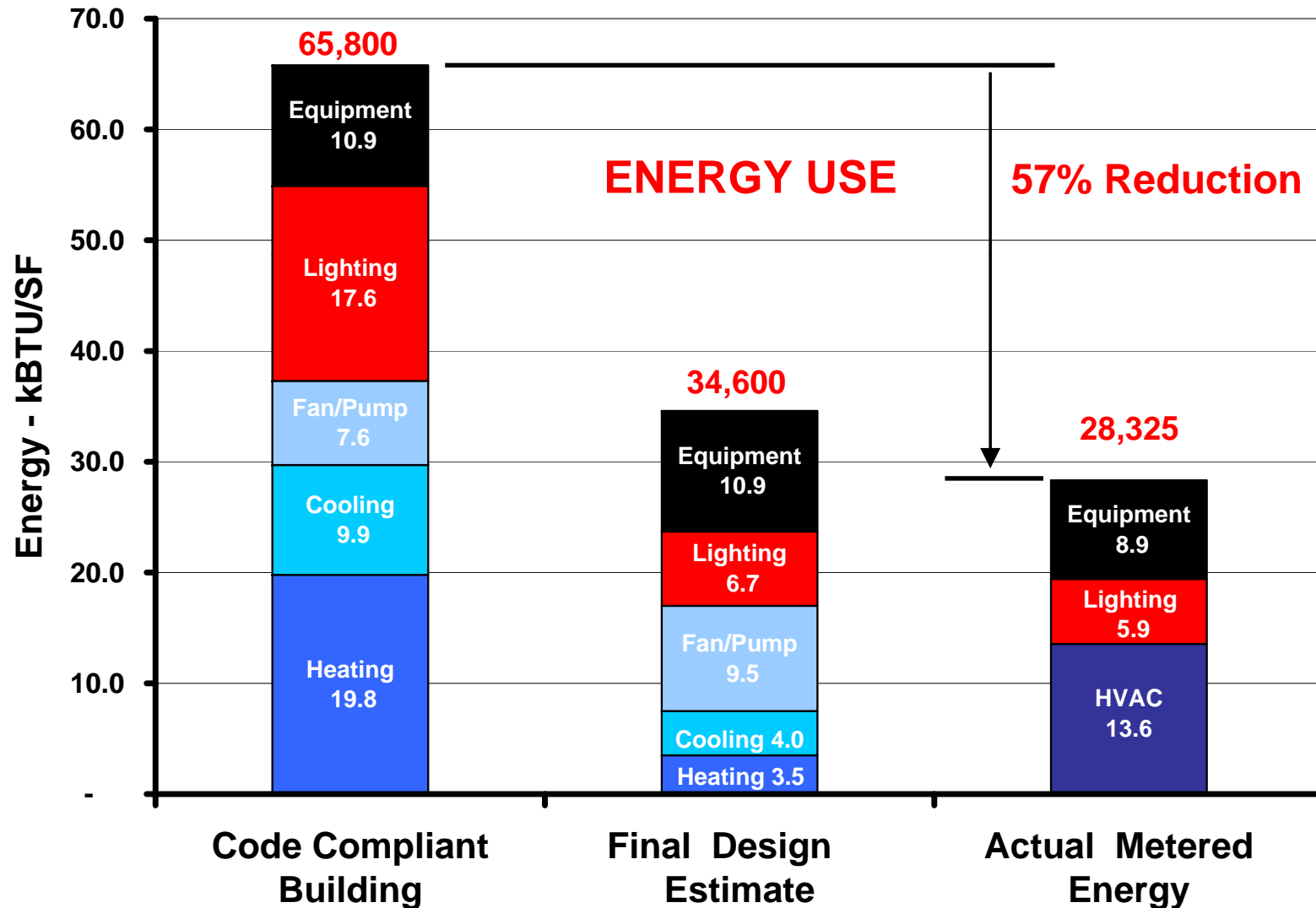
Average Energy Use Profile – Additive

■ Lighting ■ Equipment ■ HVAC

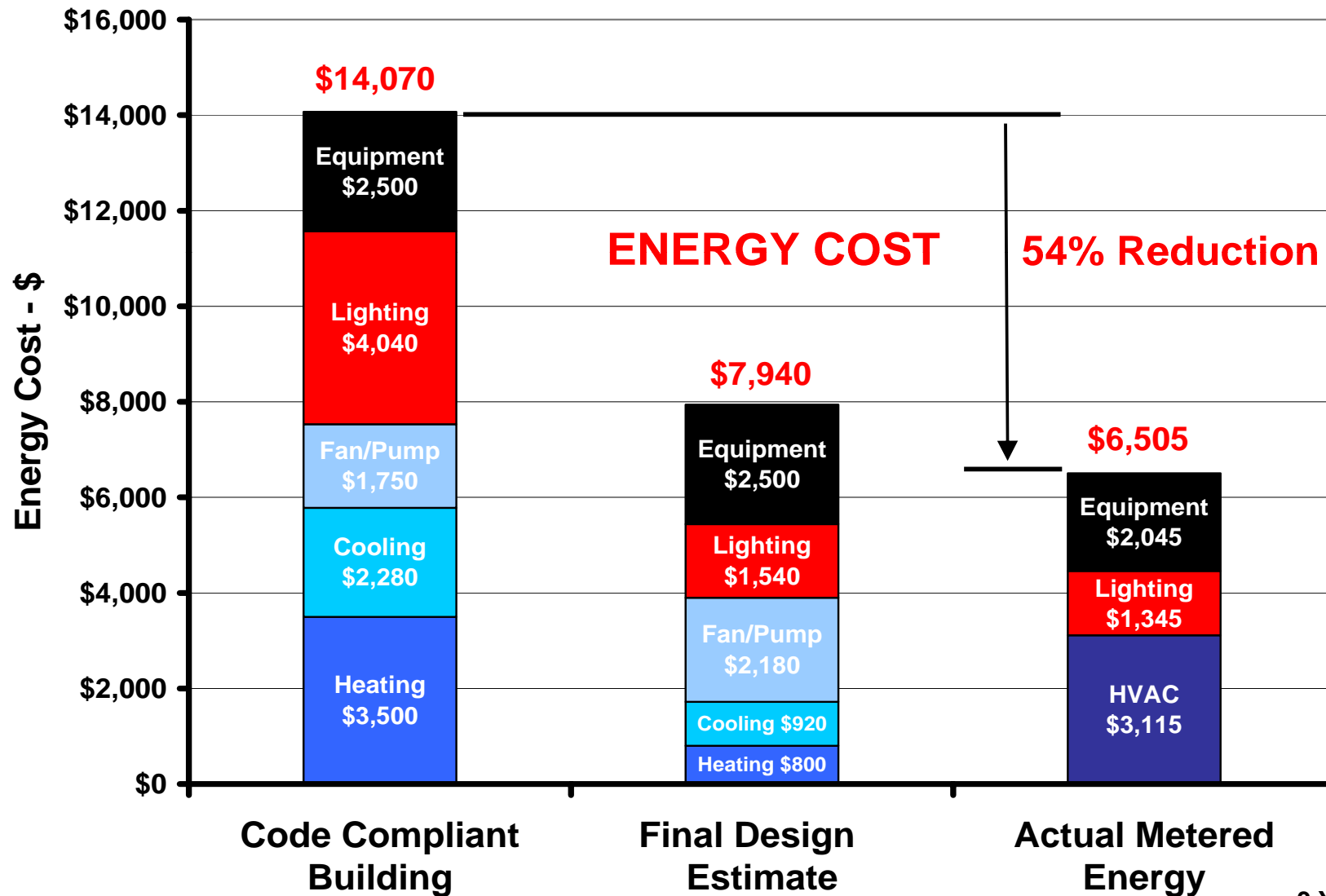


3 Year Average

Actual Building Site Energy Performance

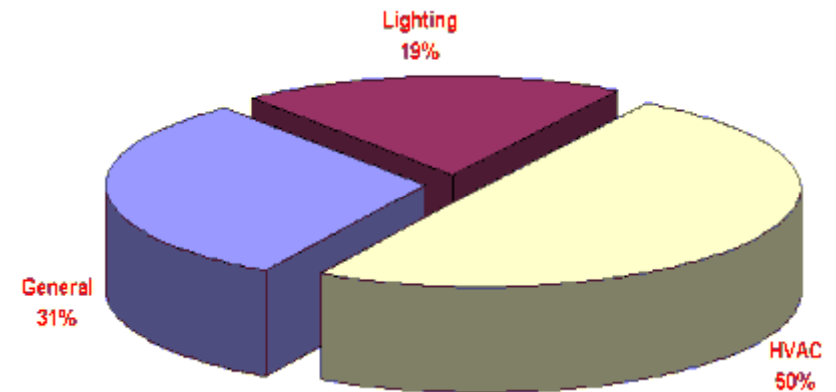
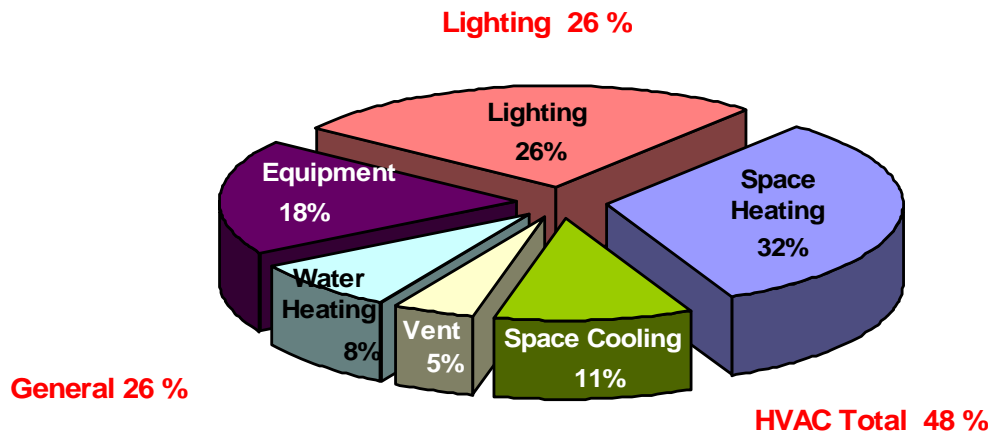


Actual Energy Cost Performance



3 Year Average

Compared to Typical Office Building



Typical Midwest Small Office Building Site Energy:

Energy Use Index – 126,120 BTU / ft² - yr

Energy Cost Index – \$1.53 / ft² - yr

Source: CBECS 1999 Data

IAMU Office Building Actual Site Energy:

Energy Use Index – 28,325 BTU / ft² - yr

Energy Cost Index – \$ 0.52 / ft² - yr

Uses Less than 25% of the Energy
Operates at 1/3rd of the Energy Cost

Bottom Line

- **Construction Cost** **\$116 /Square Foot**
 - Low energy, environmentally responsible small office buildings are possible on a speculative office building budget
- **Energy Use** **28,325 BTU/SqFt-Year**
53¢ / SqFt-Year
 - Measured energy performance results confirm that energy goals were achieved and are sustainable over time
 - Equivalent to a vehicle operating at over 50 MPG
- **Energy Star Performance Score** **93**
 - Identifies an exemplary building
 - Sets an example for other small office buildings

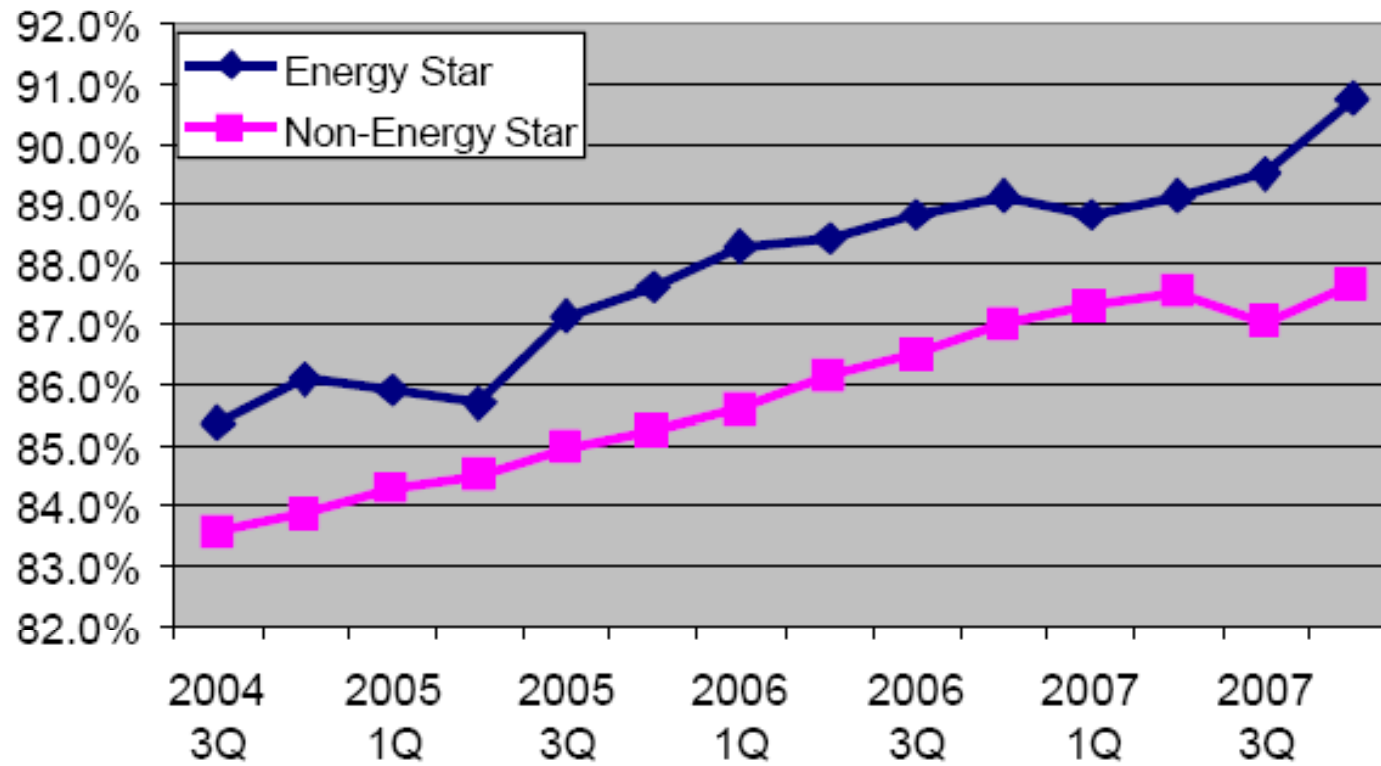
Does Green Pay Off?

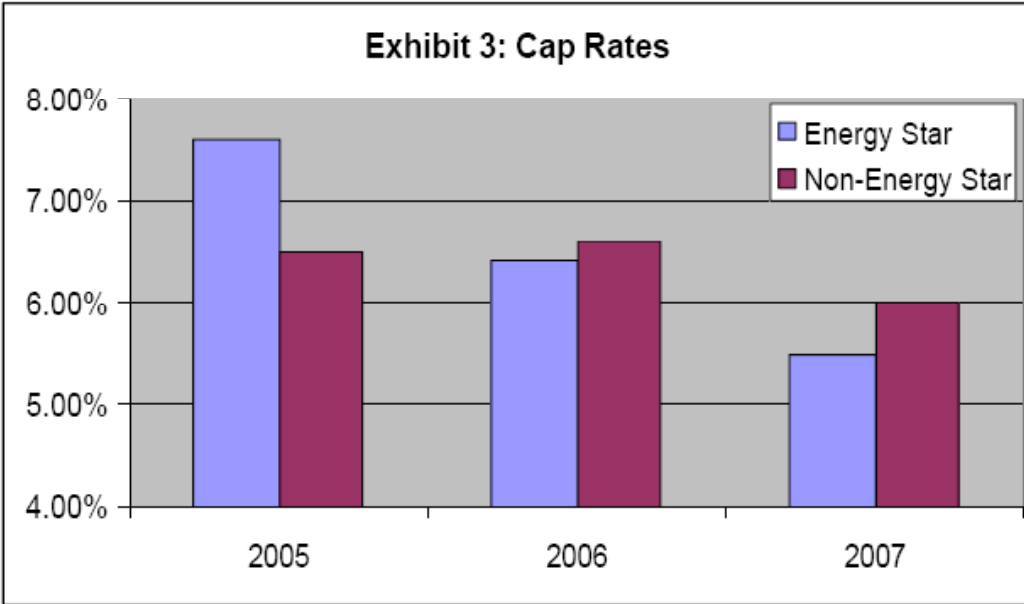
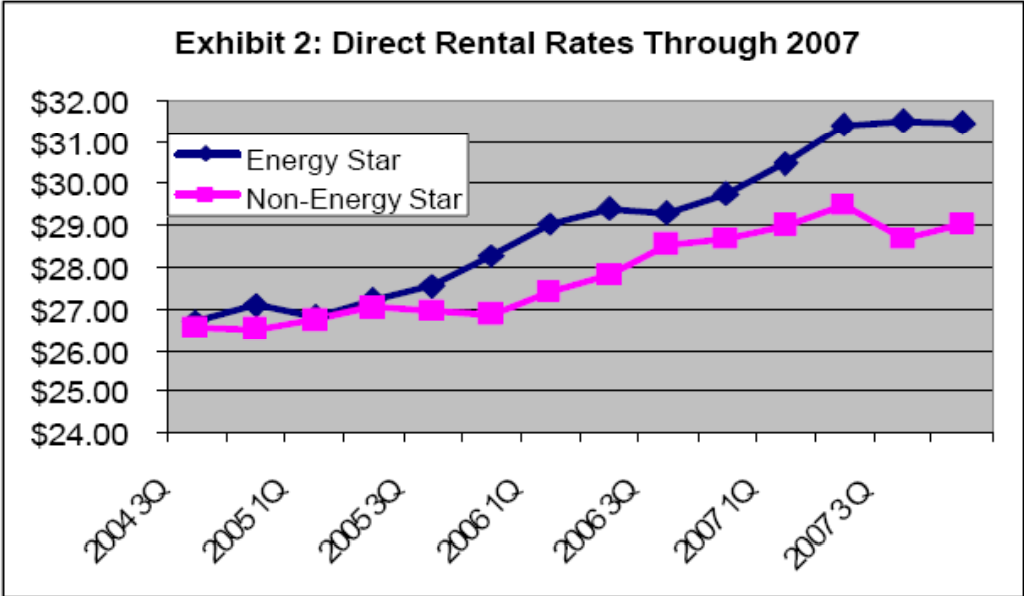
By Norm Miller, Jay Spivey and Andy Florance¹
Preliminary Draft: Date: February 5, 2008

Contact Author: Norm Miller at nmiller@sandiego.edu

Abstract: In this preliminary study and call for further research we provide some comparison data on energy star versus non-energy star rated office property from the entire US using CoStar data. These results are promising for the benefits of investment in energy savings and for the green movement now sweeping our society. In the appendix we provide some definitions as well as a call for research for a new monograph on sustainable real estate.

**Exhibit 1: Occupancy Rates By Qtr Through
2007**





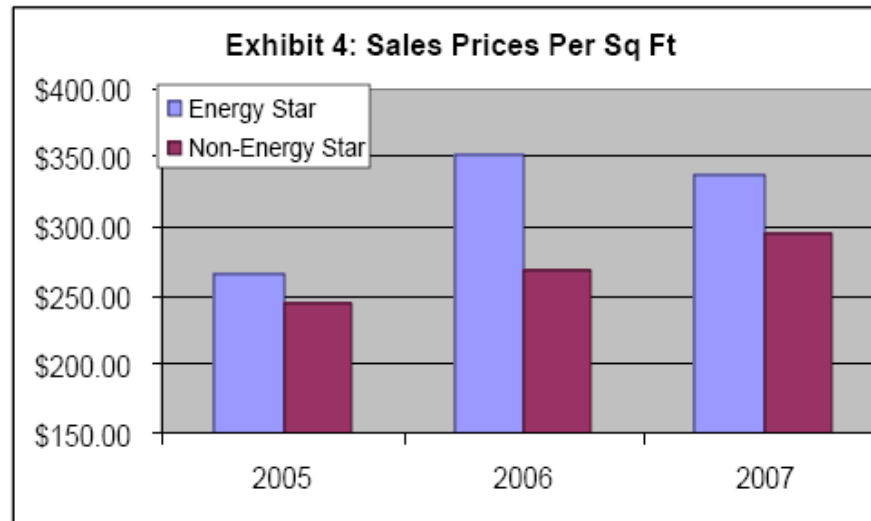


Exhibit 5: Lease Structures

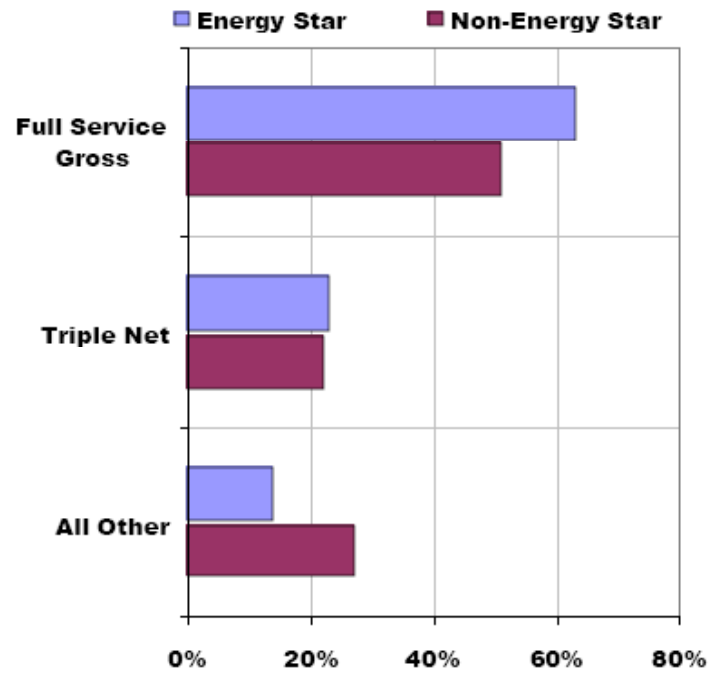


Exhibit 6: Extra Costs to Become LEED Certified as of 2007

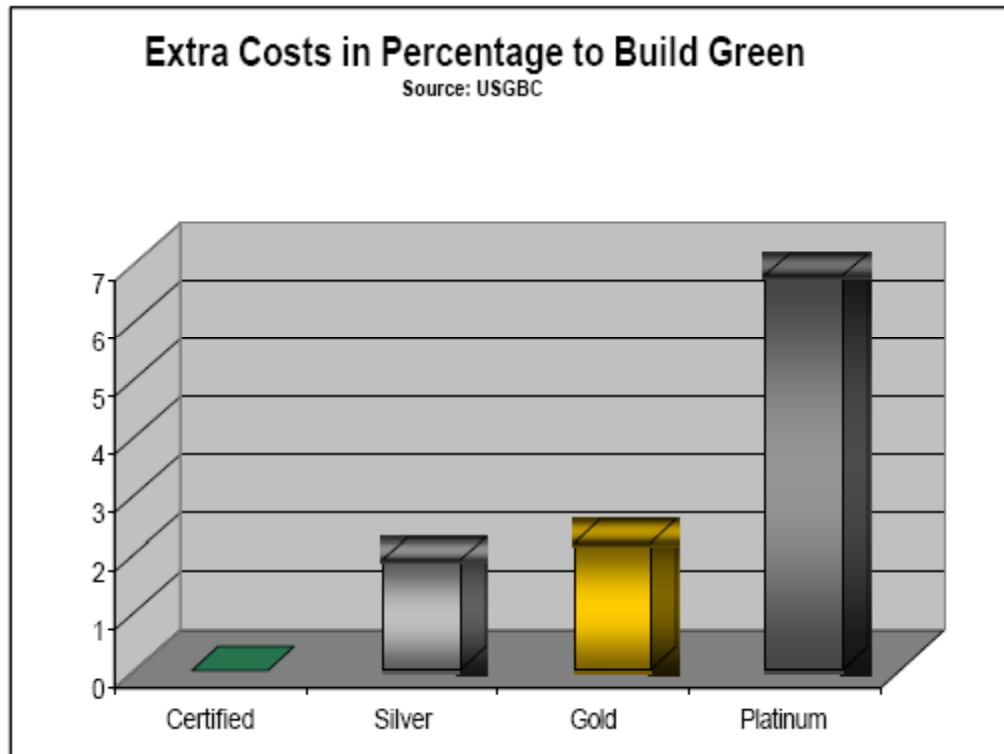


Exhibit 7: Extra Costs to Go Green Vary By Region

Market	Platinum	Gold	Silver
UCSB Ave.	7.8 %	2.7 %	1.0 %
San Francisco	7.8 %	2.7 %	1.0 %
Merced	10.3 %	5.3 %	3.7 %
Denver	7.6 %	2.8 %	1.2 %
Boston	8.8 %	4.2 %	2.6 %
Houston	9.1 %	6.3 %	1.7 %

Exhibit 12: Leading Types of Tenants by Industry in Energy Star Office Buildings as of Second Quarter 2007

	Tenant Type	# Tenants	Square Feet	% of Total
1	Financial Institutions	968	20,228,058	18.0%
2	Law Firms	822	18,407,157	16.4%
3	Retailers/Wholesalers	694	12,275,254	10.9%
4	Manufacturing	240	9,704,599	8.6%
5	Personal Services	588	7,969,667	7.1%
6	Insurance	305	7,012,850	6.2%
7	Agri/Mining/Utilities	205	6,271,296	5.6%
8	Business Services	560	5,478,659	4.9%
9	Computers/Data Processing	245	5,218,630	4.6%
10	Government	127	5,161,872	4.6%
11	Accountants	196	4,003,835	3.6%
12	Engineers/Architects	148	3,876,718	3.4%
13	Real Estate	367	2,215,196	2.0%
14	Communications	98	1,603,219	1.4%
15	Medical	178	1,516,067	1.3%
16	Transportation	70	1,465,971	1.3%
	Grand Total	5,811	112,409,048	100.0%

Exhibit 9: Leading States for Green as of Second Quarter 2007

	State	# Bldgs	Square Feet	% of Total
1	California	219	51,952,382	26.5%
2	Texas	91	27,942,442	14.2%
3	New York	13	12,580,084	6.4%
4	Minnesota	20	11,381,738	5.8%
5	Colorado	39	11,244,380	5.7%
6	Virginia	27	8,468,423	4.3%
7	Wash. DC	24	7,803,610	4.0%
8	Washington	17	7,649,214	3.9%
9	Florida	28	7,209,186	3.7%
10	Illinois	13	6,326,489	3.2%

	Points Possible	Easy Points
Sustainable Sites:	14	6-7
Water Efficiency:	5	4-5
Energy & Atmosphere:	17	0-1
Materials & Resources:	13	6-8
Indoor Environmental Quality:	15	5-7
Innovation and Design:	5	1-2
Total:	69	22-30

From Trevor Jensen, USD Master of Science in Real Estate Student Working Paper on LEED Strategies.

Where and who are the leaders in green development, ownership and occupancy?

Exhibit 8: Leading Metro Areas for Green as of Second Quarter 2007

	Metro Area	# Bldgs	Square Feet	% of Total
1	Los Angeles	100	26,167,038	13.3%
2	Houston	46	21,101,378	10.8%
3	Washington DC	61	19,796,646	10.1%
4	New York City	11	12,328,784	6.3%
5	San Francisco	30	11,862,367	6.0%
6	Minneapolis/St Paul	20	11,381,738	5.8%
7	Denver	34	10,285,745	5.2%
8	Seattle/Puget Sound	16	7,616,710	3.9%
9	Chicago	13	6,326,489	3.2%
10	Dallas/Ft Worth	20	6,058,892	3.1%

Appendix 2

Exhibit A-1: The Financial Benefits of Going Green are Mostly Related to Productivity

Financial Benefits of Green Buildings Summary of Findings (per ft²)

Category	20-year Net Present Value
Energy Savings	\$5.80
Emissions Savings	\$1.20
Water Savings	\$0.50
Operations and Maintenance Savings	\$8.50
Productivity and Health Value	\$36.90 to \$55.30
Subtotal	\$52.90 to \$71.30
Average Extra Cost of Building Green	(-3.00 to -\$5.00)
Total 20-year Net Benefit	\$50 to \$65

Source: Capital E Analysis



MidAmerican Energy Company

Energy / Commissioning

BOMA Presentation

May 22, 2008



Overview

- Utility Perspective
- Energy Efficiency Programs
- Commercial New Construction
- Energy Analysis Program
- One-2-Five Energy – Software Tool



"No one should under estimate the challenge of de-carbonizing an economy that has relied on carbon-based fuels for two centuries."

**Testimony of David L. Sokol, Chairman and CEO
MidAmerican Energy Holdings Company
Subcommittee on Energy and Air Quality, Committee on Energy and
Commerce
U.S. House of Representatives
March 20, 2007**





Des Moines Register

Guest Opinion

April 27, 2008

Bill Fehrman, President
MidAmerican Energy Company



“To achieve carbon reductions, Apollo-like investment required”

Everyone must work together to find new ways to reduce carbon-dioxide emissions. Achieving a low-carbon future is not a matter of choosing one specific technology over another, undertaking energy conservation efforts or developing renewable-energy generation: Each must play a role.



“To achieve carbon reductions, Apollo-like investment required”

To achieve the significant carbon-emissions reductions by 2050 that policymakers desire, Congress needs to have the vision and commitment demonstrated with the Apollo program in 1961. In the next 10 years, a significant investment must be made in research and development to create and field-test technologies that are commercially viable and that will accomplish carbon reductions.



“To achieve carbon reductions, Apollo-like investment required”

Technology investment must precede a cap-and-trade system. Cap and trade does not supply emissions-free power. It does not develop or bring new technologies online, and it does not reduce prices for renewable-energy resources. It merely raises prices for carbon-based energy



“To achieve carbon reductions,
Apollo-like investment required”

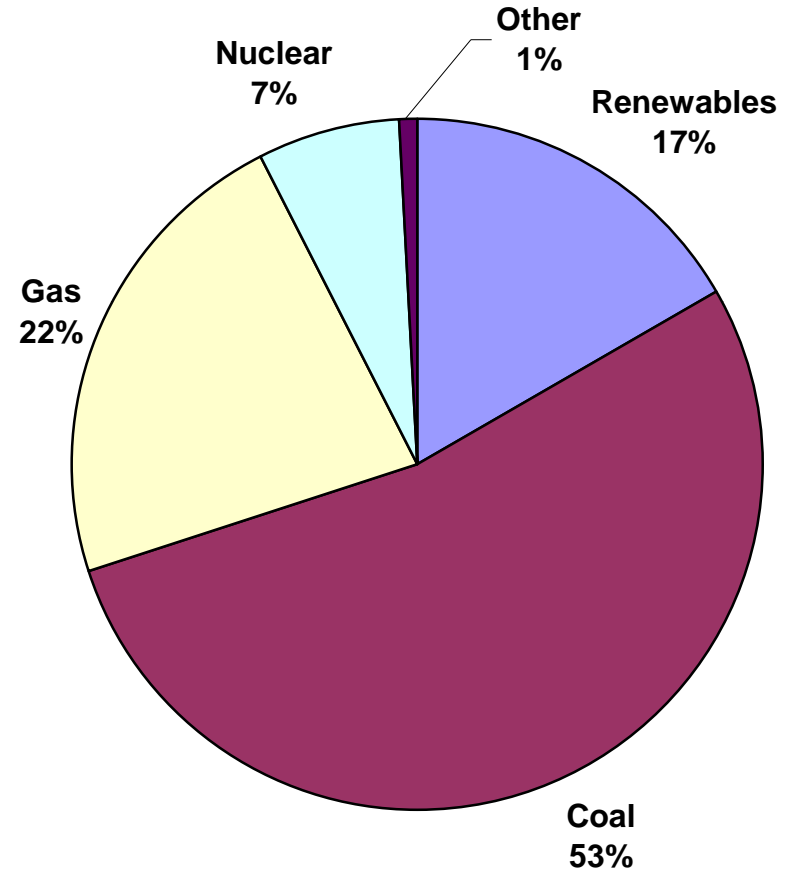
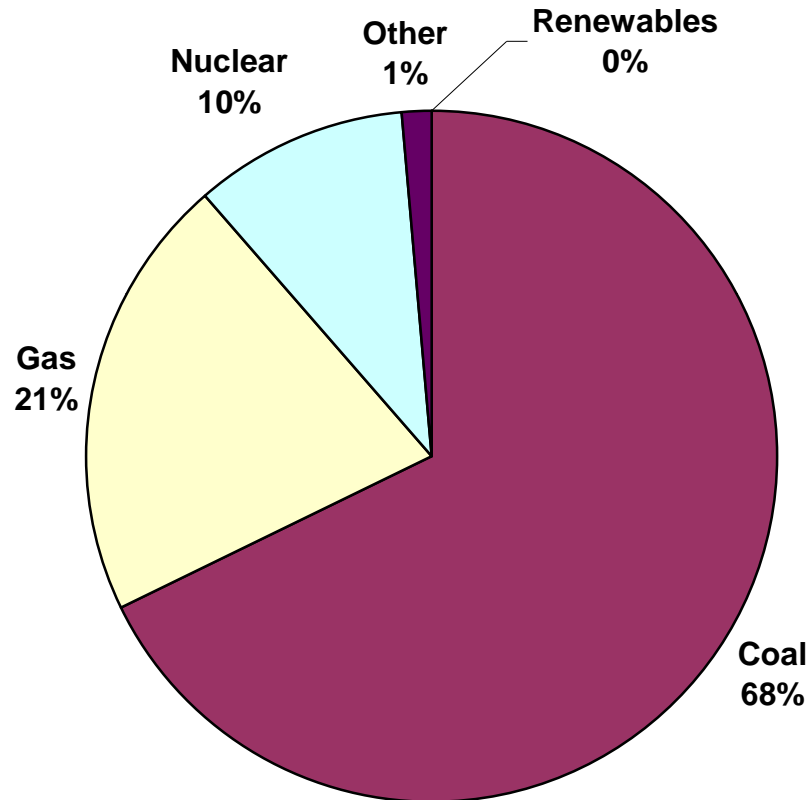
The world cannot move to a low-carbon economy overnight. Leadership to address the issue of climate change is needed from all parties, and MidAmerican continues to act as an advocate for our customers



MEC Generation Portfolio Mix

January 1, 2003

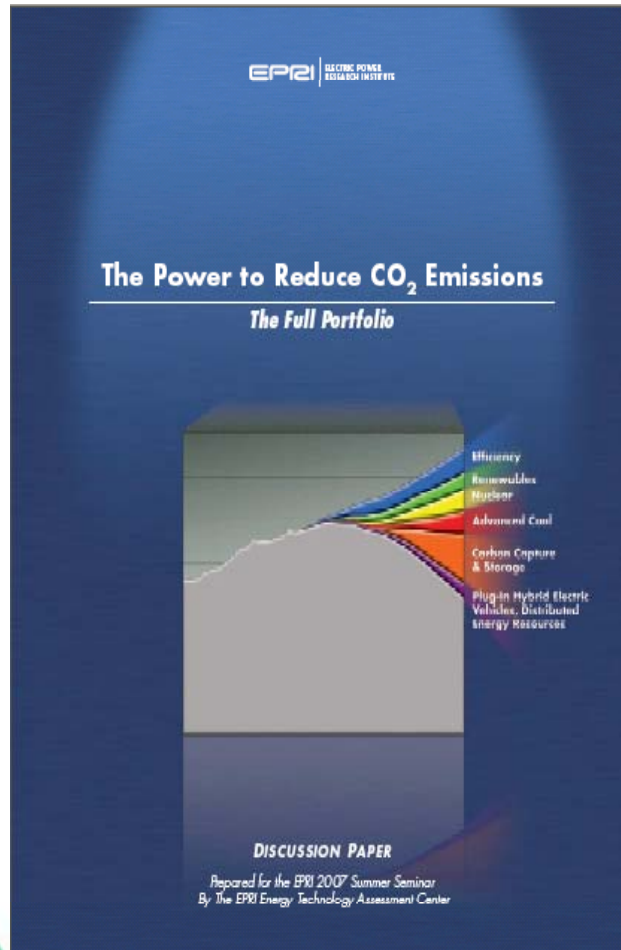
December 31, 2008



Note: Generating mix based on nameplate capacities.



Carbon Constraints Will Require Major Transformation in Energy



All of the following will be necessary:

- Smart grids and communication infrastructures
- Grid infrastructure with capacity and reliability to operate with 20-30% intermittent renewables
- Significant expansion of nuclear
- Commercial-scale coal-based generation units operating with 90+% CO₂ capture and storage
- Efficiency
- Renewables
- Plug-in hybrid electric vehicles
- Distributed energy resources



What is a Renewable Energy Credit?

- A REC represents the attributes associated with renewable generation including the tons of greenhouse gas that were avoided by generating electricity from renewable resources instead of conventional fuels, such as coal, nuclear, oil, or gas.



What is a Renewable Energy Credit?

- Renewable attributes can be sold separately as renewable energy certificates (RECs). One REC is issued for each megawatt-hour of renewable electricity produced. The electricity that was split from the REC is no longer considered "renewable" and cannot be counted as renewable or zero-emissions by whoever buys it.



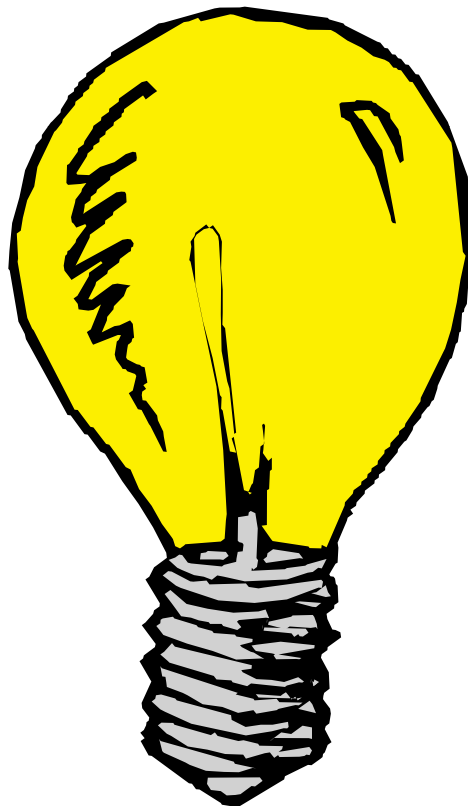
What is a Renewable Energy Credit?

- States ***differ*** on their definitions of what qualifies as renewable.



2008

Nonresidential Programs



Energy Efficiency Programs

- Heating & Air Conditioning Equipment
- Lighting Systems
- Motors & Variable-Speed Drives
- Custom Rebate ..
- Commercial New Construction ..
- Business Check ..
- Electric Curtailment
- Energy Analysis ..



Nonresidential Custom Systems Program

- Program Features

- Targets custom-designed systems and nonstandard equipment
- Rebates up to three years of annual energy cost savings
- Requires rebate **pre-approval** for projects
- Technical assistance/analytic support available



Commercial New Construction Program

- Program Features
 - Energy design assistance for new/renovated commercial buildings
 - Rewards comprehensive energy-savings options with higher rebates



BusinessCheckSM Program

- Program Features

- Targets small businesses (less than 25,000 sq. ft.)
- No-cost energy audit
- Recommends energy cost-savings opportunities; especially targets insulation and lighting
- Installation of measures for immediate savings
- Online audit available



Nonresidential Energy Analysis Program

- Program Features

- Targets large existing commercial buildings and industrial processes
- No-cost energy assessment
- Benchmarking against other similar businesses
- Recommendations for low-cost/no-cost and capital investment energy- savings projects
- Recommends detailed studies; pays part or all of cost
- Rebates to reduce payback on investment projects
- Potential to become an **Efficiency Partner** with additional benefits. This option is for those companies that desire to pursue a comprehensive approach to energy management over a multi-year period.



Commissioning & Retro-commissioning

- **Commissioning** should be done on all new construction as a part of the project cost
- **Retro-commissioning** - *where warranted* - may be recommended as a strategy identified after the walk-through audit under the Energy Analysis Program



One –2– Five Energy Software Tool

- “A simple but effective tool to engage site management in understanding their performance and priorities for improving the management of energy use and supply and for reducing carbon dioxide emissions.” - *Peter J Redman, Energy & Climate Change Technology, BP*





Contact for More Information

Ken Setzkorn – Key Account Manager
MidAmerican Energy
515.252.6768



Ryan Rasmussen

The GREEN in "Going Green"



Construction Materials

Green Building Materials – Zero VOC Paint

“Indoor air quality is 3 times more polluted than outside air and according to the EPA; It is one of the top 5 hazards to human health”

Benefits

- Contain 0 Volatile Organic Compounds- Better indoor air quality
- Most 0 VOC paints have reduced levels of formaldehyde in comparison to standard paints
- Readily available – All major brands have paints with 0 VOC's
- Still have large color palette

Drawbacks

- Material cost is roughly 20% more, Low VOC paints costs are comparable to standard VOC paints
- Tinting capabilities- Not all manufactures have this capability

Green Building Materials – Cast Ceiling Tile



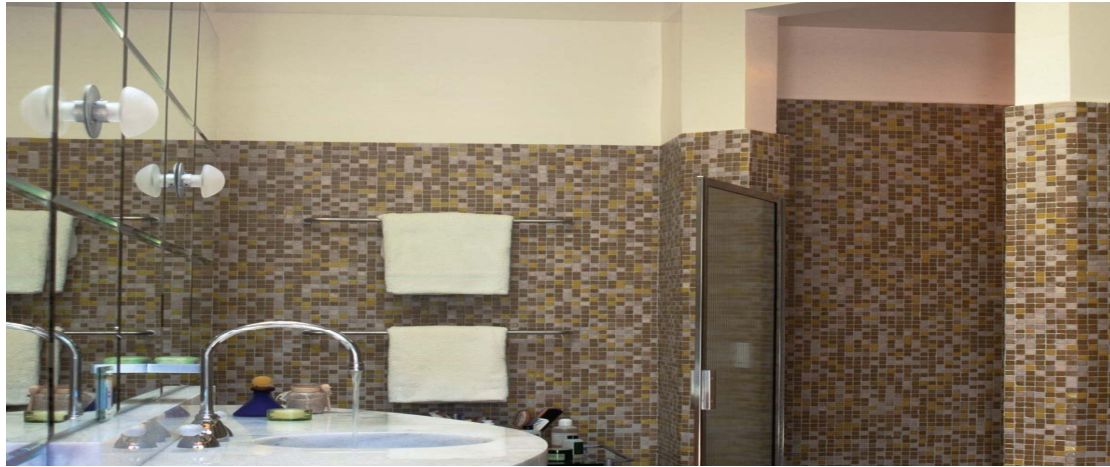
Benefits

- Made up of roughly 72% recycled content – Pre Consumer
 - Tile composed mainly of Mineral fiber & clay
- Binders are made of renewable resources – starches (corn/wheat)
- Core is the same color as the face, natural texture
- Low VOC – Formaldehyde Free
- Cast tiles last longer & can be recycled

Drawbacks

- Cost is roughly \$0.80 - \$1.00 more per sqft
- Harder to cut compared to a standard pad
- Cannot mix production lots due to variation

Green Building Materials – Gypsum Fiberboard



Benefits

- High performance panels made up of recycled cellulose and synthetic gypsum
- 95% certified recycled content – Pre Consumer
- Denser than standard type x Gypsum wallboard
- Longer life cycle, more durable/impact resistant
- High resistance to mold and mildew
- Contains no face paper to scratch or tear

Drawbacks

- Cost is roughly 2-1/2 times standard green gypsum board
- Heavier materials – Difficult to cut

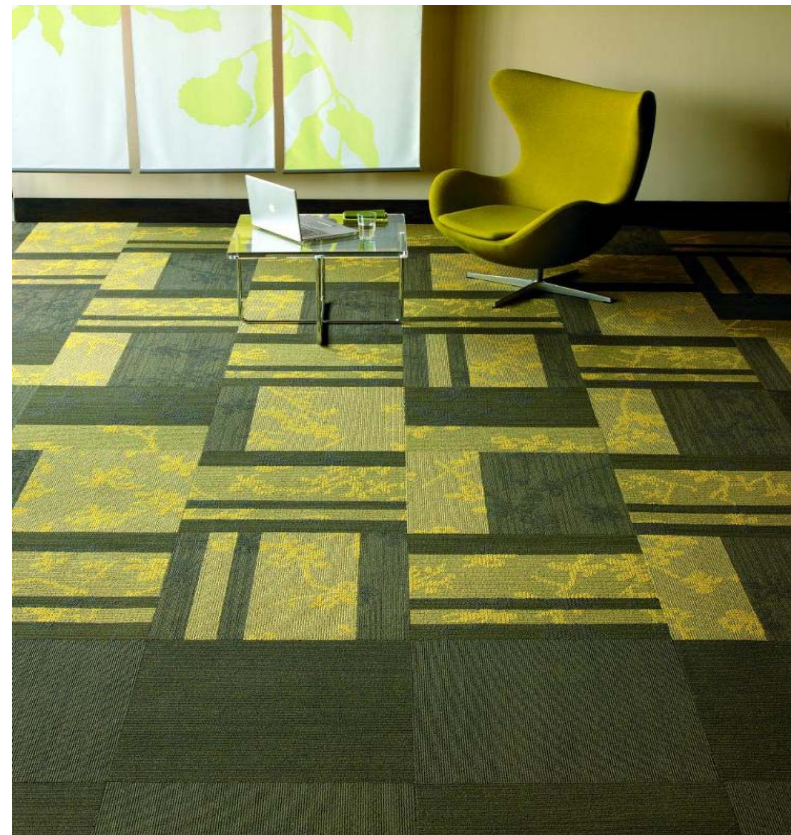
Green Building Materials – Recycled content Carpet

Benefits

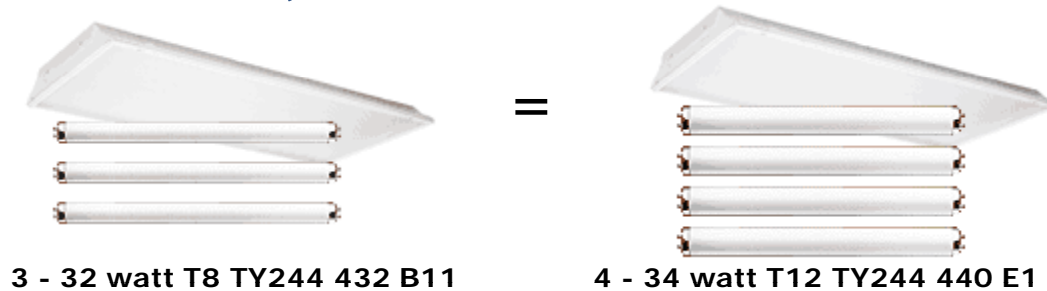
- Majority of carpet made of Post Industrial recycled content.
- Recycled products perform the same as non-recycled; durability/longevity
- Cost is the same as carpet that doesn't contain non-recycled content
- Flammability ratings are the same
- Reduces landfill space
 - Carpet ranks 2nd only to diapers as a contributor to landfills
 - With a 5-10 year lifecycle, using recycled content carpet makes sense

Drawbacks

- Post-Consumer recycled content carpeting is only available in limited quantities



Green Building Materials – High Efficiency Light Fixtures; T8 vs. T12 Fixtures/Lamps



Benefits

- T8 systems can be retrofitted to replace T12 systems
 - Uses less ballasts (T8/Electric vs. T12/Magnetic)
- T8 lamps are smaller and use less energy (Ballasts & Lamps)
 - Depending on lights & ballasts savings can vary
- T8 lamps have a higher efficacy (lumens per watt) rating and better color rendering than T12 lamps – Less flickering/buzzing
- Extended ballast life and lamp life (24,000hr Vs. 20,000hr)
- Mid-American Energy has excellent rebate programs available

Drawbacks

- Retrofit costs are roughly \$50 - \$60 per 4 lamp fixtures

Recycling efforts during construction/remodel

Benefits

- Dollars in Your Dumpster- It may be easier and less expensive to divert your jobsite waste from the landfill than to dispose of it.
- Materials hauled off to be reused, recycled
- Maximize diversion rates
- Commingled or source-separation methods can be used. Depends on resources available in your area

Drawbacks

- Training construction personnel or subcontractors
- Can take up space (source-separated)



Material Reuse – “A strategy to return materials to active use in the same or related field”

Benefits

- Reduced disposal needs and costs
- Requires fewer resources, less energy, and less labor than creating materials from virgin products
- As deconstruction becomes more prevalent, reuse will become an easier practice
- Reduces air, water and land pollution

Drawbacks

- Reuse often requires cleaning or transport, which have environmental costs
- Sorting and preparing items for reuse takes time, which is inconvenient for consumers and costs money for businesses.



Managing Trash *and* Recycling in Existing Buildings

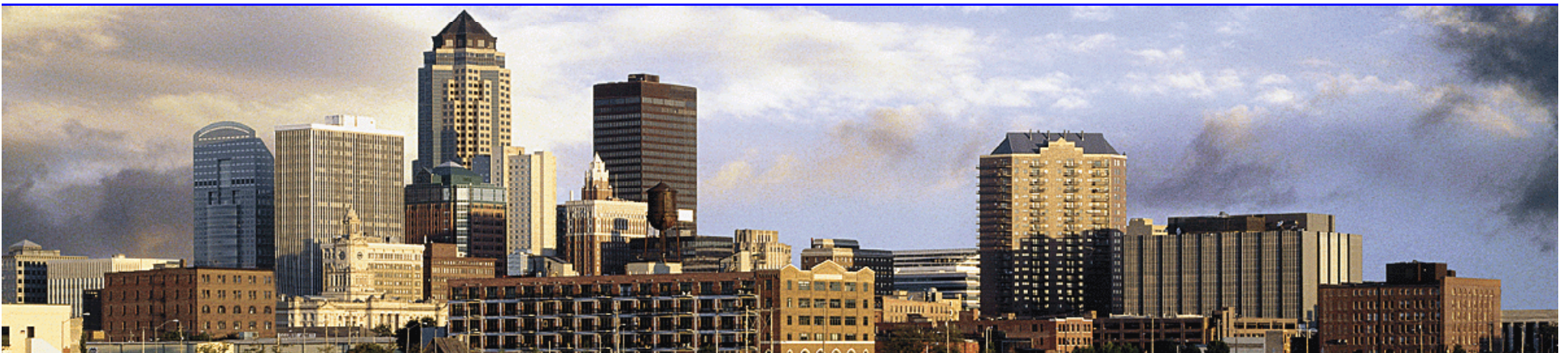
LEED Materials and Resources (MR) Prerequisite 1.1:
Source reduction and waste management:
Waste Management Policy and Waste Stream Audit

Tom Hadden
Executive Director
Metro Waste Authority



Presentation overview

- What is Metro Waste Authority?
- Where does the trash go?
- Challenges of recycling efforts and the future of recycling
- Why recycle?
- Conclusion with MWA case study and efforts



Metro Waste Authority (MWA)

- Local government
- Is the leader in environmental stewardship and cost-effective waste management
- Does not receive tax dollars
- Oversees Metro Park East Landfill, the Regional Collection Center for Household Hazardous Waste, Metro Compost Center, & Metro Transfer Station
- Provides curbside recycling and yard waste collection program to 23 communities in Polk County



Metro Compost Center



Regional Collection Center



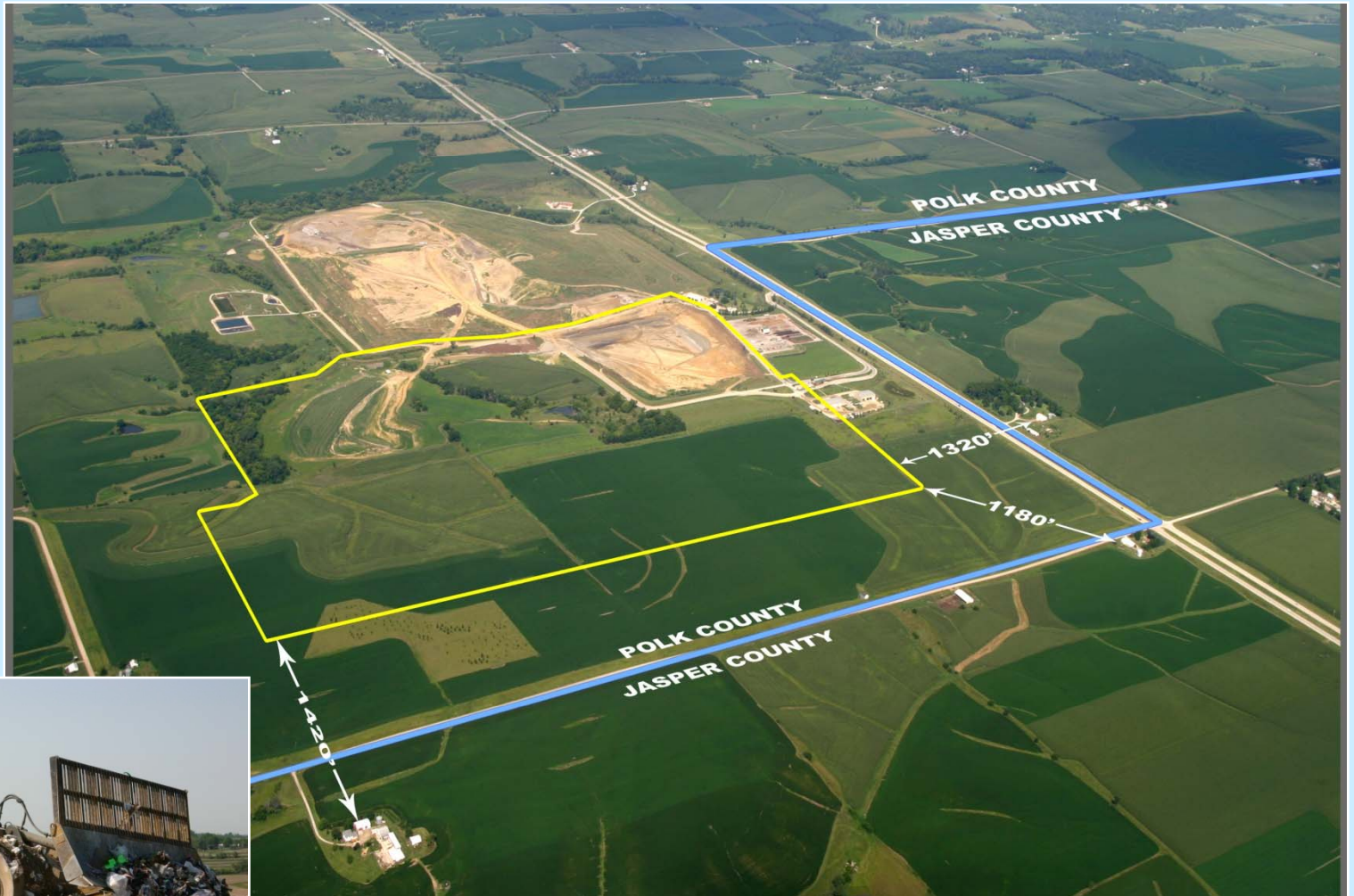
Open To The Public
1 pm - 5 pm Tuesday - Friday
First and Third Saturdays
8 am - Noon
Summer Hours June-July-August
1 pm - 5 pm Tuesday - Friday
8 am - 2 pm Saturday
Other hours by appointment
Regional Collection Center



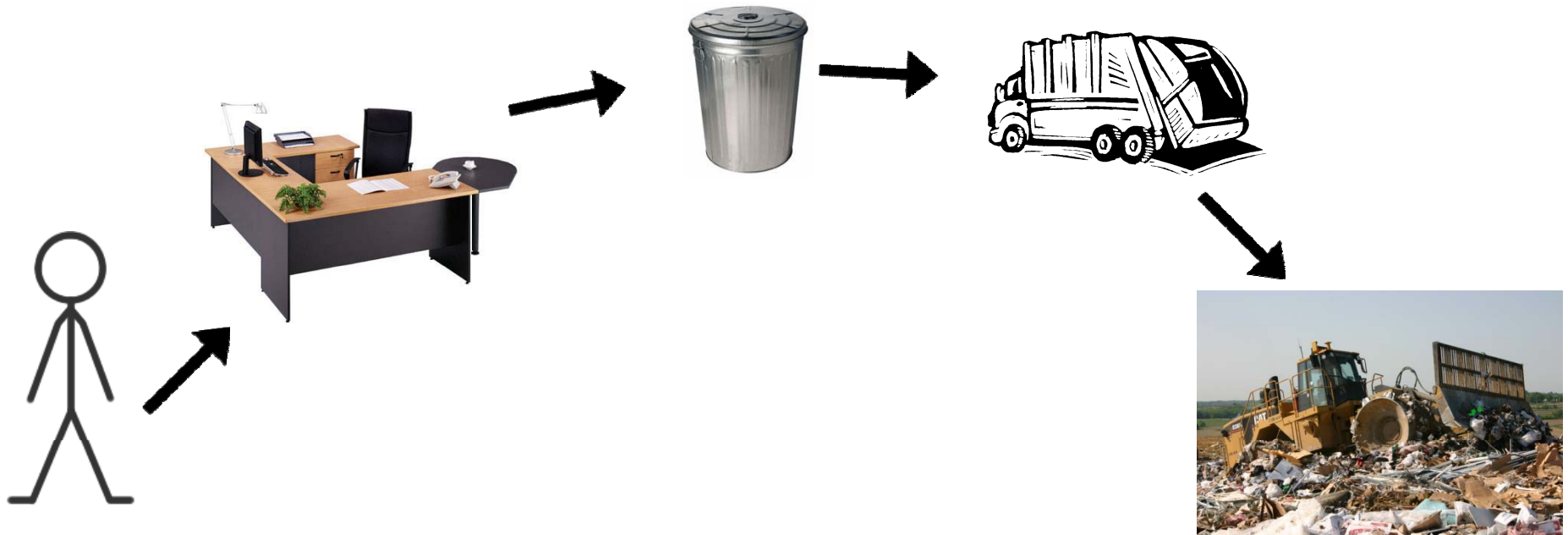
MWA Transfer Station



Metro Park East Landfill



Where does the trash go?



70% of the waste that comes to Metro Park East Landfill is from businesses...

And **40%** of that waste is paper.

Focusing on recycling



Challenges of recycling

- Space restrictions
 - No room for recycling containers/dumpsters
- Education
 - Knowing what items can be recycled
- Building managers
 - Don't know benefits of recycling programs
- Office/building size
 - Cost of hauling recyclables
- Not recycling correct materials or knowing what to recycle



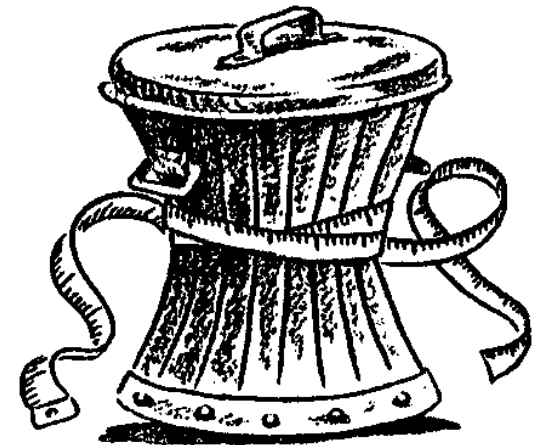
Overcoming **recycling** challenges

- Work with MWA to help establish a program in your buildings, offices, and facilities
- Work with your garbage hauler and local recycling processors to find the best program to fit your needs
- Understand that if you recycle in large quantities you could potentially receive revenue back from the processor, also can lower garbage hauling costs
- Looking beyond the monetary cost, but also the environmental cost of not recycling.



The future of recycling

- Business recycling mandates in large cities, not in Iowa - yet
- Concept of zero waste
- Pre-cycling – front end reduction of waste
- More demand for recycled products – the higher it will drive the market to collect recycled materials
 - Cost of oil will also push this market



Why recycle?



Conservation of natural resources



Other reasons to recycle

- Reduce amount of waste sent to landfills
 - Use only the landfill space necessary and increase the life of landfills
- Reduce your building or offices' environmental impact and carbon footprint
- Reduce the need for raw or virgin products
- It's the right thing to do

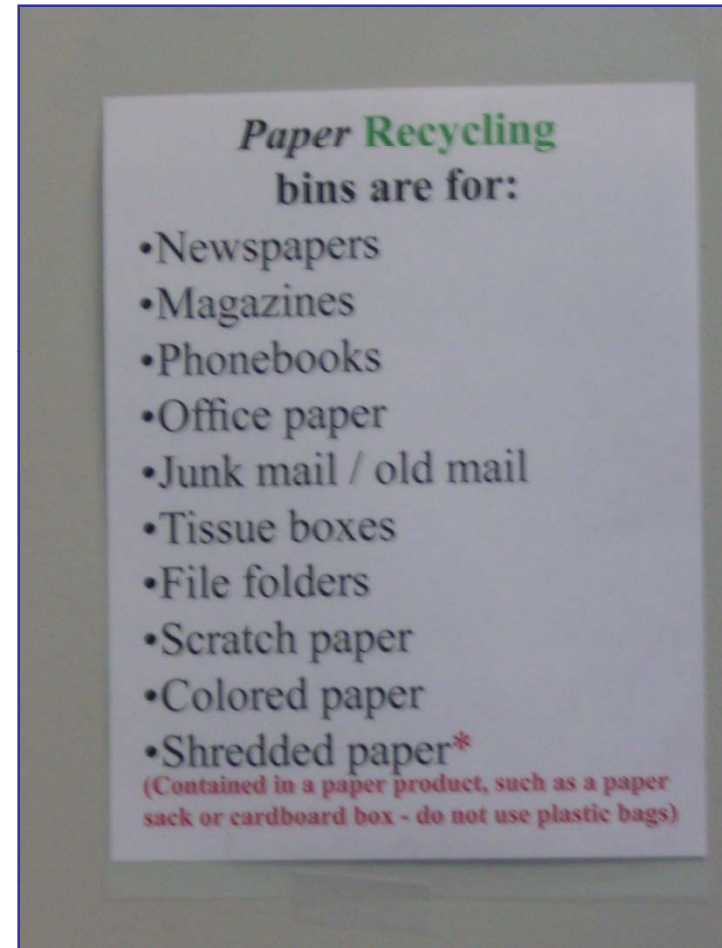
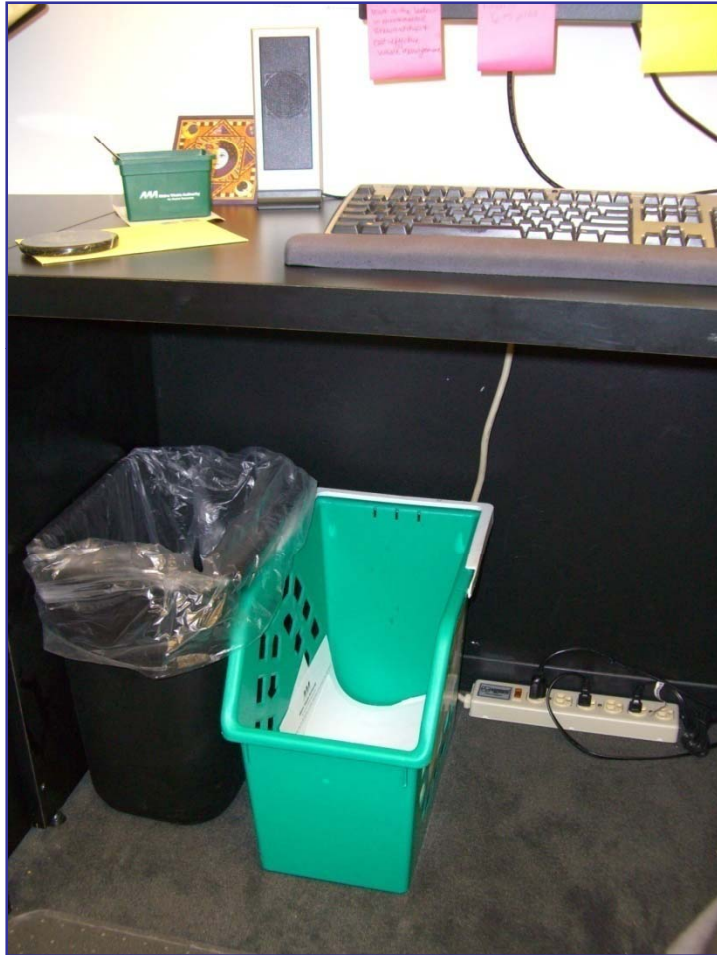


Making **recycling** happen – MWA Case Study



- MWA Central Office
 - Located in East Village
 - Offers all paper fibers, plastic and aluminum recycling on site
 - Participate in proper electronic recycling when necessary
 - Closes the loop by purchasing recycled products
 - From building construction to office materials used today

MWA Case Study



MWA Case Study



MWA Case Study



Metro Waste Authority
Your Partner in Environmental Solutions

MWA Case Study



MWA Case Study



Metro Waste Authority
Your Partner in Environmental Solutions

Conclusion

- **Recycling** is a section of LEED for Existing Building Requirement
 - LEED Materials and Resources (MR) Prerequisite 1.1: Source reduction and waste management: Waste Management Policy and Waste Stream Audit
- Recycling can be done, correctly and cost effectively
 - Get the correct people involved to help
- It's everyone's responsibility to see that recycling happens in your day to day activities and workplace



Questions?

Tom Hadden
Metro Waste Authority
244-0021





Green Your Cleaning

Presented by Joseph Johnson, LEED A.P.

May 22, 2008

LEED-EB 2008 Cleaning Points

Sustainable Sites	Water Efficiency	Energy & Atmosphere	Materials & Resources	Indoor Enviro Quality	Innovations in Operations
Exterior Management			Waste Stream Audit	Cleaning Prerequisite	LEED AP
IPM & Landscaping			Solid Waste Management	Custodial Effectiveness	
			Purchasing Durable Goods	Cleaning Policy	
				Cleaning Equipment	
				Entryway Systems	
				Indoor IPM	
				Cleaning Products	

1 Point (for Exterior Management)
1 Point (for IPM & Landscaping)
1 Point (for Waste Stream Audit)
2 Points (for Solid Waste Management)
1/2 Point (for Purchasing Durable Goods)
1 Point (for LEED AP)
2 Points (for Custodial Effectiveness)
1 Point (for Cleaning Policy)
1 Point (for Cleaning Equipment)
1 Point (for Entryway Systems)
1 Point (for Indoor IPM)
3 Points (for Cleaning Products)

15.5 Total Points

46%

Green	34 - 42 Points
Silver	43 - 50 Points
Gold	51 - 67 Points
Platinum	68 - 91 Points

V 2008

The Cleaning Industry is One of the Largest in the World



Joseph Johnson, LEED A.P.
ServiceMaster Green

Why Do We Clean?



Joseph Johnson, LEED A.P.
ServiceMaster Green

Cleaning Has Come to be Perceived as a Commodity

<i>Green Cleaning</i>	<i>Traditional Cleaning</i>
Comprehensive Program	Single Products
Focus on Health	Focus on Appearance
Focus on People	Focus on Cost
Shared Responsibility	Suppliers are “Tolerated”
Perceived as Added Value	Perceived as a Commodity

Putting the Green Cleaning Pieces Together Can Be Puzzling



Joseph Johnson, LEED A.P.
ServiceMaster Green

This Presentation Will Help You Put Your Puzzle Together



Joseph Johnson, LEED A.P.
ServiceMaster Green



You Can Make A Difference

**“Never doubt that a small group of thoughtful,
committed citizens can change the world.**

In fact, it’s the only thing that ever has.”

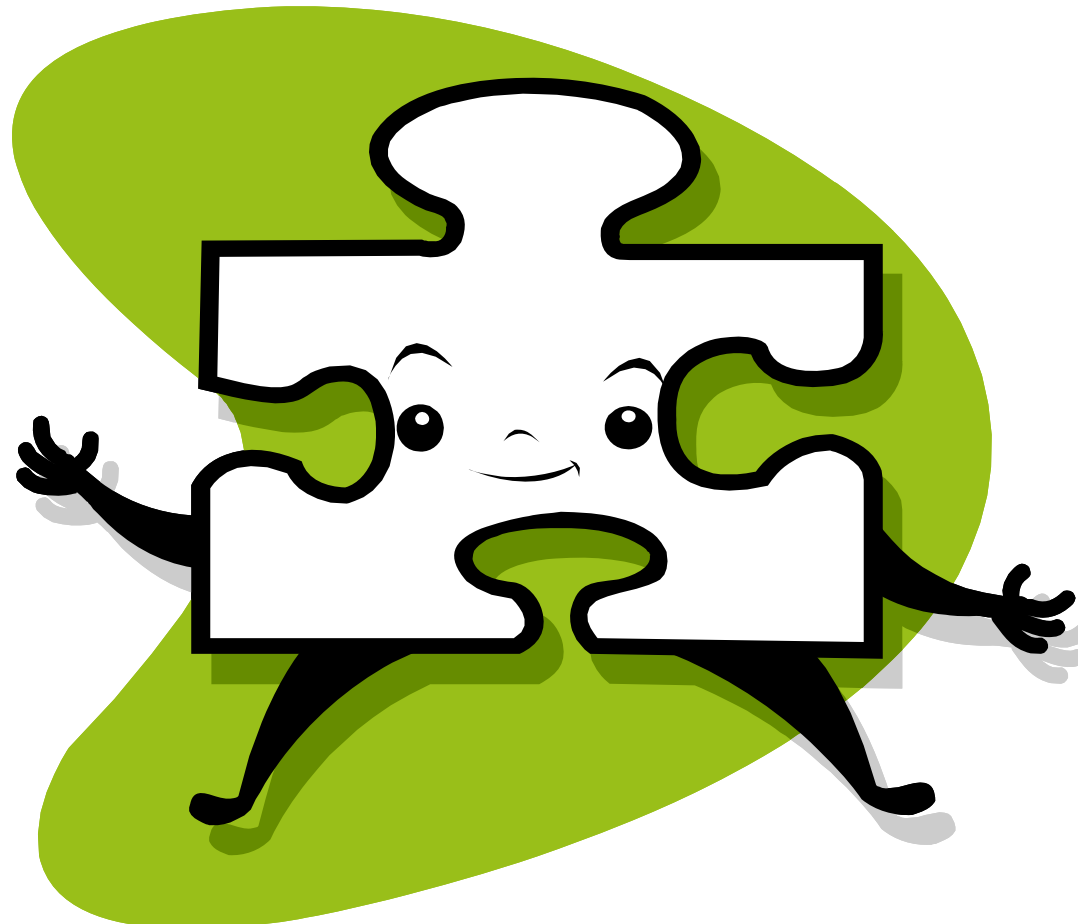
Margaret Mead

We'll Start by Defining the Green Cleaning Puzzle



Joseph Johnson, LEED A.P.
ServiceMaster Green

The First Piece of Our Puzzle - “What is Green Cleaning?”



Joseph Johnson, LEED A.P.
ServiceMaster Green

We Must Reduce Health & Environmental Impacts

“...products and services that reduce the health and environmental impacts compared to similar products and services used for the same purpose...”

Executive Order 13101



The Simplest Definition is an Excellent Working Definition

Green Cleaning

*Cleaning that protects health
without harming the environment.*



Green Cleaning is More Than Changing to a Milder Soap



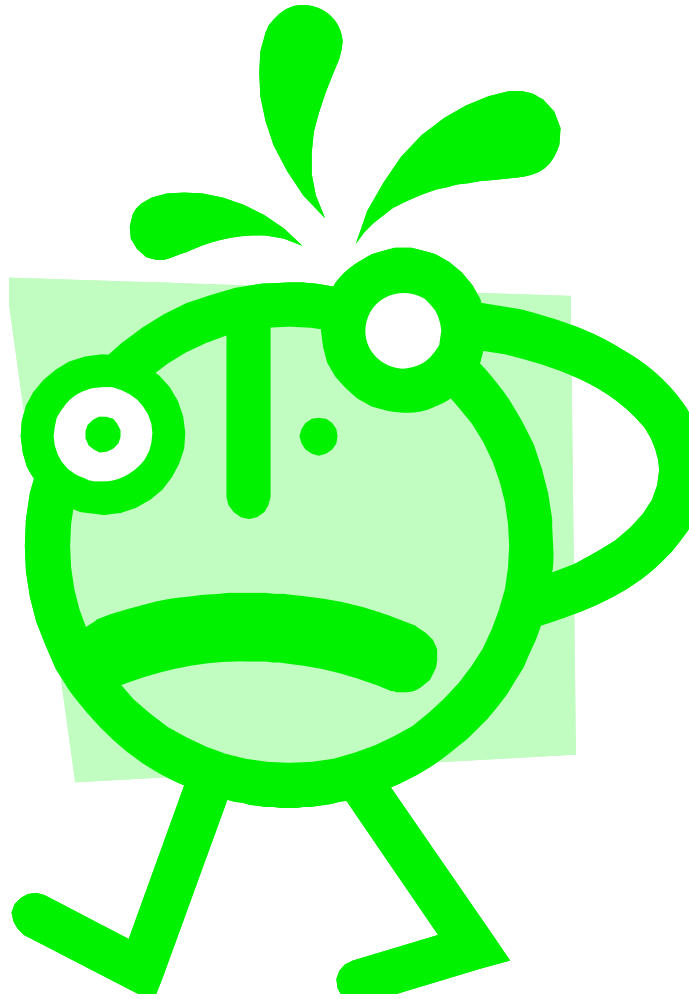
Joseph Johnson, LEED A.P.
ServiceMaster Green

A Green Cleaning Program is a Complete Approach to Cleaning

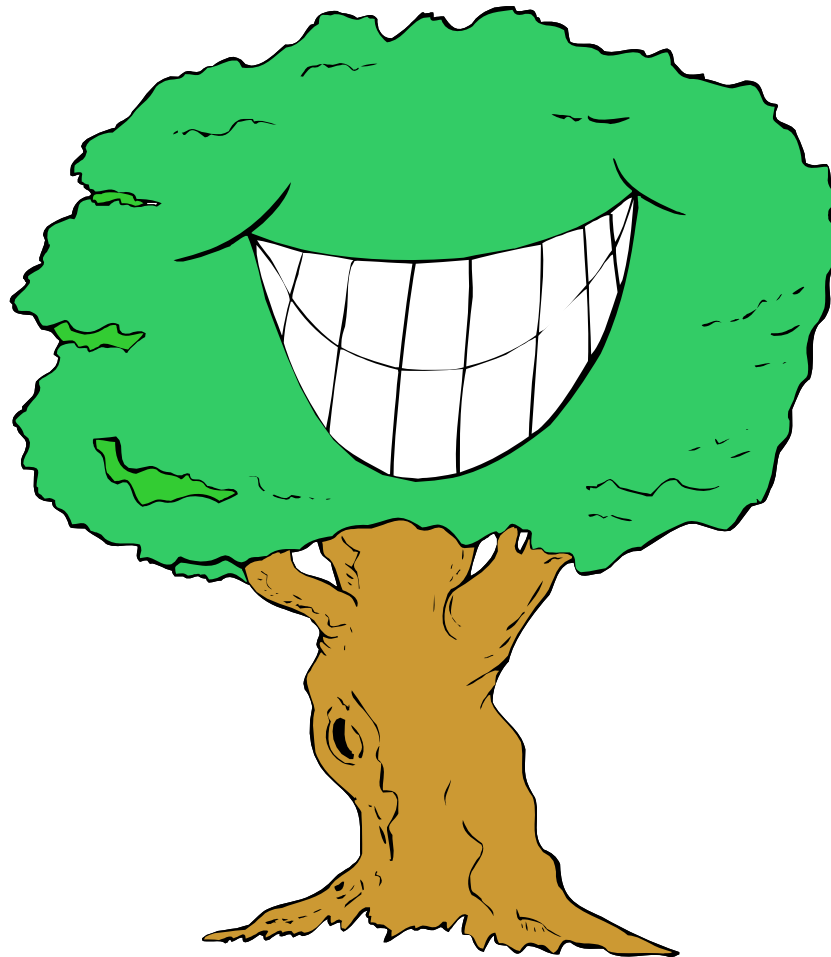


- Green Seal GS-42 Standards and Certification
- The benefits of green cleaning are maximized when environmentally preferred products, effective tools, efficient equipment and proper training are all married into a system that provides consistent and predictable results time after time, while reducing health and environmental impacts.

There are Many Misconceptions about Green Cleaning



However, The Reality of
Green Cleaning is Very Positive



Joseph Johnson, LEED A.P.
ServiceMaster Green

Green Cleaning Is Not a Fad, It Has Become Mainstream



Joseph Johnson, LEED A.P.
ServiceMaster Green

4 billion square feet of commercial building space is registered or certified under the LEED Green Building Rating System.

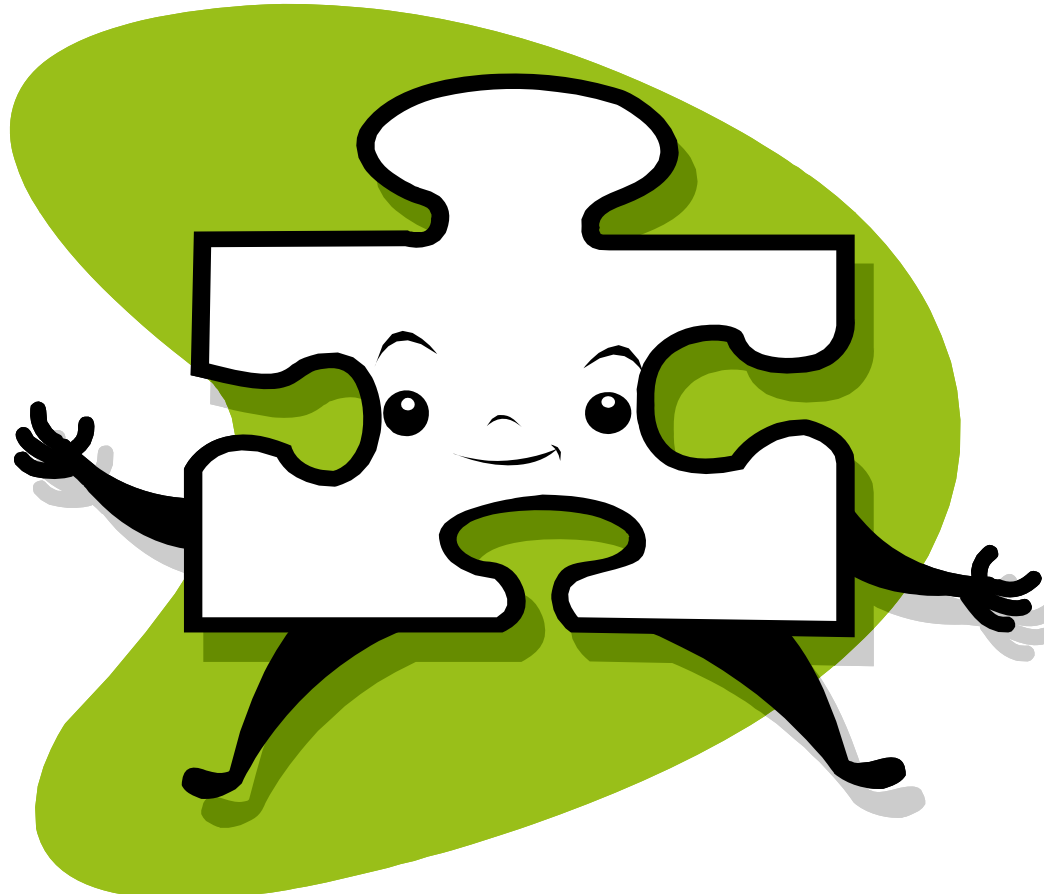
978 building projects have registered with LEED for Existing Buildings and 70 have completed certification.

6,442 building projects have registered with LEED for New Construction and 978 projects have completed certification.

30% cut in energy use can save tenants 50 cents per square foot per year (*according to the U.S. Environmental Protection Agency research*).

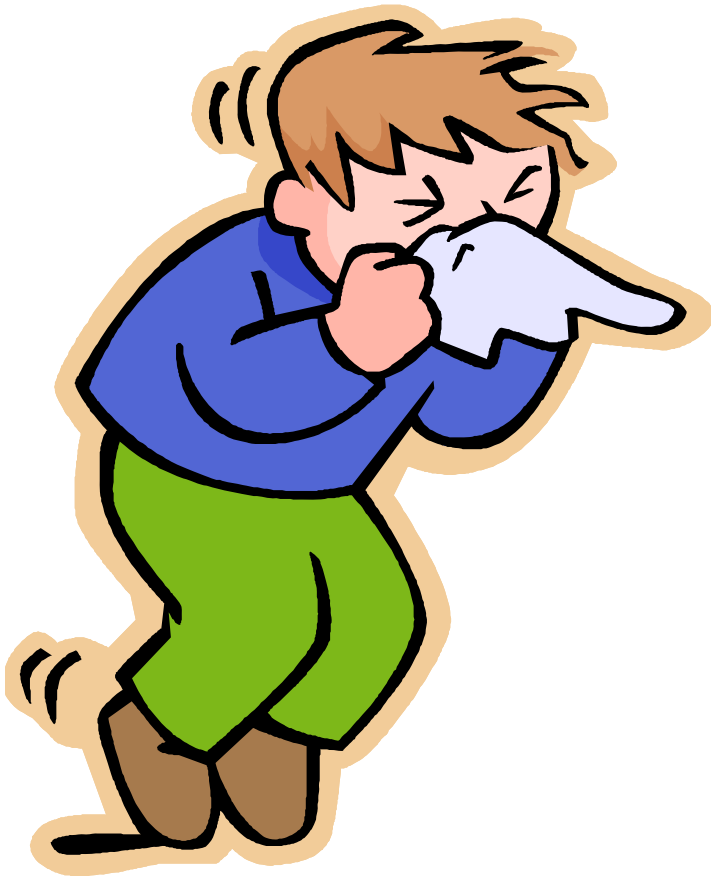
20% savings in O&M costs for LEED buildings over their life (*from: The Costs and Financial Benefits of Green Buildings: A Report to California's Sustainable Building Task Force*)

The Next Piece of Our Puzzle - “Why Green Cleaning?”



Joseph Johnson, LEED A.P.
ServiceMaster Green

The Quality of the Indoor Environment Impacts Everyone



90% of our day is spent indoors

Asthma afflicts 20 million Americans

Creating a better indoor environment can help building owners, managers, occupants, architects and builders to minimize or eliminate the negative health effects, liability, bad publicity, and costly renovations and repairs often associated with IEQ problems. - *EPA*

Green Cleaning Improves Occupant Health & Productivity

Tenant Health and Productivity

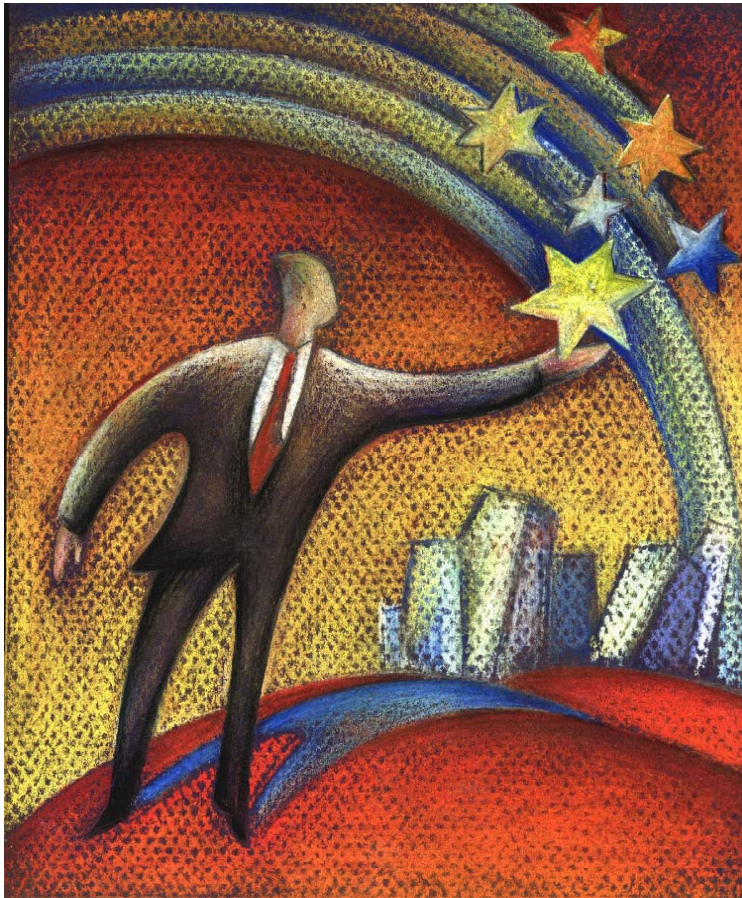
- **Productivity**
 - \$160/sq ft
 - 2% - 7%
 - \$3+/sq ft
- **Litigation**
- **Marketing**



Joseph Johnson, LEED A.P.

ServiceMaster Green

Green Cleaning Improves a Building's ROI



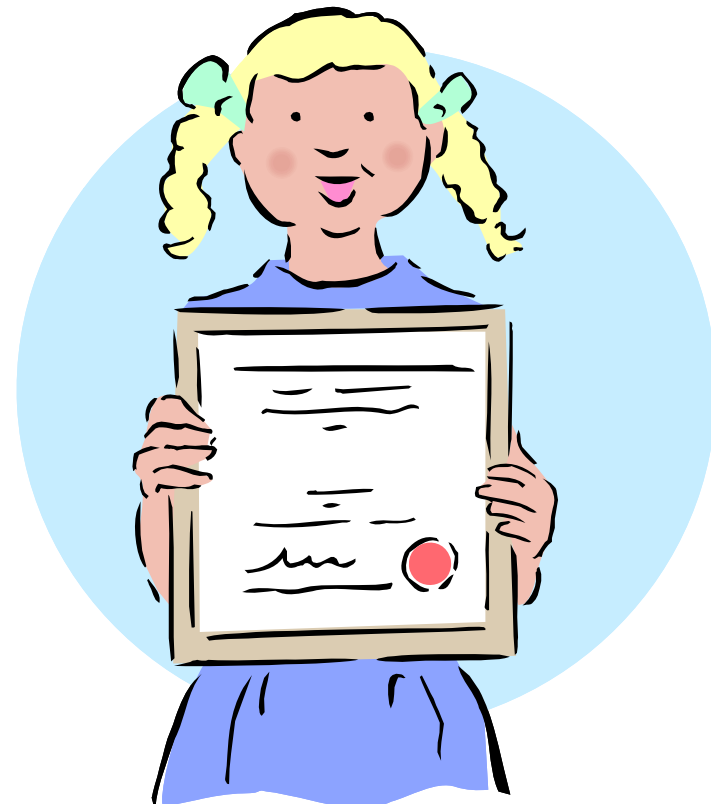
Joseph Johnson, LEED A.P.
ServiceMaster Green

Building Owners & Managers

- *Complaints*
- *Tenant Retention*
- *Profitability*
 - *Vacancy Costs*
 - *Sales*
 - *Space Improvements*
- *Marketing*
- *Avoid Regulations*

Green Cleaning Can Improve a Student's Ability to Learn

- **25% improvement in number of students meeting or exceeding basic levels on math & reading tests**
- **Dramatic decreases in reported illnesses & nurse visits**
- **Dramatic improvements in reported attitudes from students & staff**



Patients & Staff in Health Care Facilities are Vulnerable to Cleaning

- **Patients may suffer with compromised immune systems**
- **Difficult to isolate them from the impacts of cleaning**
- **2 Million nosocomial infections acquired annually**



How We Clean Also Impacts The People Who DO the Cleaning

Product Users

- *Health & Safety*
- *Workman's Compensation*
- *Turnover*
 - *Recruiting*
 - *Hiring*
 - *Training*
 - *Impact on service*
- *Impact on cost of services*

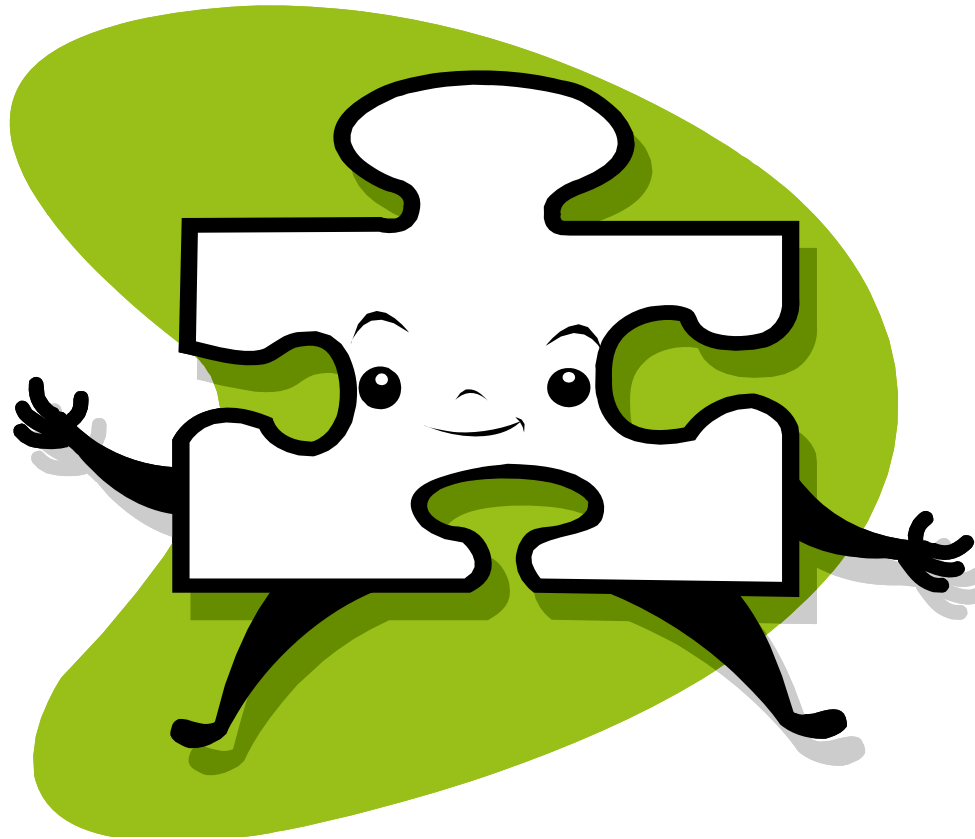


The Cleaning Industry Has a Major Impact on the Environment



- 6 Billion pounds of chemicals
- 4.5 Billion pounds of paper
- 35 Billion plastic liners
- 2.5 Billion pounds of equipment

The Next Piece - Implementing a Green Cleaning Program



Joseph Johnson, LEED A.P.
ServiceMaster Green

Green Cleaning is More Than Choosing a New Product...



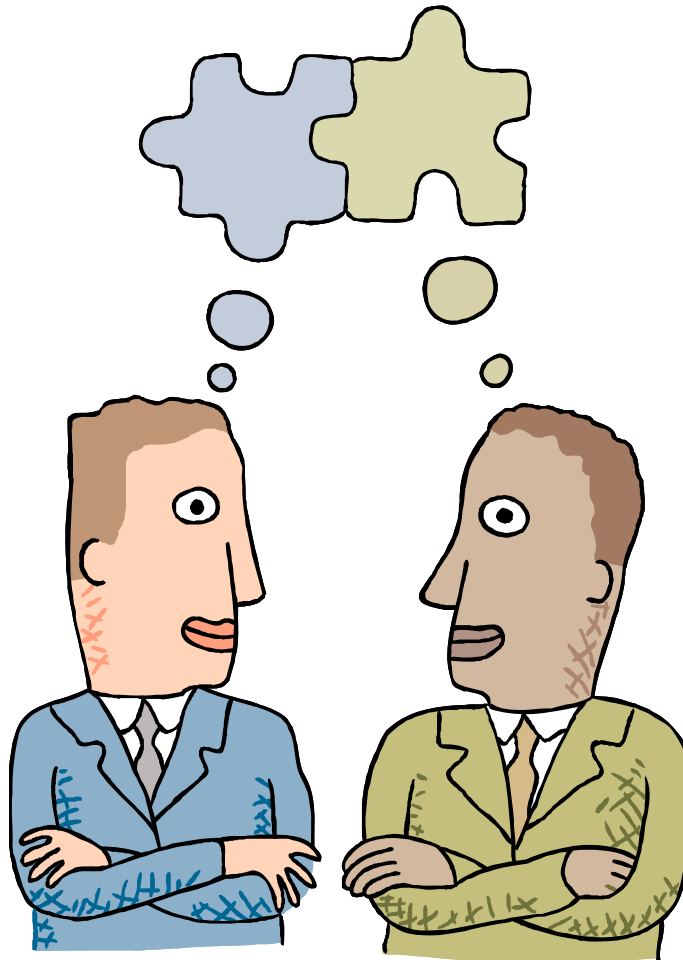
Joseph Johnson, LEED A.P.
ServiceMaster Green

Begin by Planning Your First Green Project



Joseph Johnson, LEED A.P.
ServiceMaster Green

Set & Communicate Clear Goals and Expectations



Consider Starting with a Pilot Project



Begin by Choosing Certified Green Cleaning Chemicals and Services

- Environmental Choice
- Envirodesic
- Green Seal GS-42 Services
- Green Seal GS-37
 - Glass Cleaners
 - General Purpose Cleaners
 - Washroom Cleaners
 - Carpet Extraction Chemicals
- Closed Loop Dispensing Equipment



Replace Traditional Chemicals and Add More Green Cleaning Chemicals to Your Operation



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Choose Paper With Post-Consumer Recycled Content



Use EPA Guidelines To Choose Janitorial Paper

Item	Post-Consumer Fiber %	Recycled Fiber %
Toilet Tissue	20 – 60	20 – 100
Paper Towels	40 – 60	40 – 100
Paper Napkins	30 – 60	30 – 100
Facial Tissue	10 – 15	10 – 100
General Purpose Wipes	40	40 – 100
Plastic Liners	10 – 100	10 - 100

BIGGER is better



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Choose Ergonomic Equipment That Improves Productivity



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Choose Equipment to Capture And Contain Dirt & Dust



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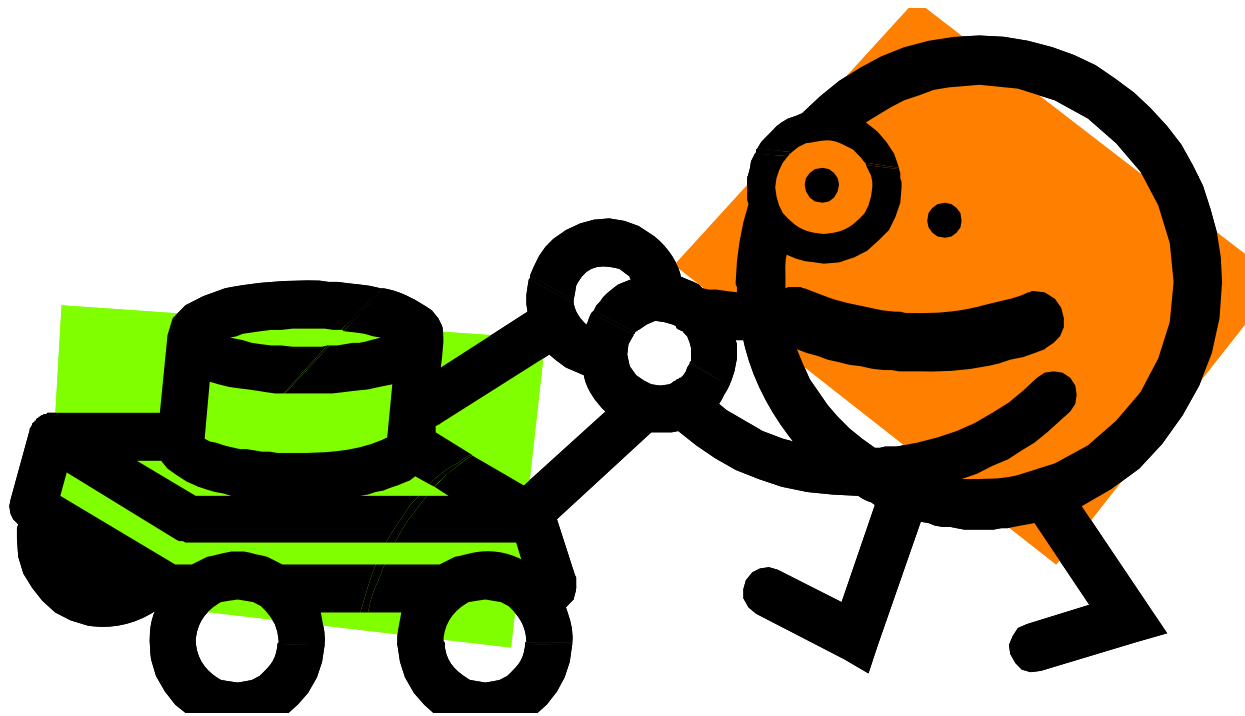
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Complete Your Green Shopping With Additional Products

- **Entryway mats**
- **Micro-fiber cloths & mops**
- **Recycling bins**
- **Trash cans & liners**
- **Pest management products**
- **Water-saving devices**
- **Ice melt**
- **More...**



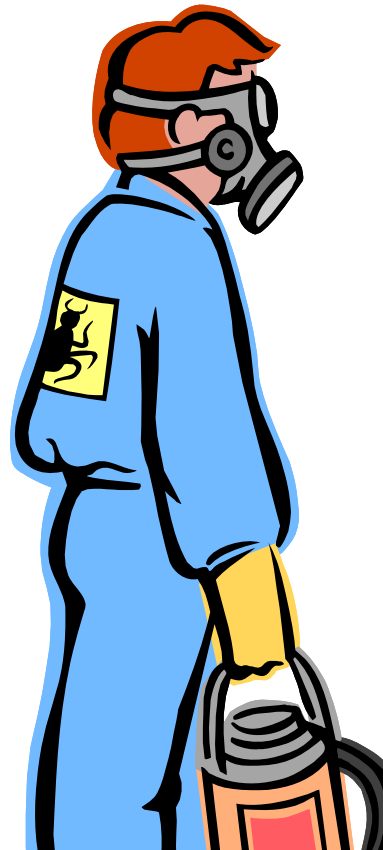
Choose Green Landscaping Products and Services



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Make the Move to Integrated Pest Management



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Effective Implementation Requires Effective Training



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Detail the What, When, and Why's of Green Cleaning



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Maximize Labor Productivity to Minimize Costs



Document Results and Improve the Process



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Develop a Stewardship Plan For Sustainable Results



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Ensure Everyone Understands The Concepts of Stewardship



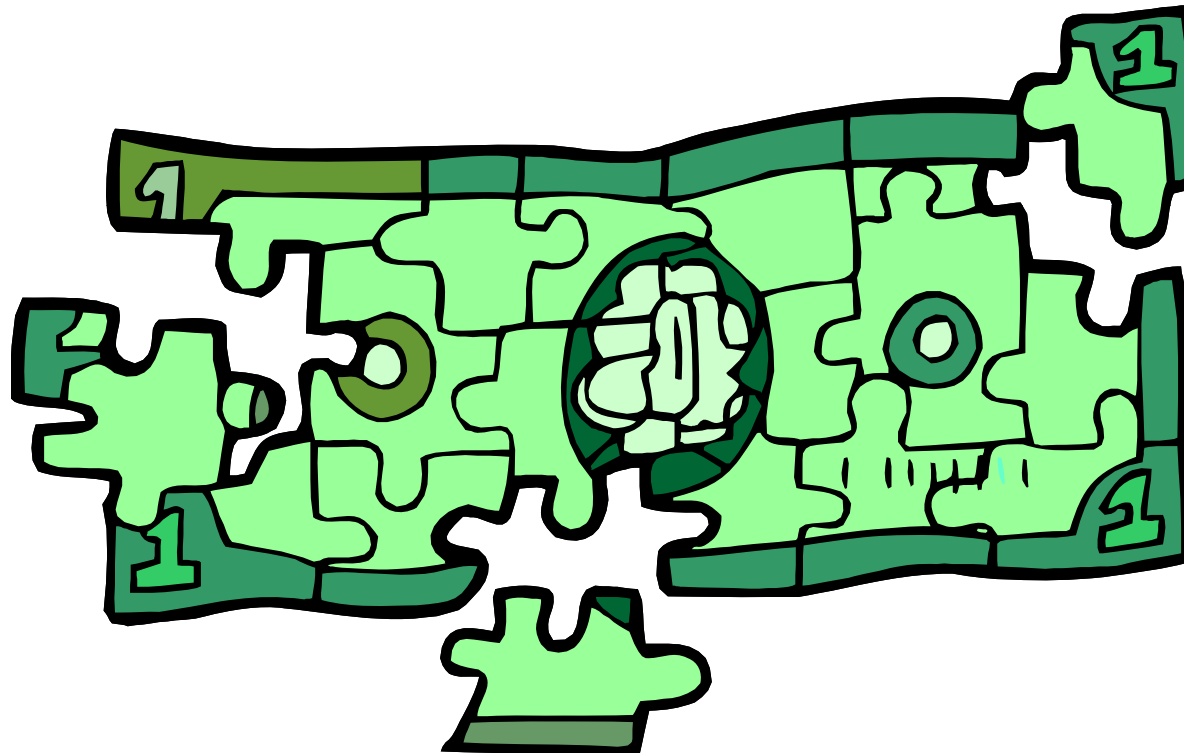
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Communicate the Elements of a Stewardship Plan

- Building Policy
- Management Goals
- Staffing Plan
- Building the Stewardship Team
- Product Criteria
- Cleaning Guidelines
- Safety & Health Guidelines
- Hazardous Materials Management
- Hazardous Waste Management
- Waste Minimization & Recycling
- Communications
- Goals Measurements

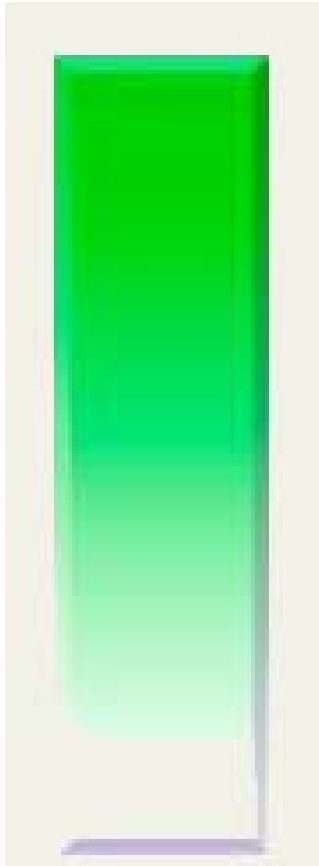


Let's Look at Our Green Cleaning Puzzle



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Where are You on The Green Continuum?



- Green Cleaning champions
- Established a stewardship program
- Joined USGBC and have a LEED project
- Implementing Green Cleaning
- Started a pilot project
- Choosing “greener” products & equipment
- Investigating Green Cleaning
- Cleaning for appearance

Where can I learn more about going green?

- [Ashkin Group](#)
- [Building Owners' and Managers' Association \(BOMA\)](#)
- [Building Service Contractors Association International](#)
- [Carpet and Rug Institute \(CRI\)](#)
- [Center for Disease Control and Prevention](#)
- [The Collaborative for High Performing Schools \(CHPS\)](#)
- [Green Seal](#)
- [Health Care Without Harm](#)
- [Leadership in Environmental Design](#)
- [US Environmental Protection Agency](#)
- [US Green Building Council](#)

How can I contact Joe Johnson and ask additional questions?

- **ServiceMastergreen.com**
- **joe@serviceMastergreen.com**
- **515-27-GREEN (274-7336)**

MARKET TRANSFORMATION

The Building Owners and Managers Association (BOMA) International recognizes that current research estimates that energy consumption in commercial buildings accounts for 18 percent of U.S. greenhouse gas (GHG) emissions. BOMA also recognizes that responsible building operating and management practices can significantly reduce energy consumption, diminish a building's carbon footprint, and thus lower GHG emissions. By working with real estate professionals, through our network of 92 local BOMA associations with all levels of government, and the myriad of public and private groups with similar goals, market transformation will be realized.

Commercial real estate owners and operators understand the triple bottom line of reducing energy consumption and implementing "green" management practices is a social and environmental responsibility, and can result in a positive return on investment (ROI).

BOMA INTERNATIONAL CALLS UPON ITS MEMBERS TO ACCEPT THIS 7-POINT CHALLENGE TO REDUCE THE USE OF NATURAL RESOURCES, NON-RENEWABLE ENERGY SOURCES, AND WASTE PRODUCTION AND WORK IN COORDINATION WITH BUILDING MANAGEMENT, OWNERSHIP AND TENANTS TO ACHIEVE THE FOLLOWING GOALS

1. Continue to work towards a goal to decrease energy consumption by 30 percent across your portfolios by 2012 – as measured against an "average building" measuring a 50 on the ENERGY STAR® benchmarking tool in 2007;
2. At least once a year, benchmark your energy performance and water usage through EPA's ENERGY STAR benchmarking tool and share your results with BOMA;
3. Provide education to your managers, engineers and others involved in building operations, to ensure that equipment is properly installed, commissioned, maintained and utilized;
4. Perform an energy audit and/or retro-commissioning of your building, and implement low-risk, low-cost and cost effective strategies to improve energy efficiency with high returns;
5. Extend equipment life by improving the operations and maintenance of building systems and ensure equipment is operating as designed;
6. Through leadership, positively impact your community and your planet by helping to reduce your industry's role in global warming; and
7. Position yourself and the industry as leaders and solution providers to owners and tenants seeking environmental and operational excellence.

BOMA International believes that through implementation of these no- and low-cost operation and management practices, buildings may see a reduction in energy consumption alone of up to 30 percent. In addition to lowering operating costs and enhancing asset value, these measures will improve tenant comfort and satisfaction with better building temperature control and lower absenteeism and increase your tenants' productivity, resulting in real cost savings for tenants.

BOMA International also calls on its network of 92 federated local associations to accept the challenge to work at the local and state level to implement responsible government programs and voluntary incentives to facilitate market transformation.

SPECIFICALLY, WE CALL ON BOMA LOCAL ASSOCIATIONS TO:

1. Partner with local government, other industry groups and associations, as well as utilities, to identify voluntary energy efficiency strategies with proven results and application to existing buildings;
2. Partner with local government to share education and case studies on no- and low-cost building operating and management practices to assist in efforts to transform state and municipal buildings;
3. Work with policymakers to enact voluntary, incentive-based programs to accomplish their goals of implementing green communities; and
4. Work cooperatively with state and local government to update, at a reasonable frequency, its model building and energy codes.

BOMA INTERNATIONAL BELIEVES THAT MARKET TRANSFORMATION IS THE MOST IMPORTANT CONTRIBUTION OUR ASSOCIATION CAN MAKE TO OUR SOCIETY AND TO OUR COMMUNITIES. IN ADDITION TO ENCOURAGING OUR MEMBERS AND NETWORK OF LOCAL ASSOCIATIONS TO WORK TO IMPLEMENT ENVIRONMENTALLY AND SOCIALLY RESPONSIBLE BUILDING MANAGEMENT PRACTICES THAT RESULT IN REDUCED RELIANCE ON NON-RENEWABLE RESOURCES AND A FAVORABLE RETURN ON INVESTMENT, BOMA PLEDGES TO:

1. Work with our members to encourage them to decrease energy consumption by 30 percent across their portfolios by 2012. However, we understand that many buildings have already achieved these reductions, and some older buildings may not be able to attain this level of energy reduction;
2. Continue to develop education programs for building owners and managers that can result in immediate reduction of energy consumption and reduce energy costs by as much as 30 percent;
3. Join forces with other organizations, the scientific research community and industry leaders engaged in issues related to sustainable building operating and management practices to facilitate the dialogue, conduct any needed research, share knowledge and best practices, and accelerate market transformation;
4. Participate in building codes and standards development efforts for energy efficiency and green buildings standards that promote aggressive but attainable and cost-effective results;
5. Work with the United States Congress, Administration and federal agencies to implement responsible energy policy that encourages voluntary action and resorts to mandates only with commensurate and offsetting incentives;
6. Promote documentation and benchmarking, through the EPA ENERGY STAR benchmarking tool (for energy and water), of the measurable contributions resulting from implemented sustainable operation and management approaches;
7. Promote research by industry, scientific, and governmental entities to provide the commercial real estate industry with full life cycle assessment data for all products, materials and equipment used in the construction, operation and management of the built environment to facilitate decision-making;
8. Promote research that will result in technological advances necessary to make buildings operate even more efficiently and achieve the goal of carbon-neutral buildings;
9. Communicate the benefits of environmentally responsible management practices, including higher occupancy rates, rental rates, asset value, and tenant satisfaction, to both the public and private sector;
10. Work with utilities to encourage voluntary demand-side management (DSM) and rebate programs to encourage energy efficiency;
11. Assume a global leadership role as advocates for sustainable operations and management practices in the built environment and share knowledge and promote sustainable practices throughout the world.

TO SIGN ON TO BOMA'S 7 POINT CHALLENGE, CONTACT KAREN PENAFIEL AT KPENAFIEL@BOMA.ORG.

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